### **Hispanic Church Planting Report**

Survey of 218 New Church Works



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**RESEARCH** Biblical Solutions for Life

### **Sponsors**

This study was made possible by the generous sponsorship of the following Church Planting Leadership Fellowship (CPLF) members:

- Assemblies of God
- Baptist Missionary Association of America
- Converge
- Evangelical Free Church of America
- Evangelical Covenant Church
- Mission to North America (PCA)
- North American Mission Board (SBC)
- Reformed Church in America
- The Wesleyan Church
- The Wesleyan Church West Michigan District
- United Methodist Church
- Vineyard



### Methodology

- Send Institute recruited 12 church planting organizations in the Church Planting Leadership Fellowship to sponsor the study
- The research was conducted by LifeWay Research
- Special thanks goes to those who served on the study's advisory council:
  - Juan Marcos Garay
  - Michael Hight
  - Alex Mandes
  - Ramon Osorio
  - Rubén Quintero
  - Liz Rios
  - Dennis Rivera
  - Johanna Rugh
  - Hernando Saenz



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### Methodology

- The online survey of 218 Hispanic new church works was conducted March 15–June 26, 2019
- New church work starters were individually invited by email to participate in either Spanish or English
- The invitation and survey defined "new church works" to include church starts, church mergers, revitalizations, restarts, Hispanic ministry within a non-Hispanic church, and new sites for an existing congregation
- 4 reminder emails were sent and phone calls were made to all who did not respond to the initial invitation
- All survey respondents were either the founding pastor or the current lead pastor of the new church work
- The participating sample is 218 surveys; number answering varies by question



### Lists of Hispanic New Church Works were provided by:

- Assemblies of God
- Christian Reformed Church
- Converge
- Evangelical Free Church of America
- Mission to North America (PCA)
- Missionary Church
- North American Mission Board (SBC)

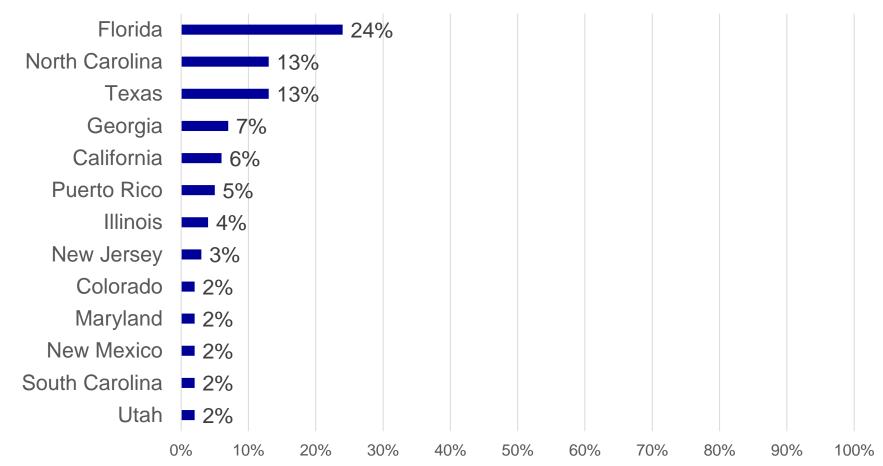
- Orchard Group
- Outreach North America (ARP)
- Project Jerusalem
- Reformed Church in America
- Stadia
- The Wesleyan Church
- Vineyard



### **Descriptors of New Church Work**



#### Location of new church work



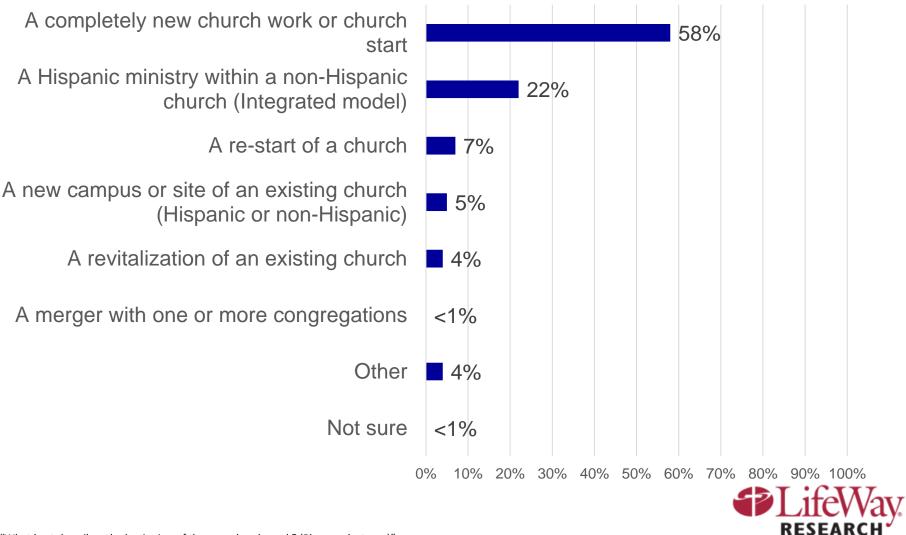
States/Provinces with 1% or less: Alabama, Arizona, Connecticut, Delaware, District of Columbia, Idaho, Iowa, Kansas, Louisiana, Michigan, Minnesota, Nebraska, New York, Pennsylvania, Rhode Island, U.S. Virgin Islands, Virginia, Washington, Wisconsin, Wyoming, Ontario



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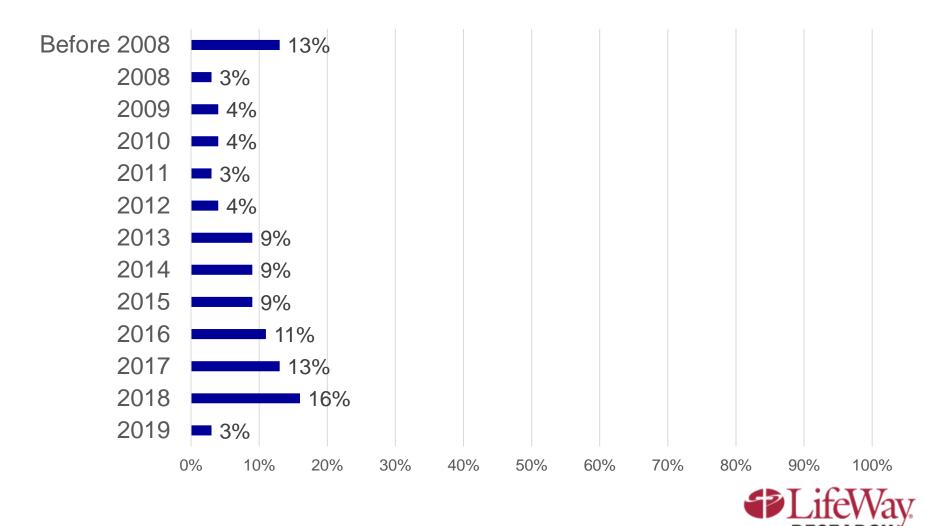
Q1: "What Hispanic new church work are you describing in this survey? (New church works include church starts, church mergers, revitalizations, restarts, Hispanic ministry within a non-Hispanic church, and new sites for an existing congregation)"

## 58% began as a completely new church work or start



Q7: "What best describes the beginning of the new church work? (Please select one)"

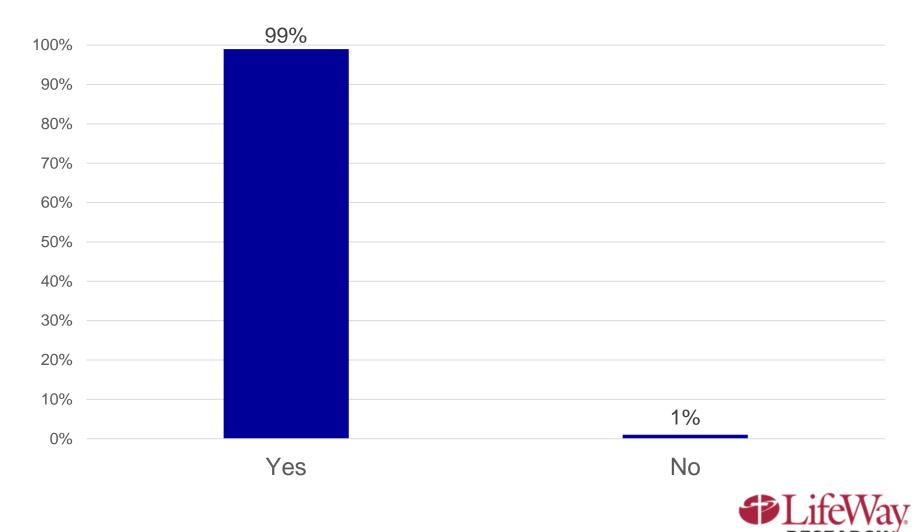
#### 57% began in 2015 or earlier



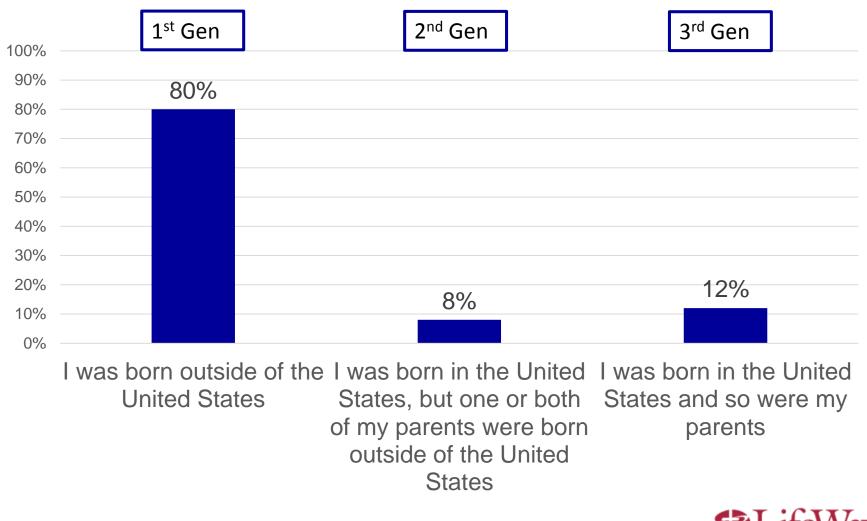
Q8: "What year did this new church work start? For church starts, new sites or campuses: the year when people began to meet together regularly. For mergers, revitalization, or re-starts: the year the church began to meet regularly after this change in leadership took place. (Please select the best year)"

RESEARCH

## **99% of participating new church works exist today**

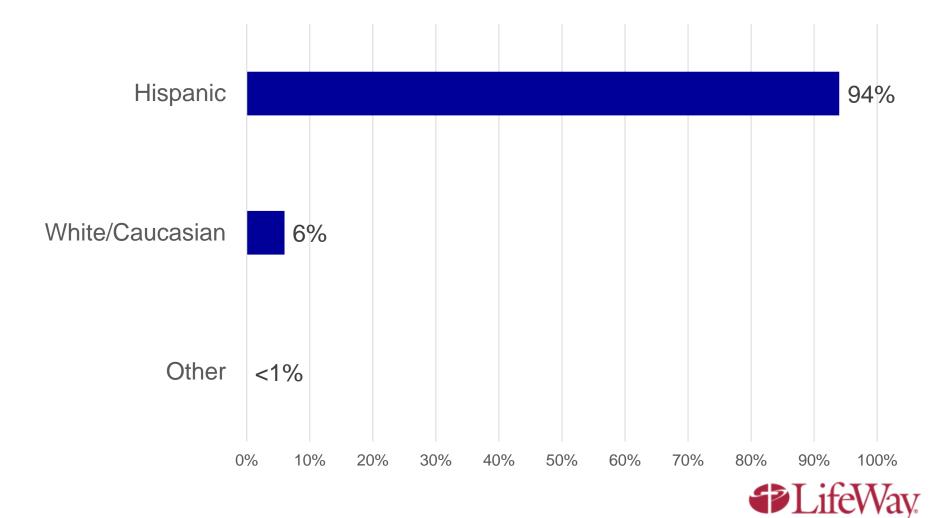


## 80% of lead pastors were born outside of the U.S.



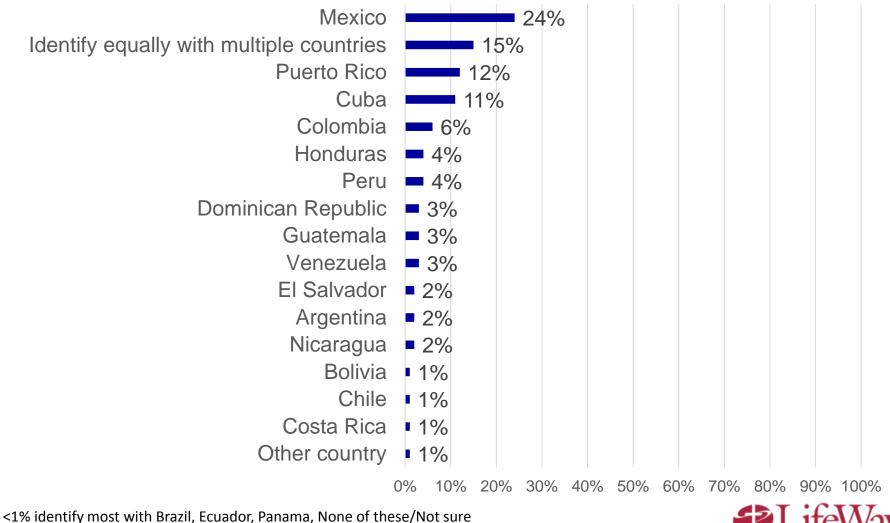


# Ethnic and racial background of new church work pastors



Q15: "What is your racial or ethnic background?"

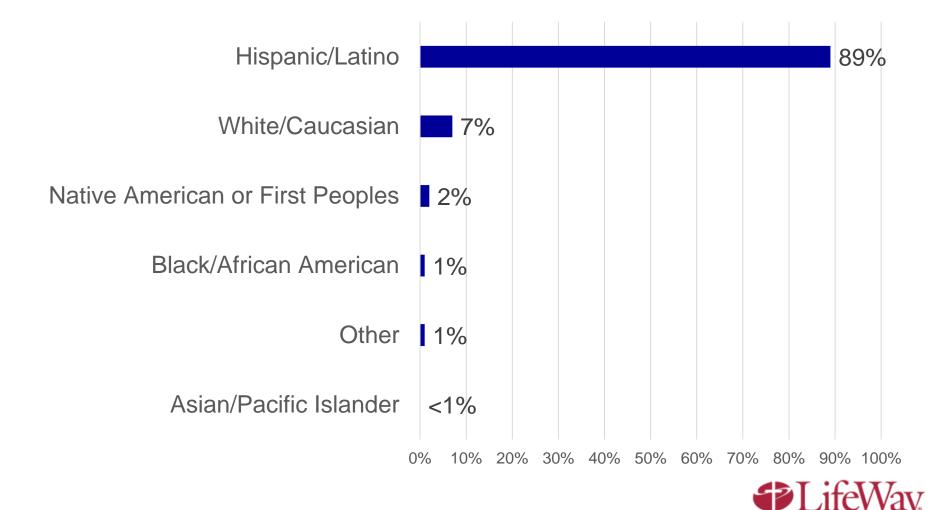
# 24% of Hispanic pastors of new church works identify most with Mexican origin





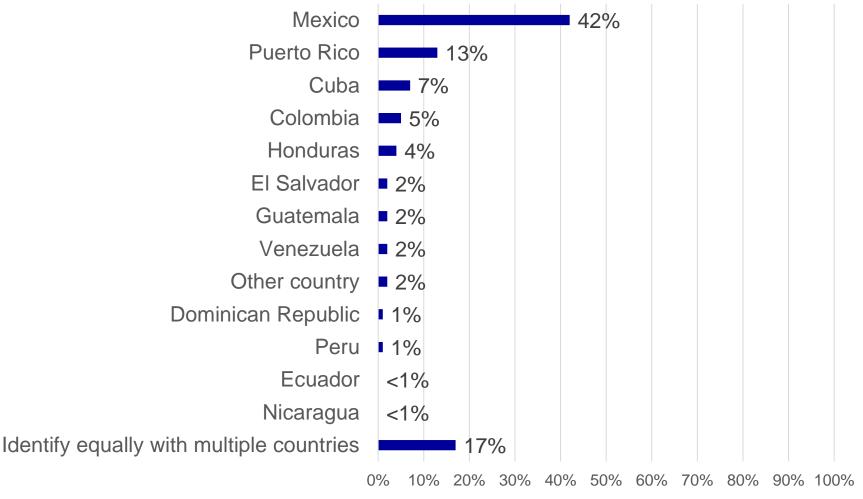
Q16: "From which country of Hispanic or Latino origin do you identify with the most? (Select One)"

#### Average current ethnic/racial makeup of churches



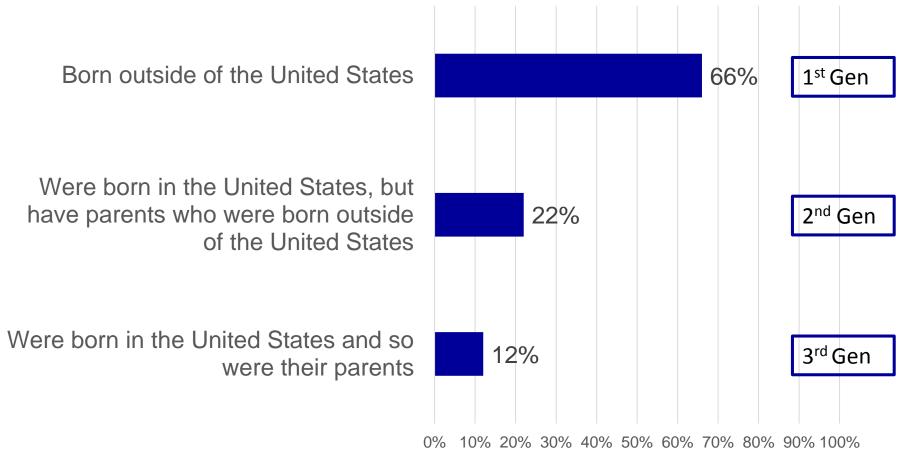
Q17: "What is the current ethnic and racial make-up of your church? Rough estimates are acceptable. If no one from a particular ethnic/racial group is in your church, please mark 0%. Total percentages should add to 100%."

# 42% of new church works say they have the <u>most</u> attendees from Mexico





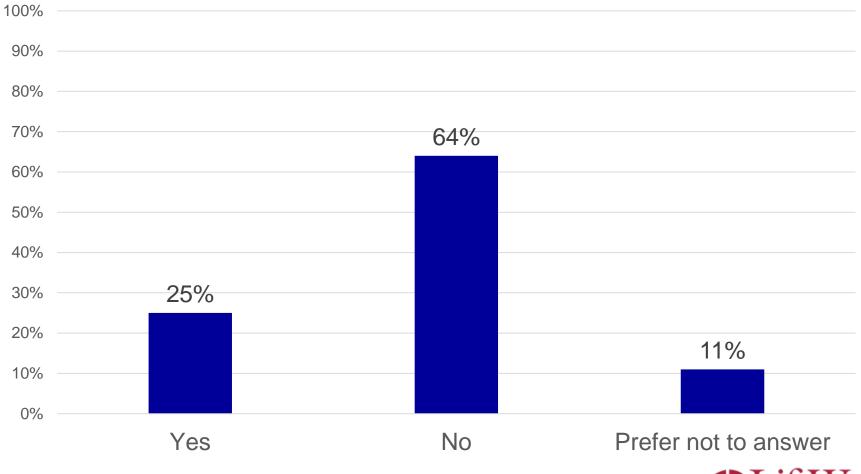
#### **Average current immigration breakdown of new church works**





Q19: "What is the current immigrant breakdown of your church? Rough estimates are acceptable. If no one from a particular immigrant group is in your church, please mark 0%. Total percentages should add to 100%."

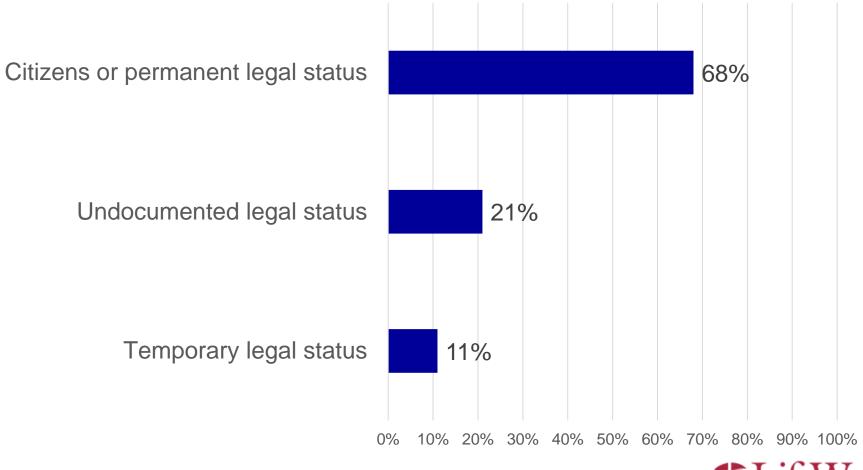
#### 64% say none of their pastors or church leaders have undocumented legal status





Q21: "Do any of the pastors or church leaders have undocumented legal status?"

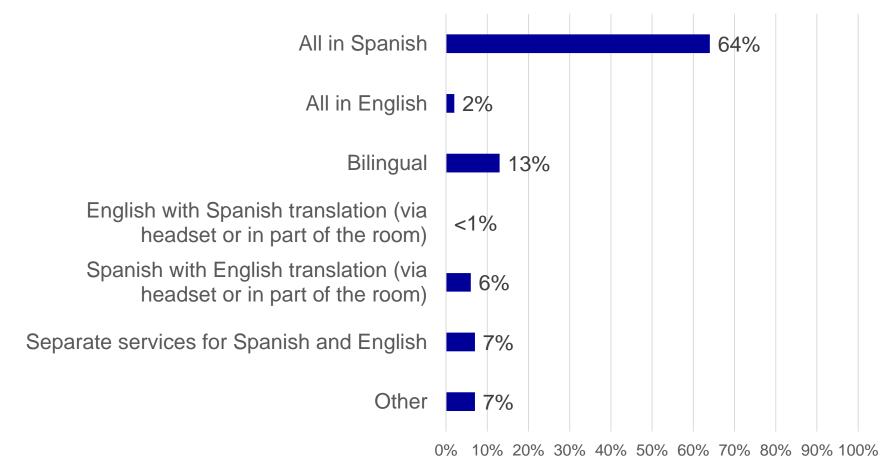
# Average percentage of attendees with each immigration status





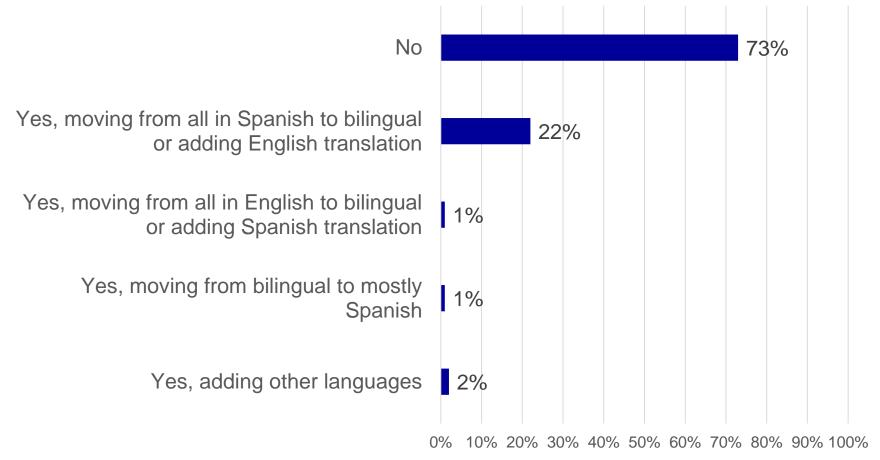
Q22: "What is the immigration status of attendees of your church? Rough estimates are acceptable."

#### 64% of services are only in Spanish





# 73% do not plan to transition the language used in their church

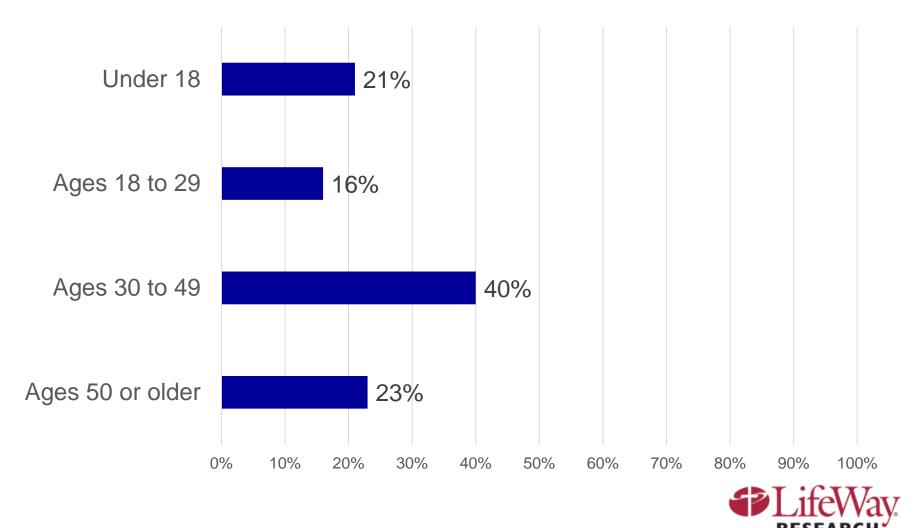


**EXAMPLE 1 EXAMPLE 1 EXAMP** 

None selected Yes, moving from bilingual to mostly English

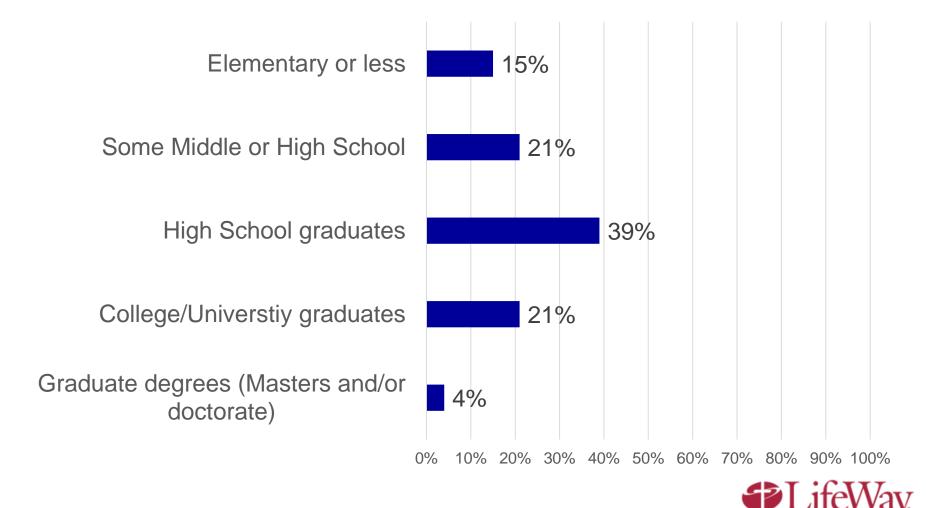
Q24: "In the next year will your church be transitioning the language used in your church?"

## Average age breakdown of new church work attendees



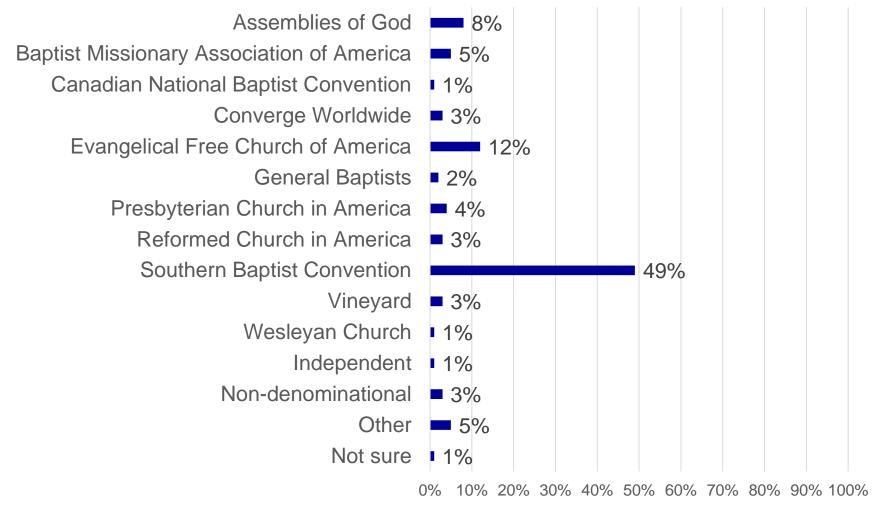
Q25: "What is the approximate age breakdown of your church? Rough estimates are acceptable. If no one from a particular age group is in your church, please mark 0%. Total percentages should add to 100%."

#### Average education level of adults in the new church work



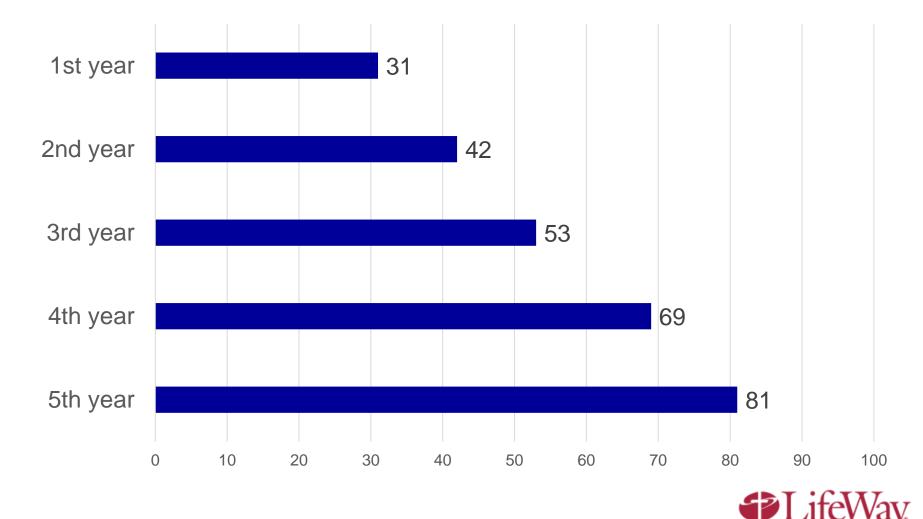
Q26: "What is the approximate breakdown of educational levels of **adults** in your church? Rough estimates are acceptable. If no one from a particular educational group is in your church, please mark 0%. Total percentages should add to 100%."

#### **Denomination of new church work**



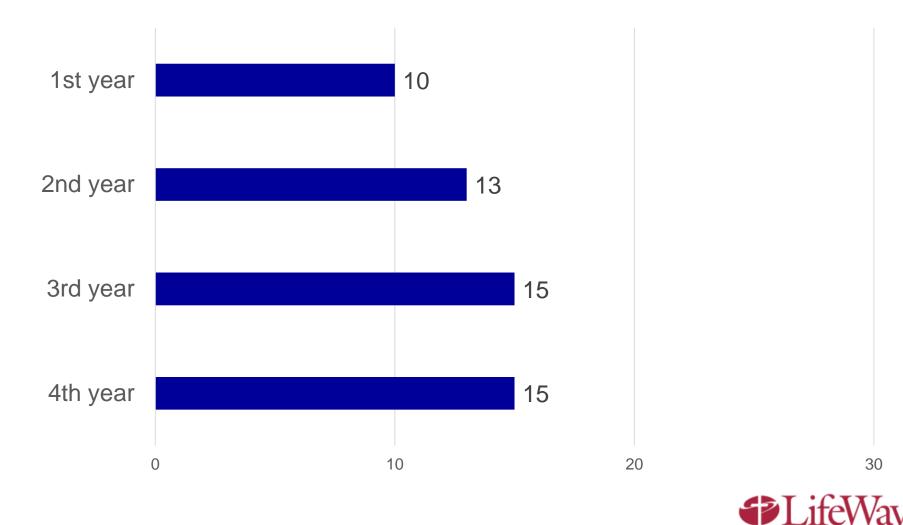


# Average weekly worship attendance by year



Q29: "Please provide the WEEKLY average worship attendance for each year since the new church work began. Include all ages. If you do not have a single gathering each week, add the total number of people in smaller groups gathered each week. (If later years are not applicable, leave those blank.)"

#### **Average number of new, first-time commitments to Jesus Christ by year**



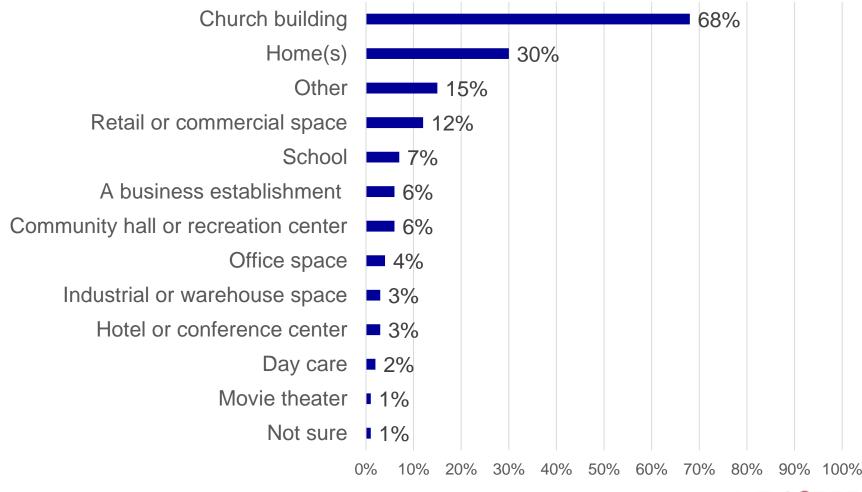
Q30: "For each year the church has been in existence, please estimate the annual number of NEW, FIRST-TIME COMMITMENTS to Jesus Christ through your new church work since it began. (If later years are not applicable, leave those blank.)"

#### 69% of churches say majority of attendees live within 20 minutes or less from where the church meets

The majority lives within 5 minutes 2% The majority lives within 10 minutes The majority lives within 15 minutes The majority lives within 20 minutes The majority lives within 30 minutes The majority lives within 45 minutes 4% The majority lives within 1 hour 2% The majority lives within 2 hours 1% Not sure 1%

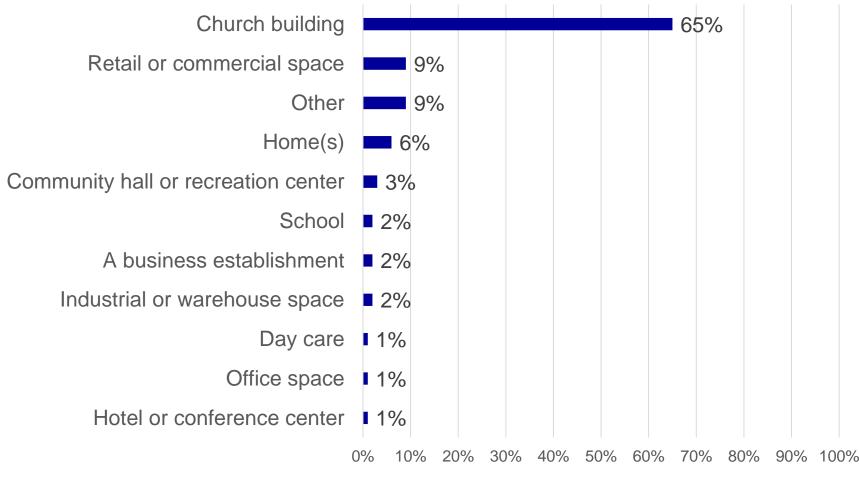
10% 20% 37% 24% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100% 0%

## 68% have used a church building since the church started



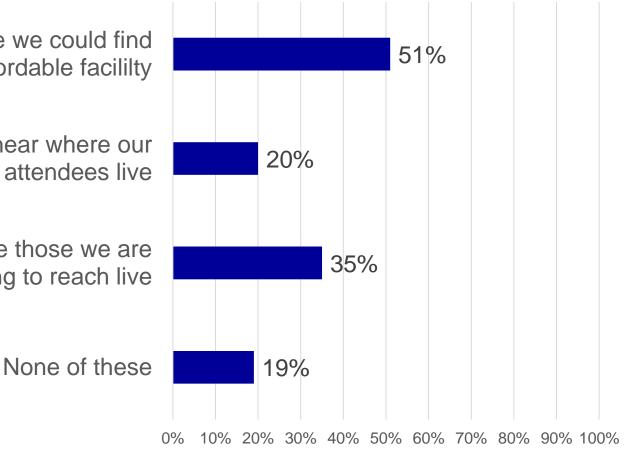


## 65% use a church building for their current worship services





#### **Factors influencing current location**

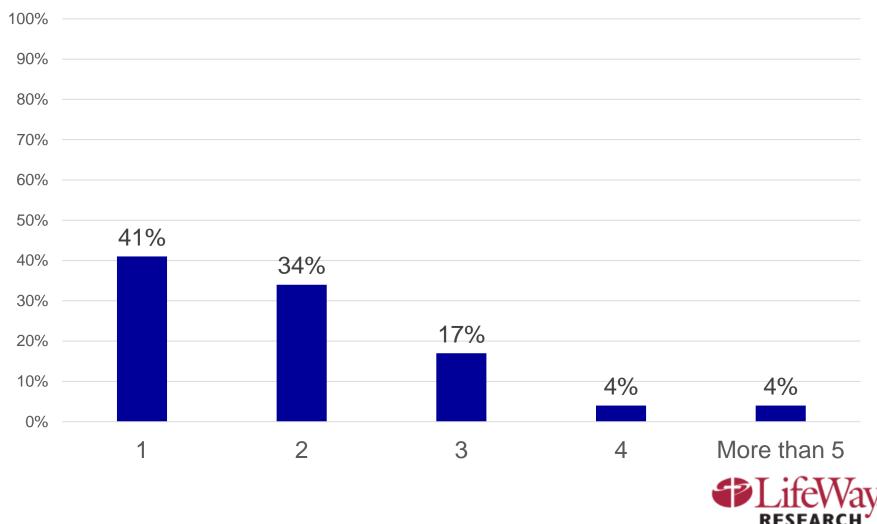


It is the location where we could find an affordable facility

It is the location near where our current attendees live

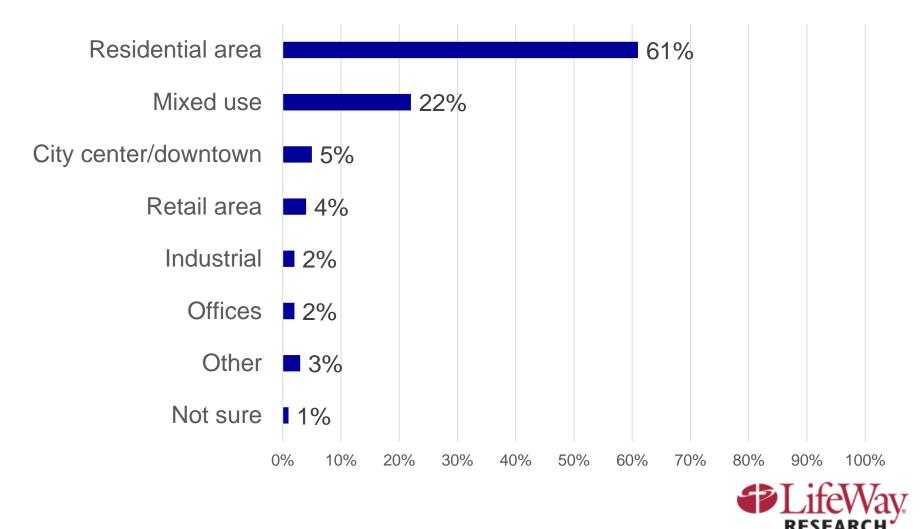
It is the location where those we are trying to reach live

#### 75% have met in 2 facilities or less

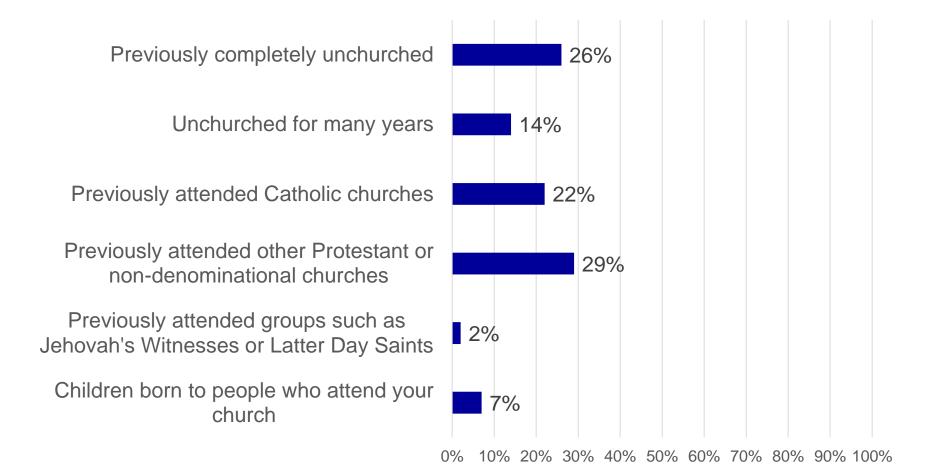


Q35: "In how many different facilities has your new church work conducted worship services since it began?"

## 61% of worship services are held in residential areas

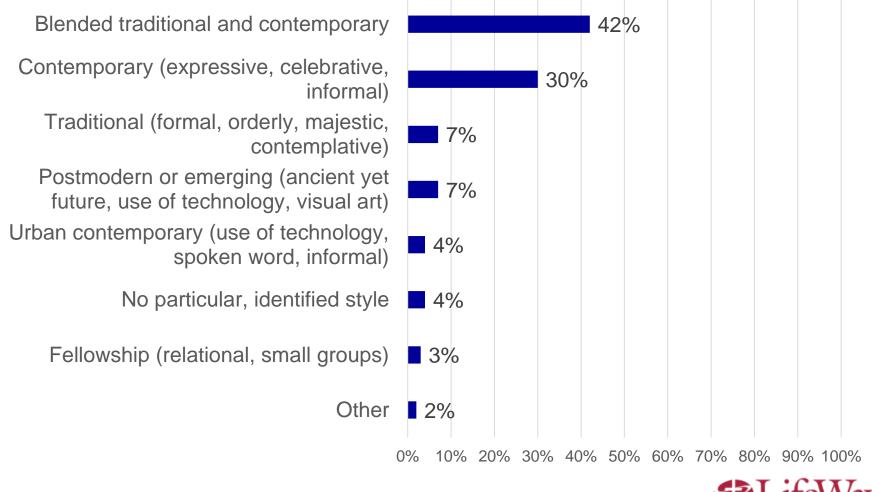


# Average percentage of attendees with each church background



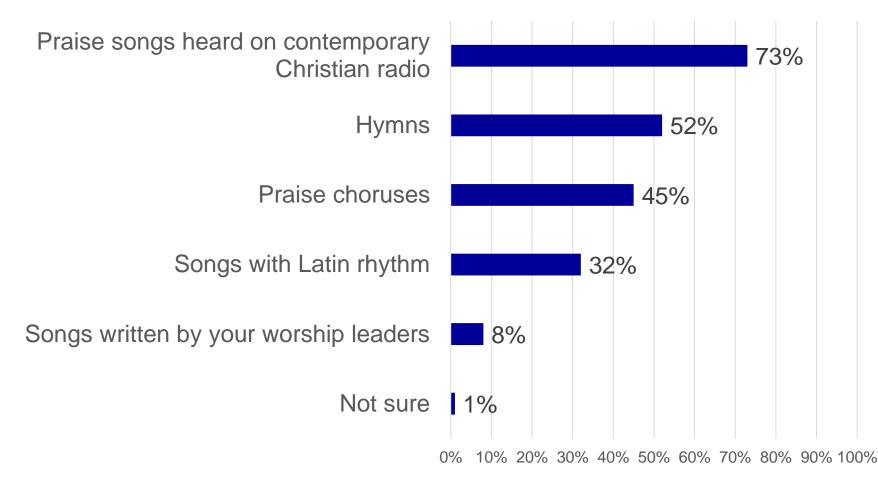
Q40: "Among the people who have attended this new church work since it began, please estimate the percentage from each of the following church backgrounds. (If no one belongs to a particular group in your church, please mark 0%. Total percentages should add to 100%.)"

# 72% have a blended worship service or a contemporary style



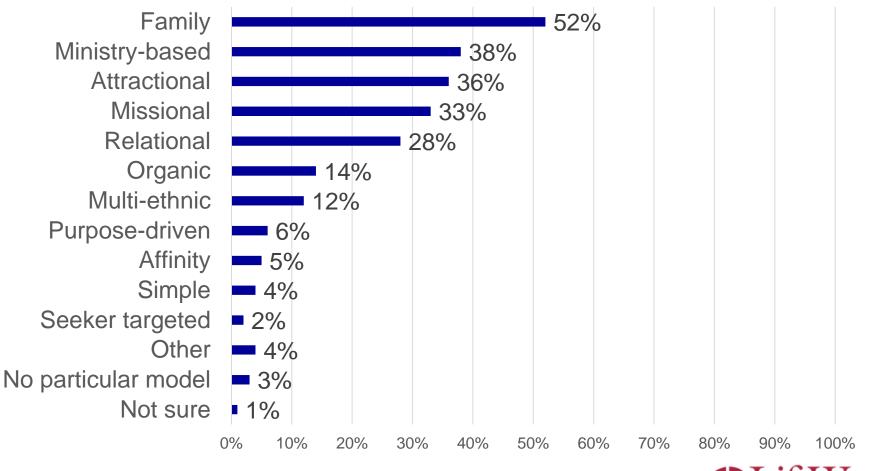


#### 73% regularly sing praise songs heard on contemporary Christian radio in worship services





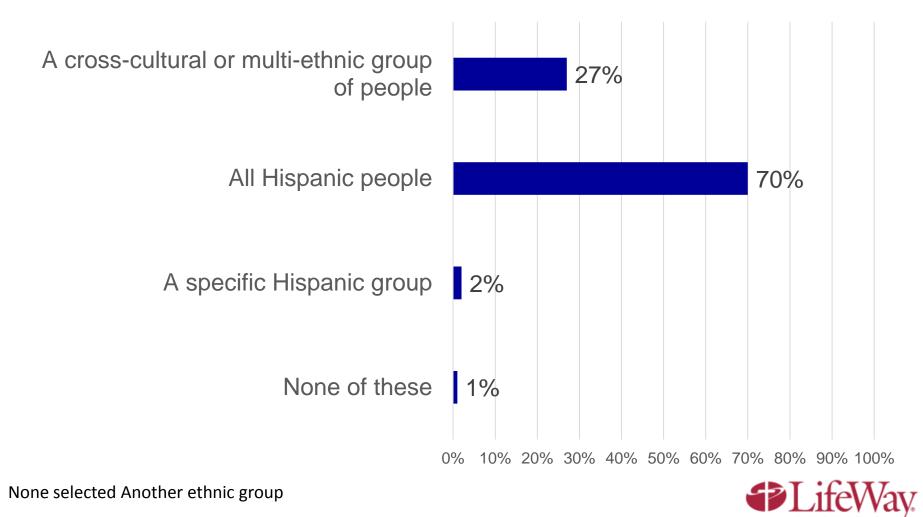
#### 52% say the family model most strongly influenced the approach used in starting the church





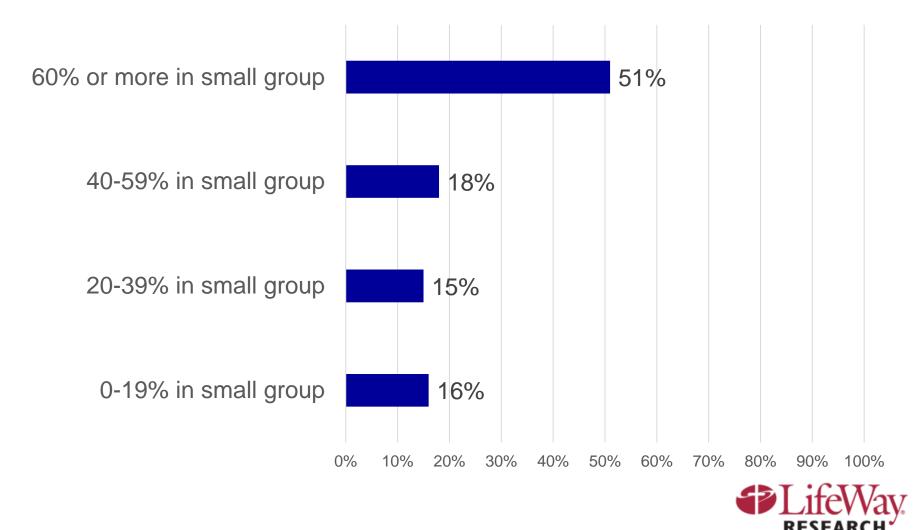
Q43: "Which, if any, of the following models most strongly influenced the approach used in starting the church? SELECT THE TOP 3 MODELS."

#### 7 out of 10 say the church initially sought to reach all Hispanic people



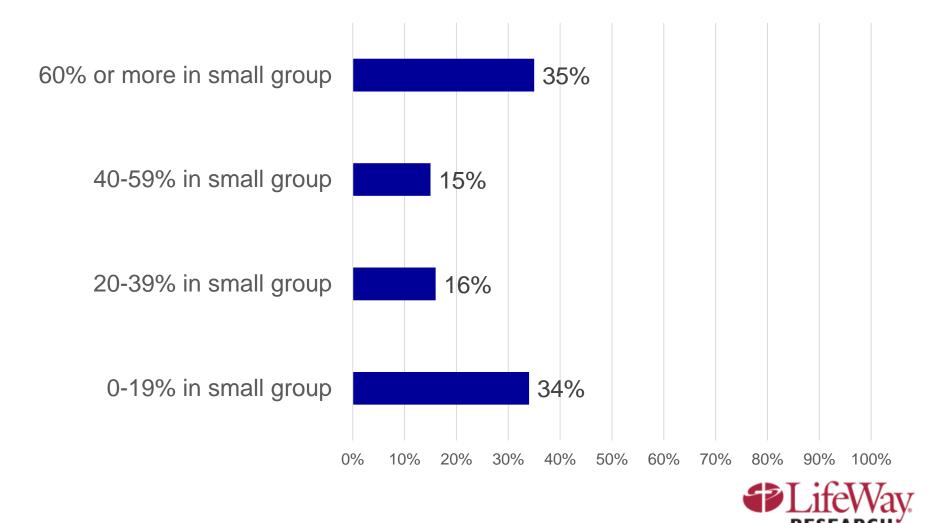
Q44: "Which of the following best describes the population your new church work has intentionally sought to reach from the beginning?"

## Percentage of adults involved in small group (average 56%, median 60%)



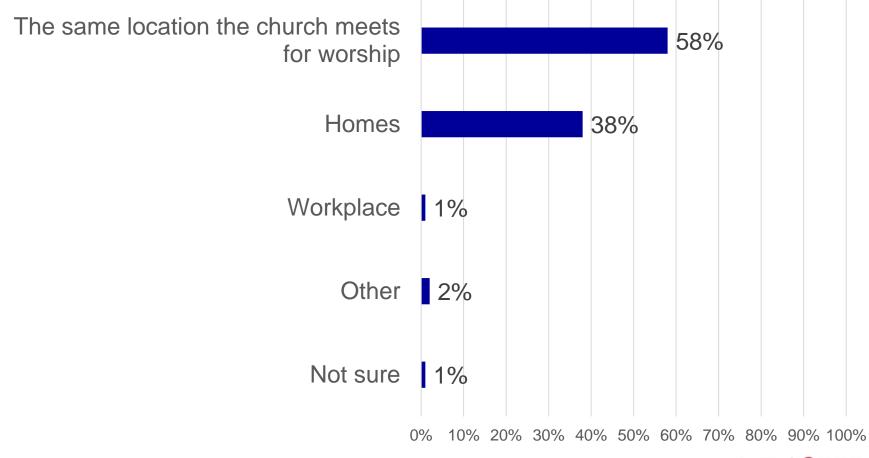
Q45: "What percent of your current **adult** weekend worship attendance is involved in some small group, Sunday school class, community group or similar group? (Enter 0 if none)"

## Percentage of youth involved in small group (average 41%, median 36%)



Q46: "What percent of your current **youth** weekend worship attendance is involved in some small group, Sunday school class, community group or similar group? (Enter 0 if none)"

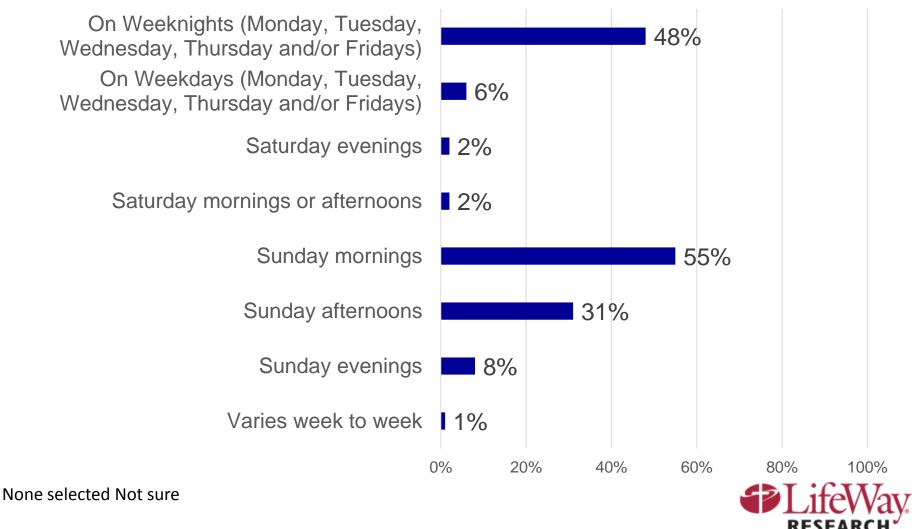
#### 58% of adult small classes or groups meet at the same location the church meets for worship



None selected Coffee shops, restaurants, or other public places



#### 55% have a primary worship service on Sunday morning

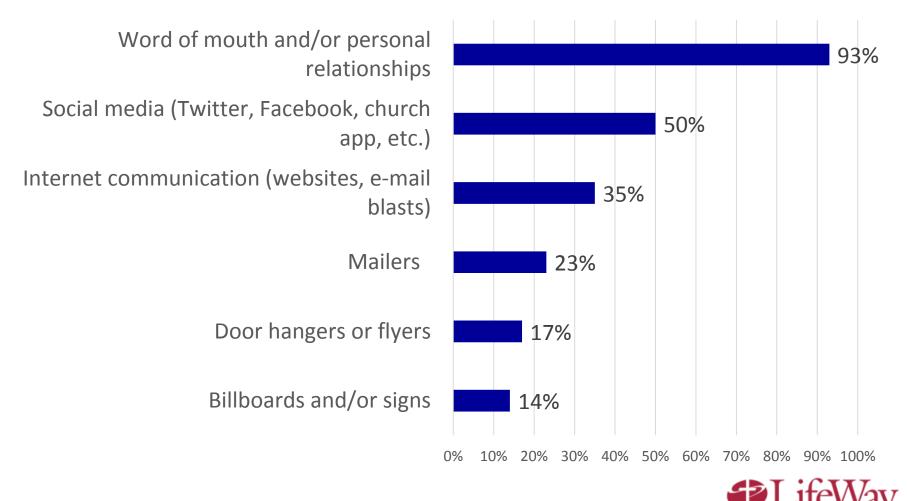


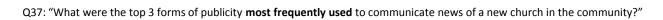
Q48: "What time(s) during the week does the primary worship service(s) or gathering of the church happen? (Select all that apply)"

# **Communication and Publicity**

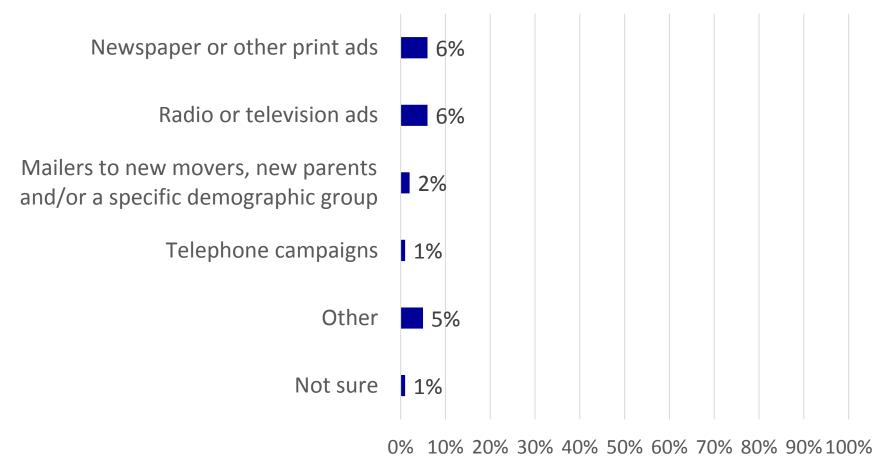


#### 50% used social media to communicate news of the new church in the community



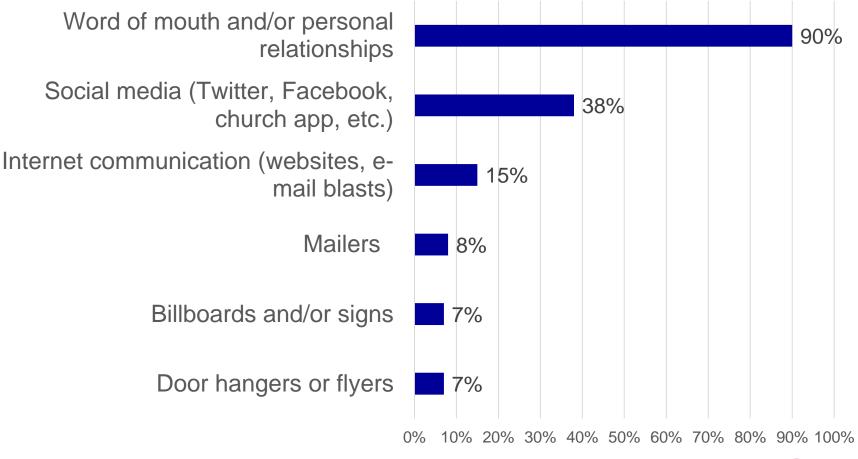


#### 2% used mailers to specific groups to communicate news of the new church in the community (continued)





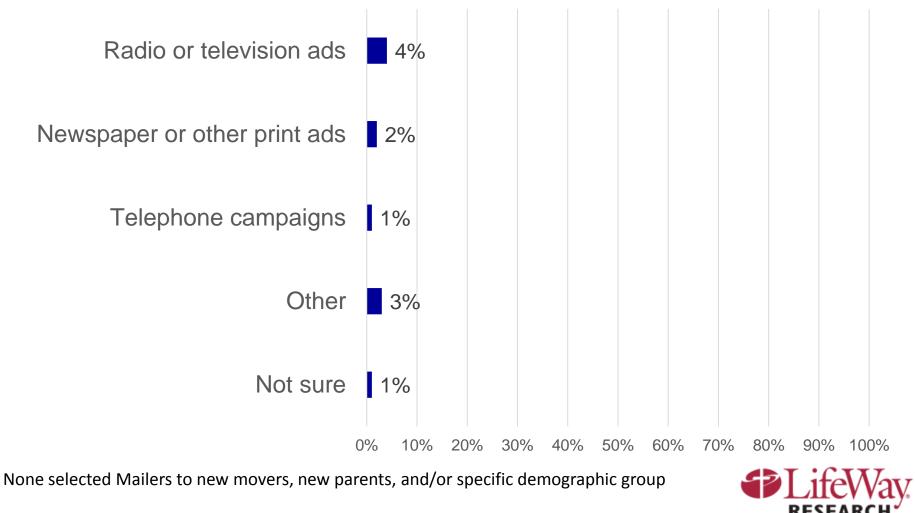
#### Word of mouth/personal relationships and social media were the most successful forms of publicity



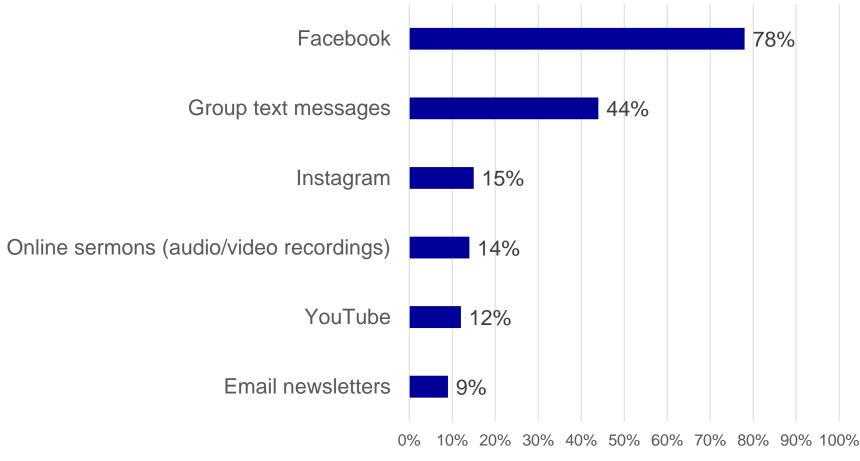


Q38: "What were the 2 most successful forms of publicity that attracted the most newcomers to your church? (Select up to two)"

## Most successful forms of publicity that attracted newcomers (continued)

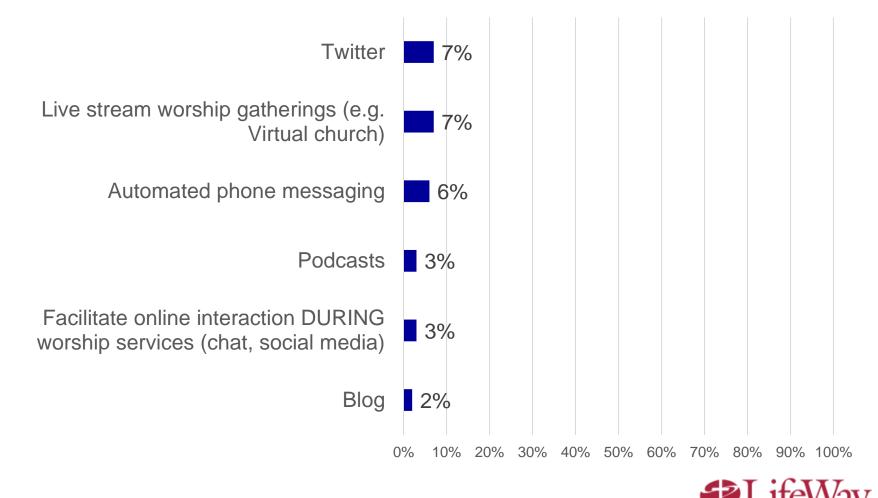


#### 78% regularly used Facebook for communication *within* the new church work during the first 5 years

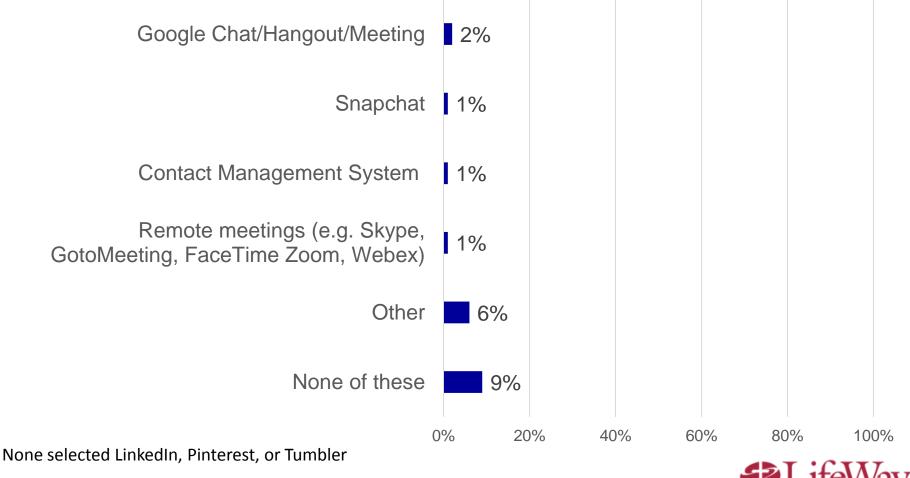




#### 2% regularly used a blog for communication *within* the new church during the first 5 years (continued)



#### 1% regularly used a CMS\* for communication *within* the new church during the first 5 years (continued)



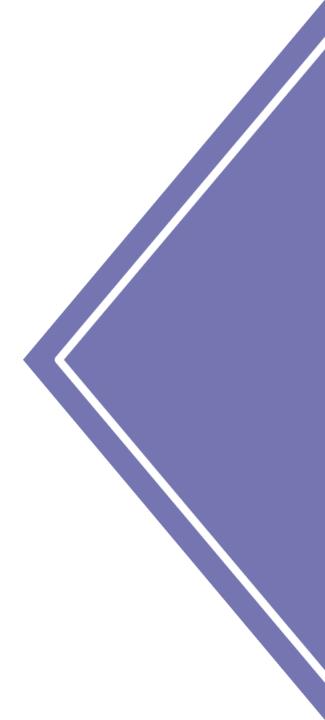
\*Contact Management System (e.g., ACS, Fellowship One, Shelby, etc.)

Q39: "Which of the following (if any) electronic communication was regularly used for communication within your new church work during the first 5 years? (Select all that apply)"



### **Outreach activities**

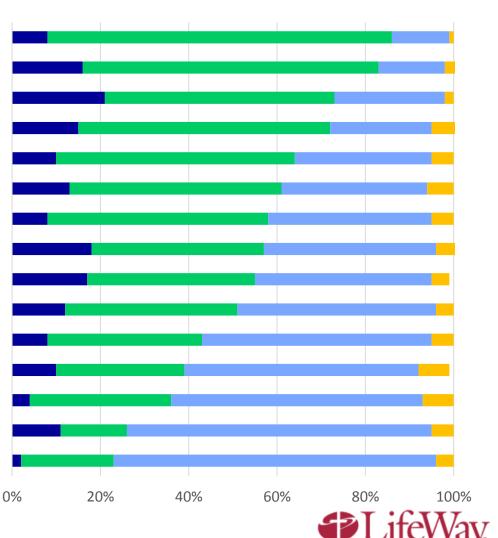




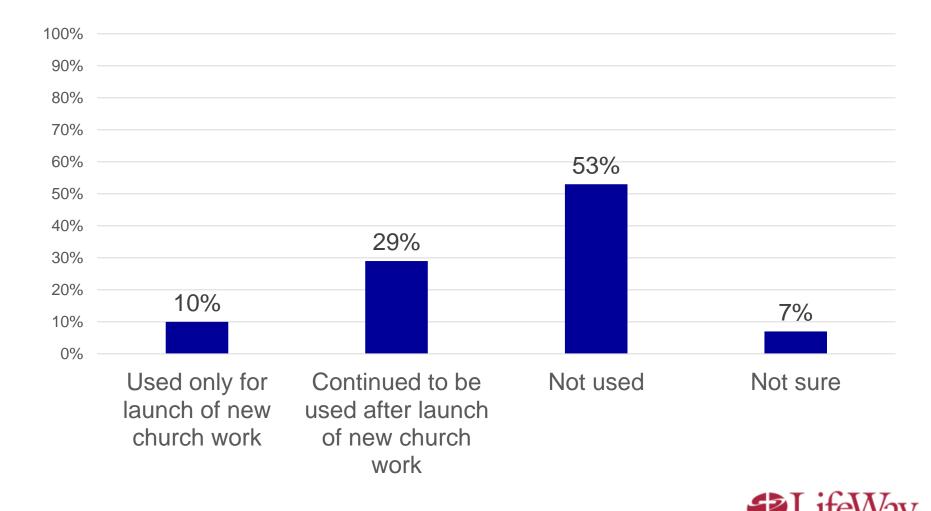
### **Outreach Activities**

Used only for launch of new church work
Continued to be used after launch of new church work
Not used

**Outreach Bible studies Evangelistic visitation** Door-to-door evangelism Fun social events **Ministry Evangelism** Service projects Children's special events Prayer walking Mail invitations **Block** parties Social / affinity group meetings **Revival Meetings** Children's after-school ministries Sports league Weekday preschool or childcare

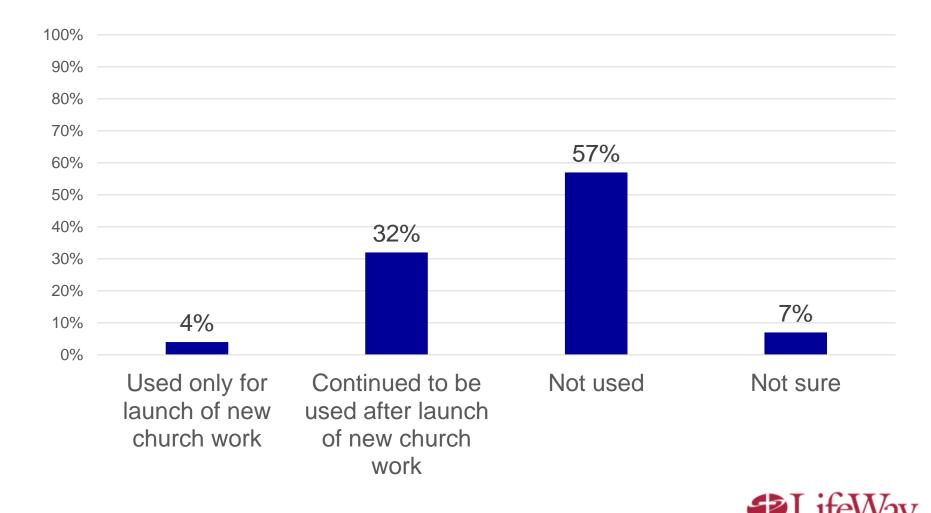


#### **Revival meetings**



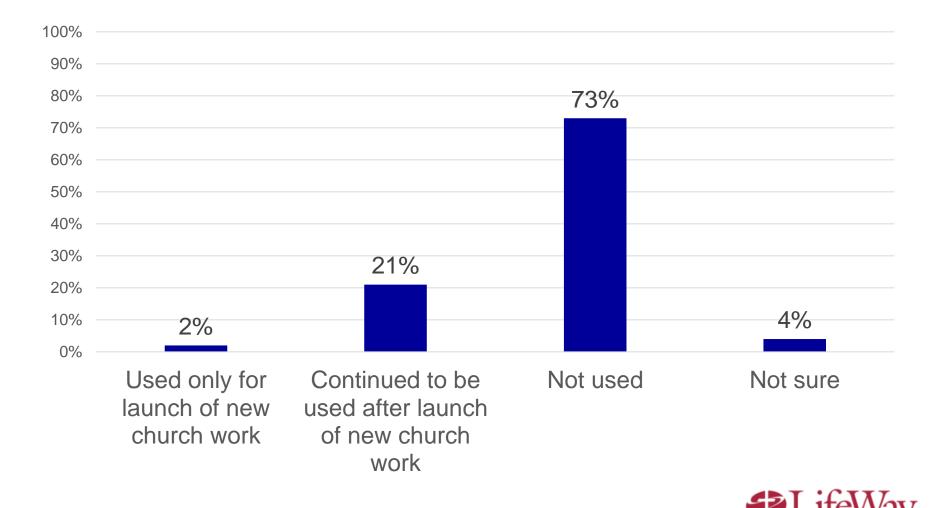
Q49\_1: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Revival meetings**"

#### **Children's after-school ministries**



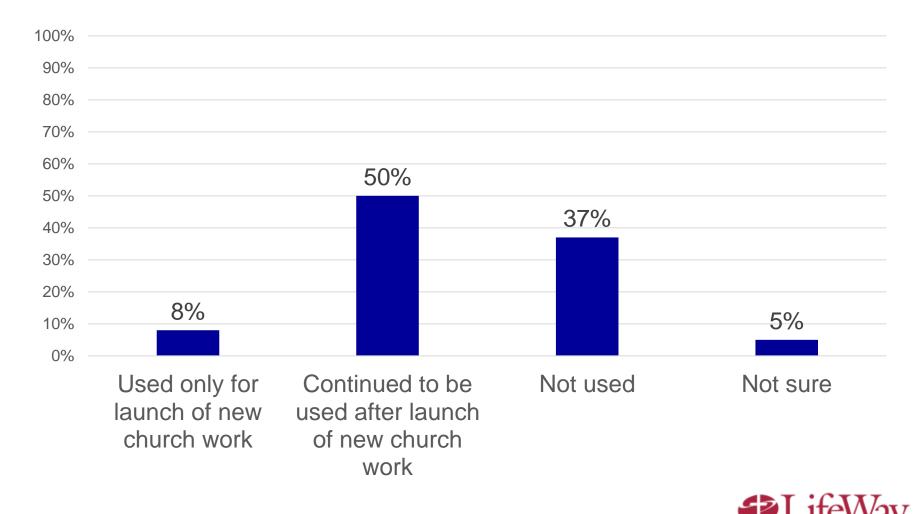
Q49\_2: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Children's after-school ministries**"

#### Weekday preschool or child care



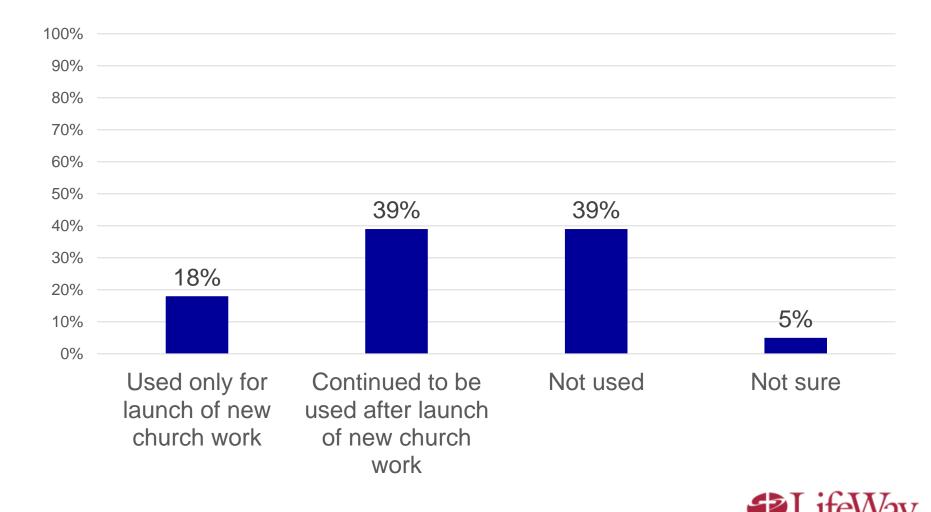
Q49\_3: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Weekday preschool or child care**"

# **Children's special events (e.g., Easter Egg Hunt, Fall Festival)**



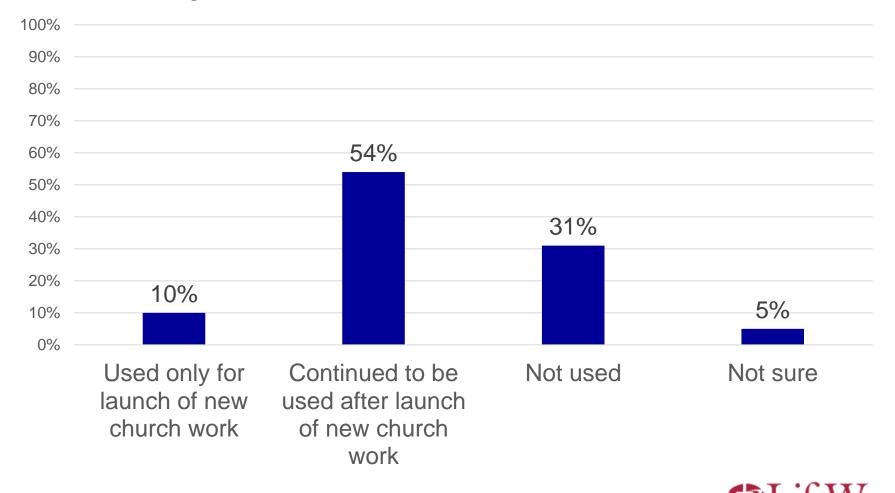
Q49\_4: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Children's special events (e.g., Easter Egg Hunt, Fall Festival)**"

#### **Prayer walking**



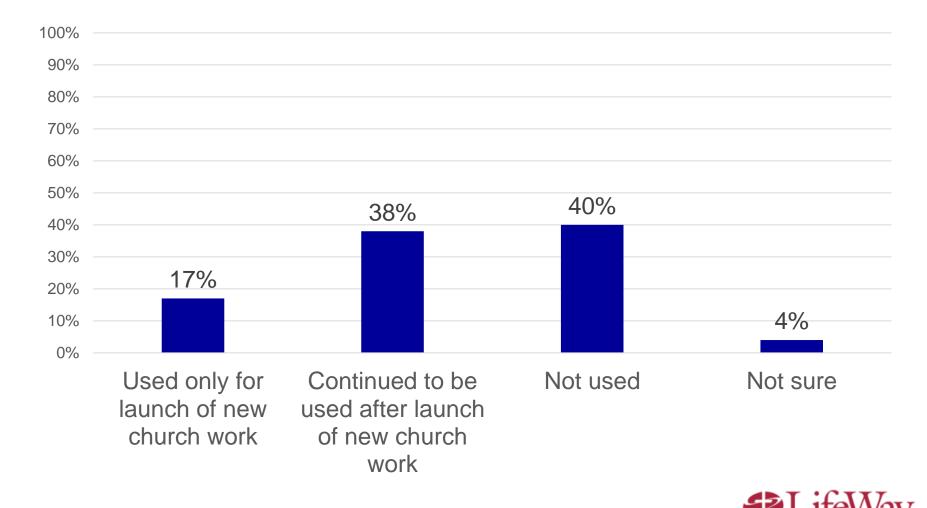
Q49\_5: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Prayer walking**"

#### Ministry evangelism (e.g., food banks, clothing, shelters, drug/alcohol recovery)



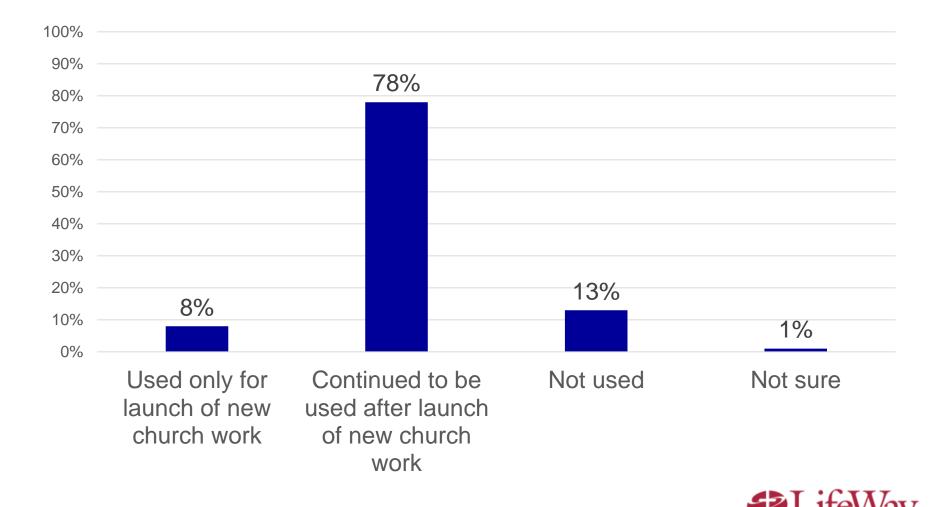
Q49\_6: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Ministry evangelism (e.g., food banks, clothing, shelters, drug/alcohol recovery)**"

## Mail invitations to services, programs, events



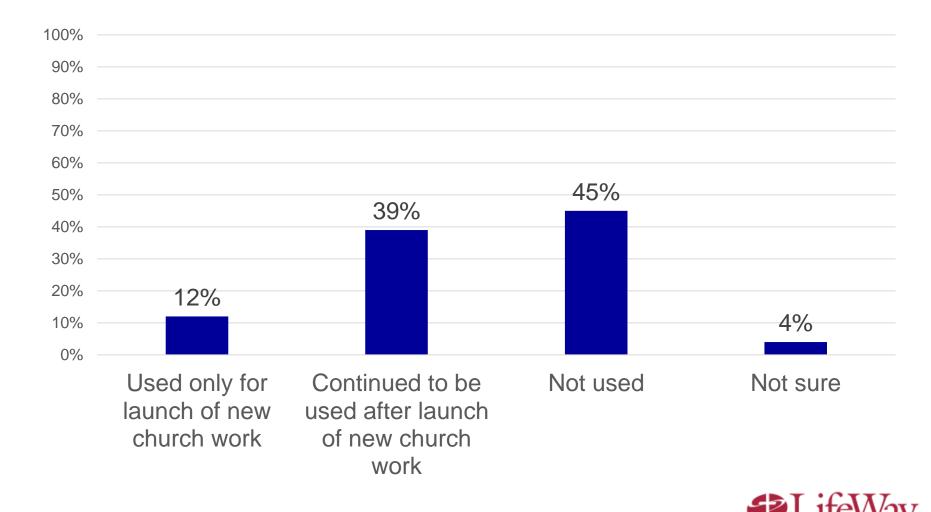
Q49\_7: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Mail invitations to services, programs, events** 

#### **Outreach Bible studies**



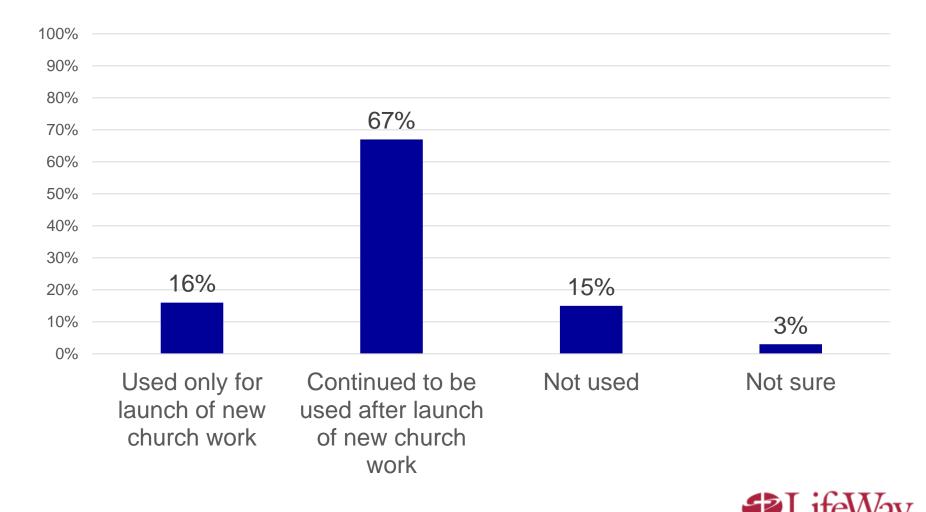
Q49\_8: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Outreach Bible studies**"

#### **Block parties**



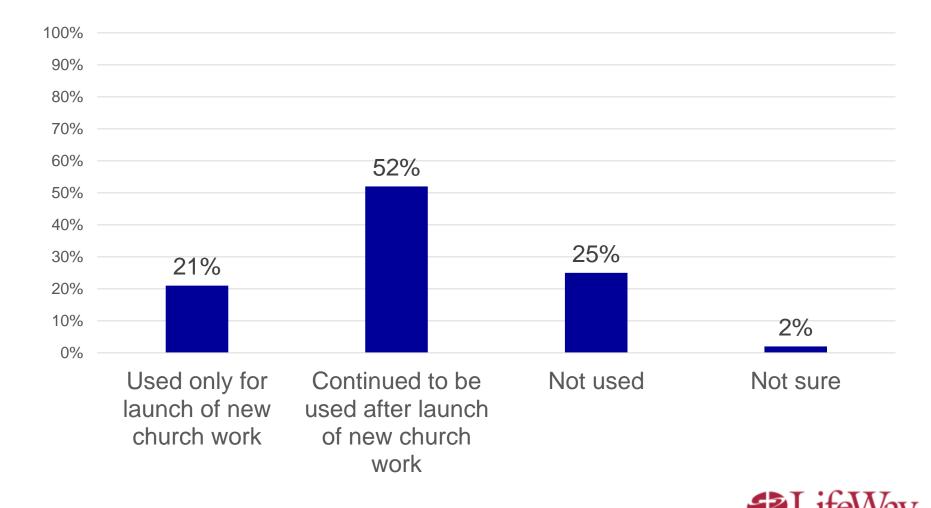
Q49\_9: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Block parties**"

#### **Evangelistic visitation for identifying prospects**



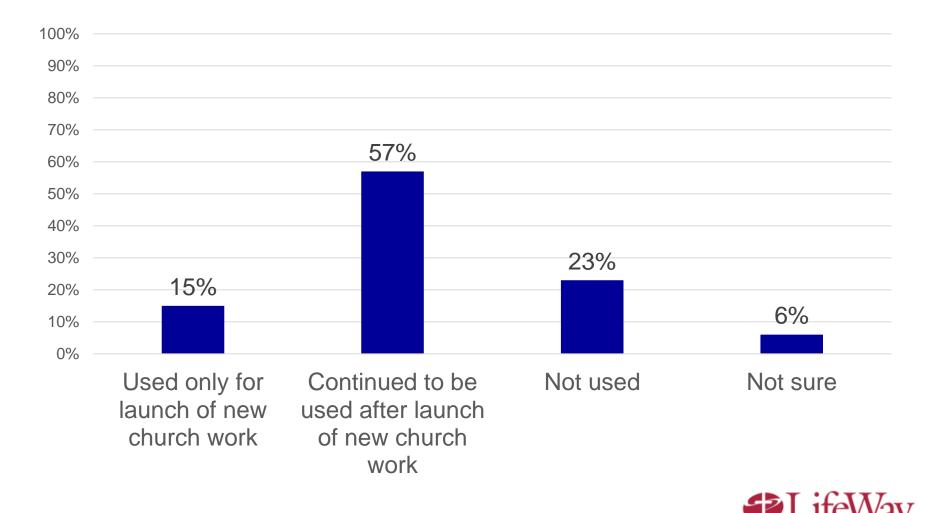
Q49\_10: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Evangelistic visitation for identifying prospects**"

#### **Door-to-door evangelism**



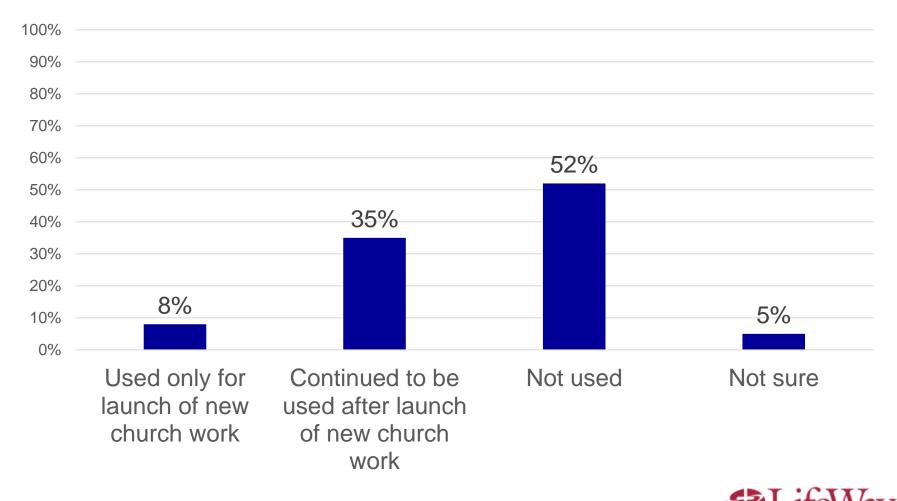
Q49\_11: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Door-to-door evangelism**"

## Fun social events to meet people in the community



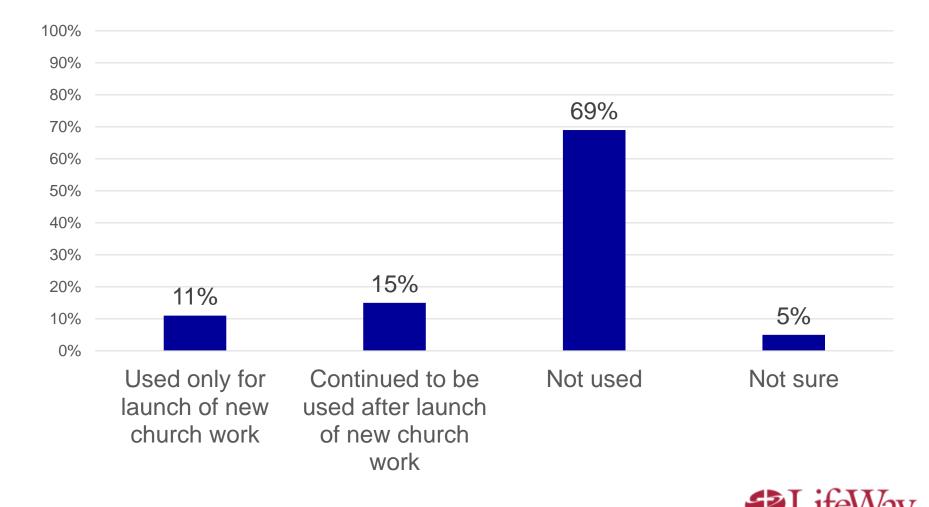
Q49\_12: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Fun social events to meet people in the community**"

#### Ongoing social or affinity group meetings for people from the community (e.g., Monday Night Football, Movie nights, etc.)



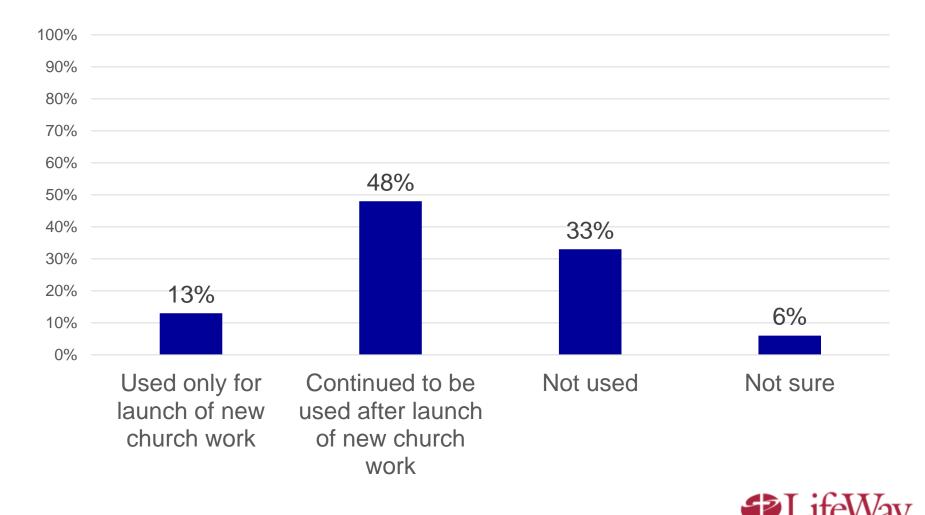
Q49\_13: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Ongoing social or affinity group meetings for people** from the community (e.g., Monday Night Football, Movie nights, etc.)"

### A sports league for people from the community



Q49\_14: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **A sports league for people from the community**"

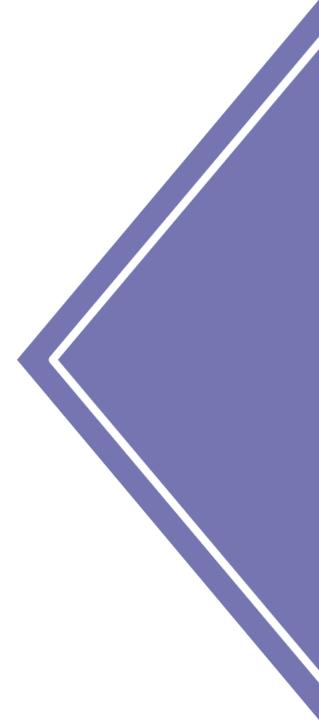
## Service projects to meet practical needs in the community



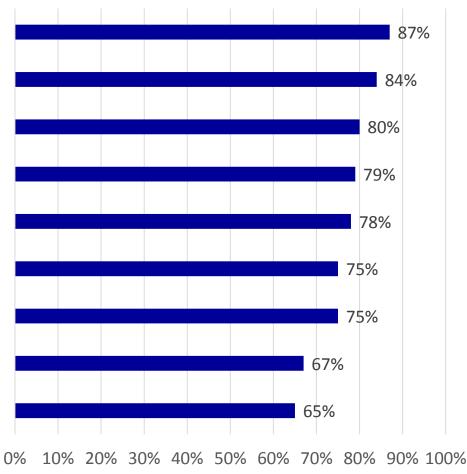
Q49\_15: "For each of the following outreach activities, please indicate if it was used by the church start, either when launching the new church work or continued to be used after the launch. (Select one response for each activity) **Service projects to meet practical needs in the community**"

### Activities





# Activities occurring since start of new church work



Weekly Bible study small groups or Sunday School classes for adults (Community groups, Life Groups, etc.) Weekly Bible study or Sunday School classes for children

Delegation of key leadership roles to volunteers

Evangelistic training including one-on-one training or a class or workshop

Intentional weekly prayer meeting for church members

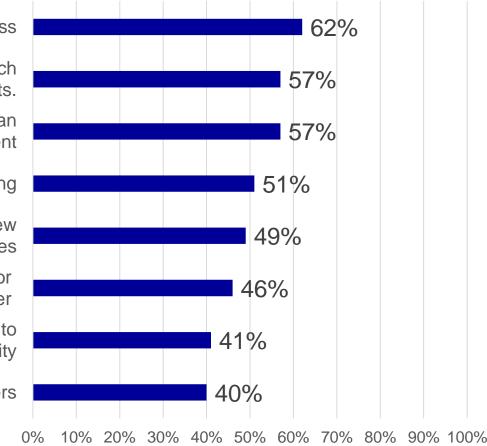
Leadership training for new church members

One-on-one discipleship or mentoring program

The church's commitment to being a multiplying church is communicated to the whole congregation each... Weekly Bible study or Sunday School classes for youth



## Activities occurring since start of new church work (continued)



A new member class

The church financially contributes to other church plants.

A proactive stewardship development plan enabling the church to be financially self-sufficient

A youth group or youth worship gathering

Partnering with another organization to plant new churches

Staff or church leadership invest in new or potential church starters at least each quarter

Meetings and interviews with area leaders to understand the community

A church covenant signed by new members



## Activities occurring since start of new church work (continued)

0%

Providing immigrants rides or transportation

Meeting immigrants' information needs (e.g., where to find housing, stores, services, etc.)

Teaching English as a Second Language (ESL)

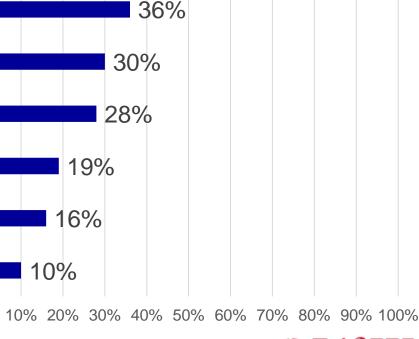
Assisting immigrants with legal needs.

Active involvement in advocating for immigrants and improved immigration processes.

The church started at least one daughter church within 5 years of existence

The church started at least one daughter church within 3 years of existence

Active involvement in the city's political process



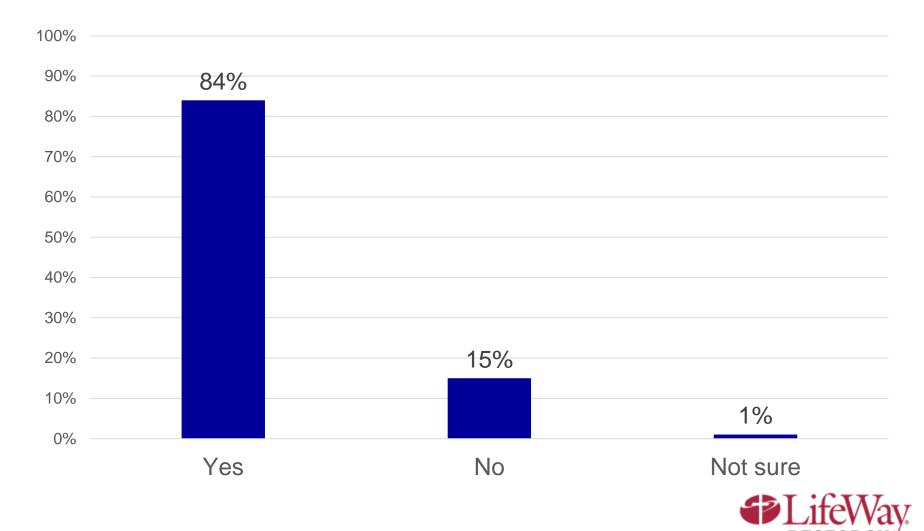
38%

37%

**EXAMPLE EXAMPLE EXAMPLE** 

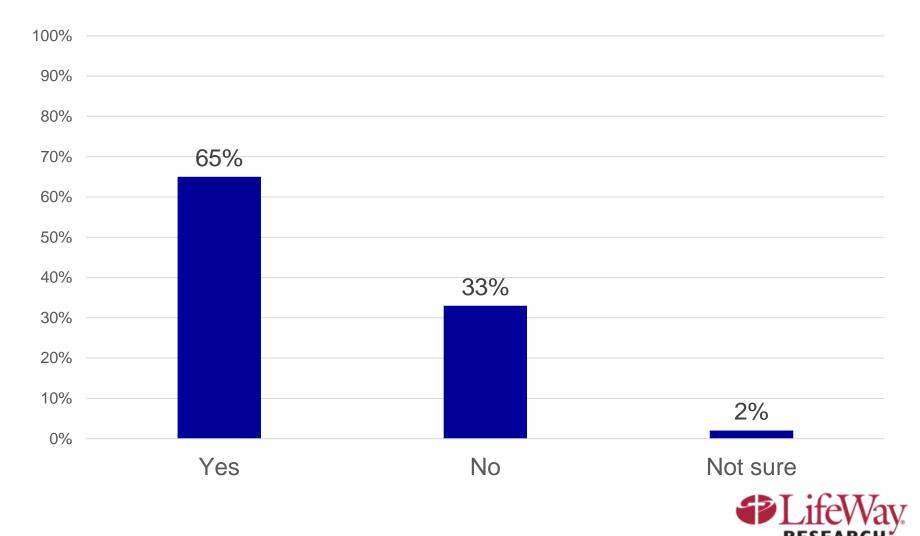


### Weekly Bible study or Sunday School classes for children



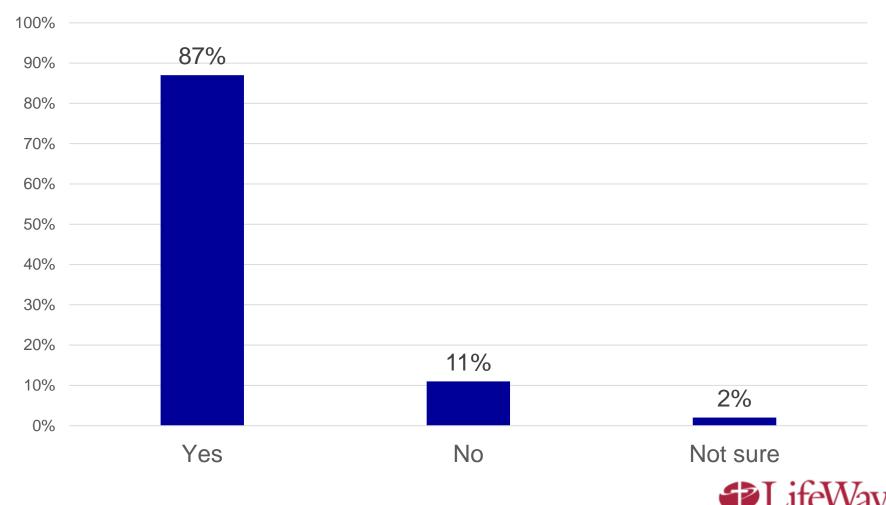
Q50\_1: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Weekly Bible study or Sunday School classes for children**"

## Weekly Bible study or Sunday School classes for youth



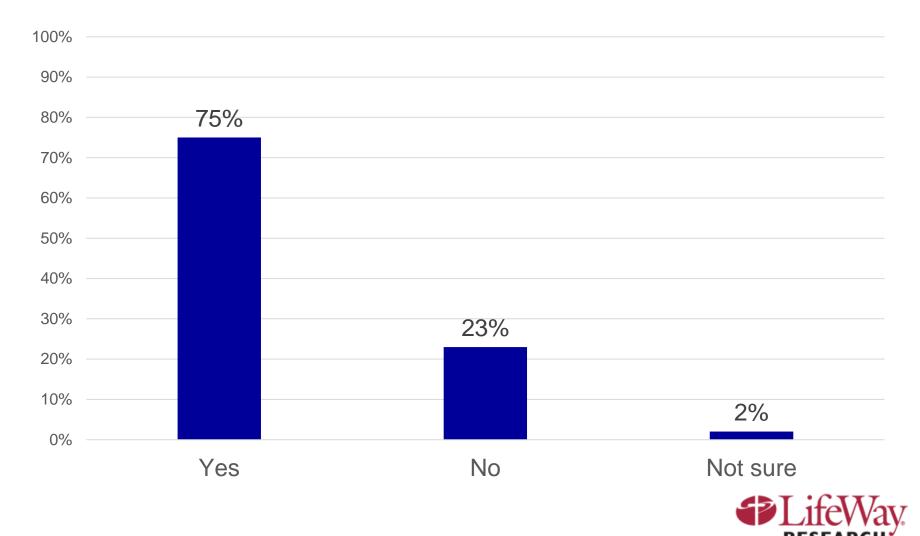
Q50\_2: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Weekly Bible study or Sunday School classes for youth**"

#### Weekly Bible study or Sunday School classes for adults (Community groups, Life Groups, etc.)



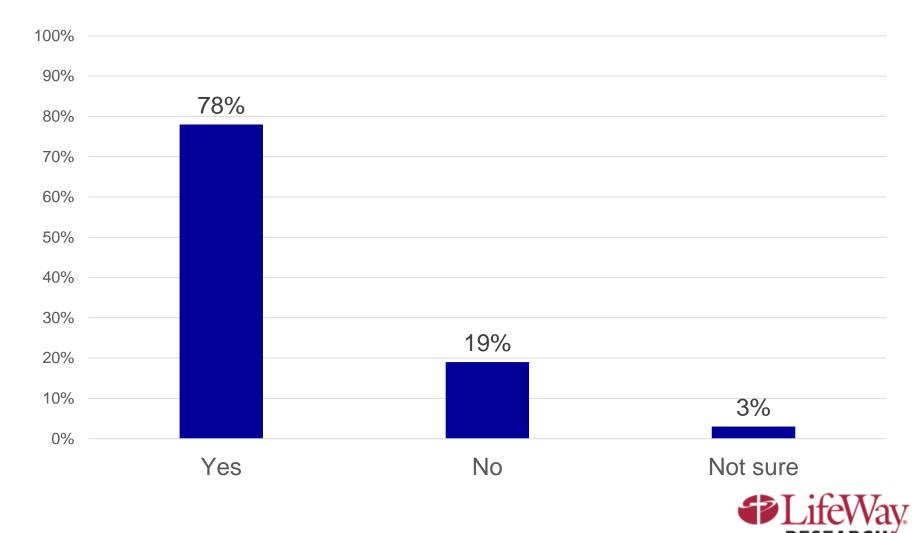
Q50\_3: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) Weekly Bible study or Sunday School classes for adults (Community groups, Life Groups, etc.)"

#### **One-on-one discipleship or mentoring program**



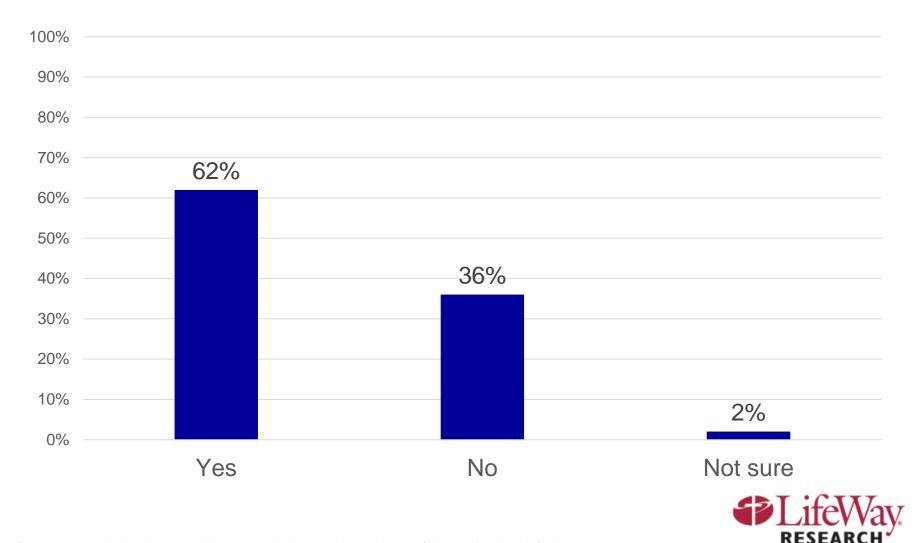
Q50\_4: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **One-on-one discipleship or mentoring program**"

### **Intentional weekly prayer meeting for church members**



Q50\_5: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Intentional weekly prayer meeting for church members**"

#### A new member class



Q50\_6: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **A new member class**"

#### The church started at least one daughter church within 3 years of existence

100%			
90%		0.00/	
80%		80%	
70%			
60%			
50%			
40%			
30%			
20%	16%		
10%			5%
0%			
	Yes	No	Not sure
			LifeWay.

Q50\_7: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **The church started at least one daughter church within 3 years of existence**"

RESEARCH

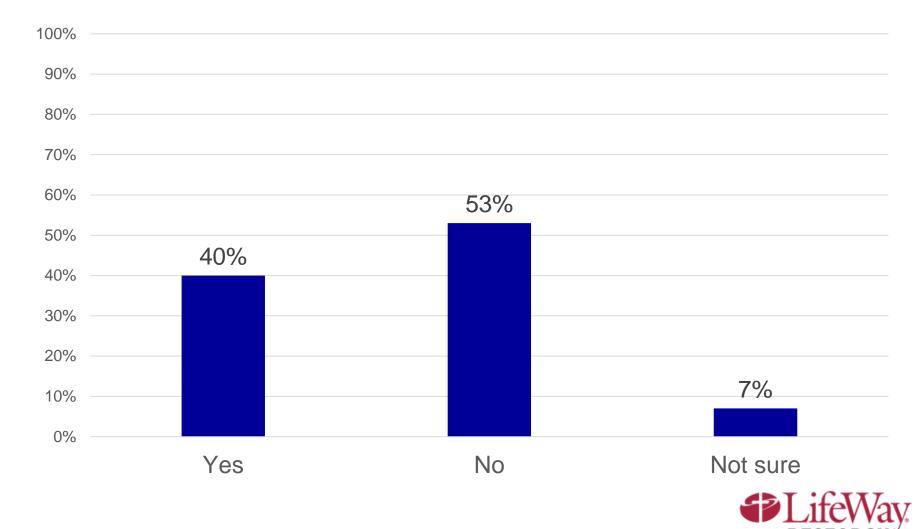
#### The church started at least one daughter church within 5 years of existence

100% —			
90% —			
80% —		74%	
70% —			
60% —			
50% —			
40% —			
30% —			
20% —	19%		
10% —			7%
0% —			
	Yes	No	Not sure
			✓ LifeWay.

Q50\_8: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **The church started at least one daughter church within 5 years of existence**"

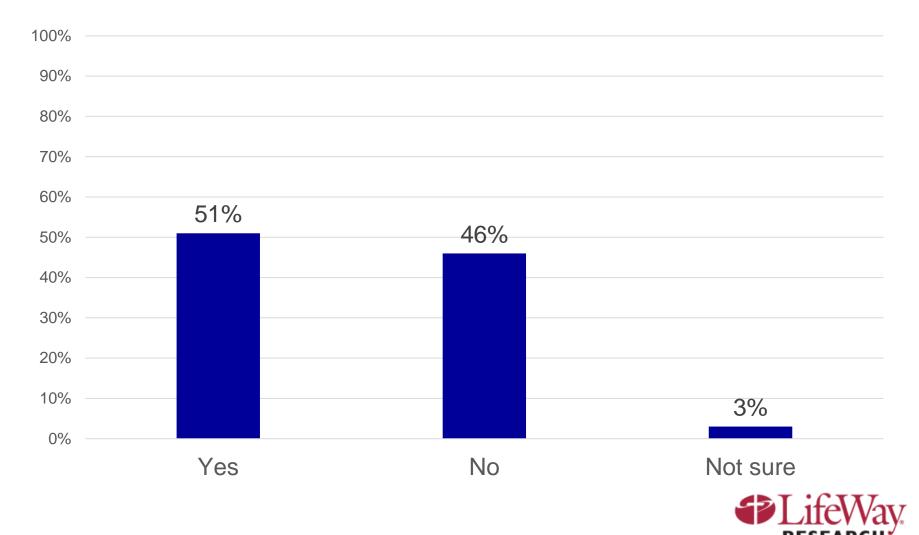
RESEARCH

### A church covenant signed by new members



Q50\_9: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **A church covenant signed by new members**"

# A youth group or youth worship gathering



Q50\_10: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **A youth group or youth worship gathering**"

#### Active involvement in advocating for immigrants and improved immigration processes

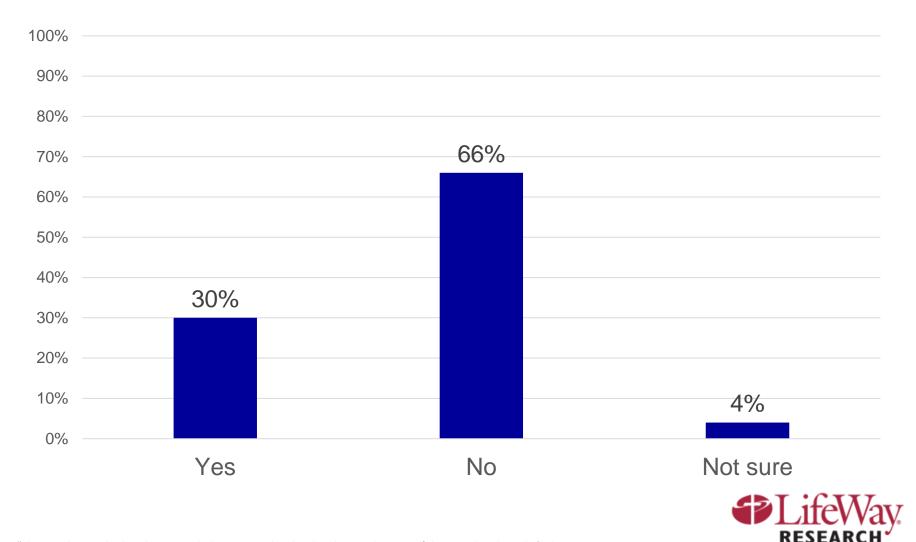
100%			
90%			
80%			
70%		66%	
60%			
50%			
40%			
30%	28%		
20%			
10%			6%
0%			
	Yes	No	Not sure
			LifeWay.

Q51\_1: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) Active involvement in advocating for immigrants and improved immigration processes"

81

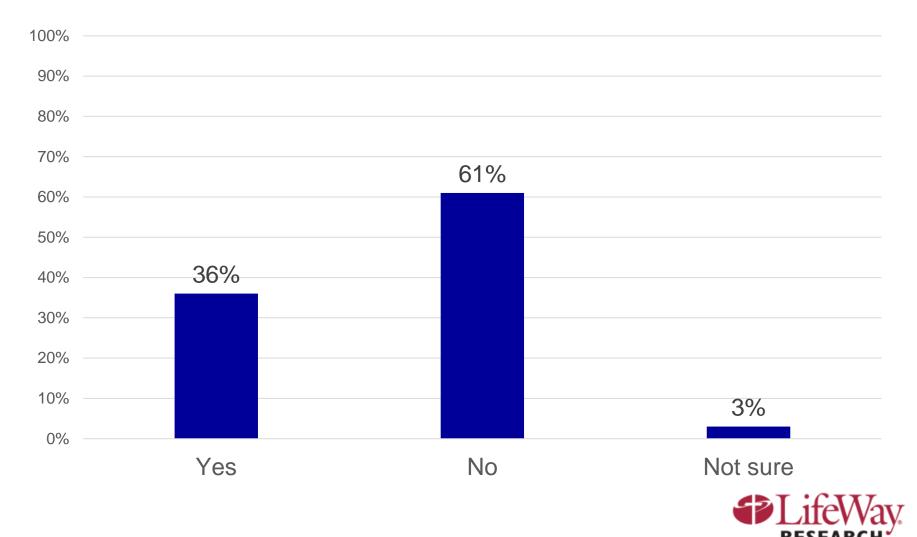
RESEARCH

#### Assisting immigrants with legal needs



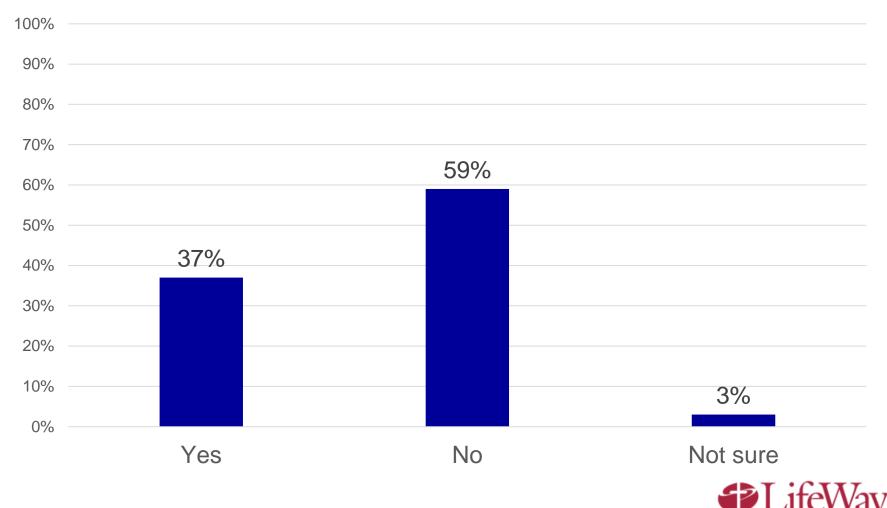
Q51\_2: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) Assisting immigrants with legal needs"

#### **Teaching English as a Second Language (ESL)**



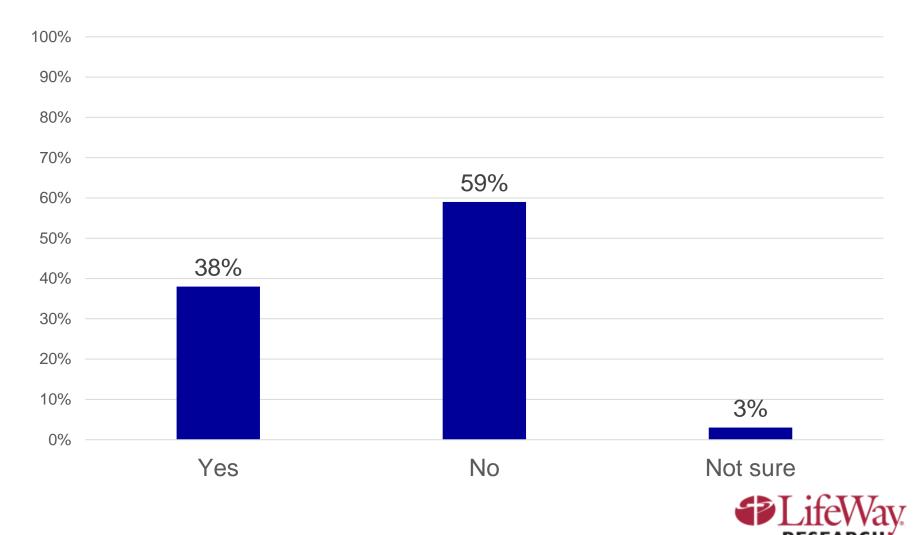
Q51\_3: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Teaching English as a Second Language (ESL)**"

#### Meeting immigrants' information needs (e.g., where to find housing, stores, services, etc.)



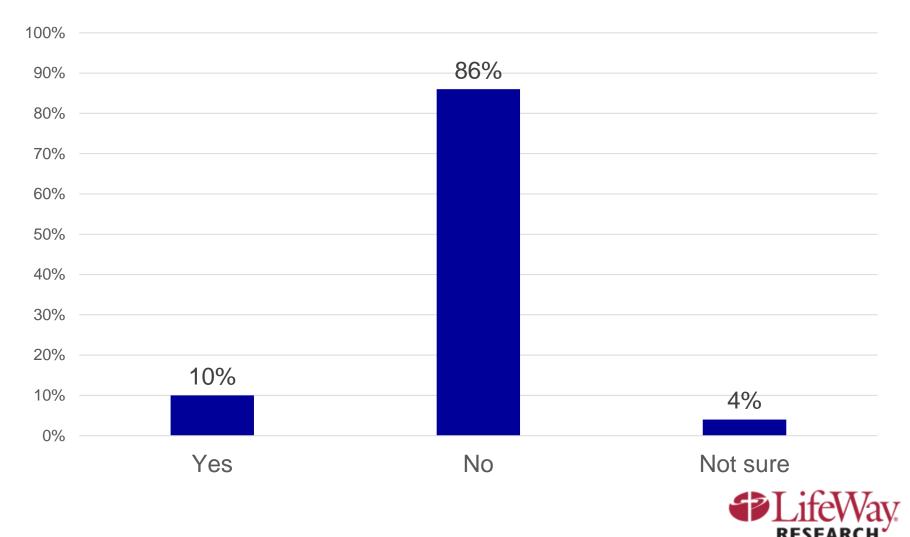
Q51\_4: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Meeting immigrants' information needs (e.g., where to find housing, stores, services, etc.)**"

### **Providing immigrants rides or transportation**



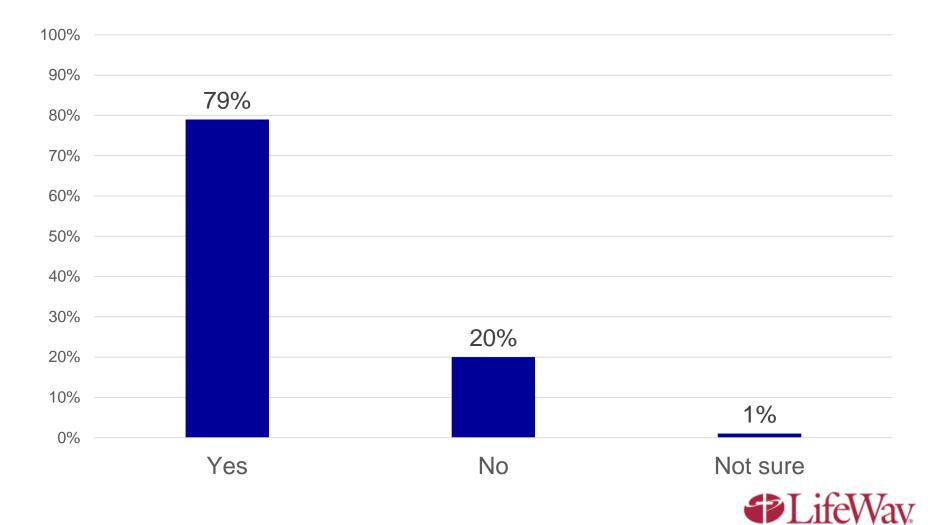
Q51\_5: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Providing immigrants rides or transportation**"

# Active involvement in the city's political process



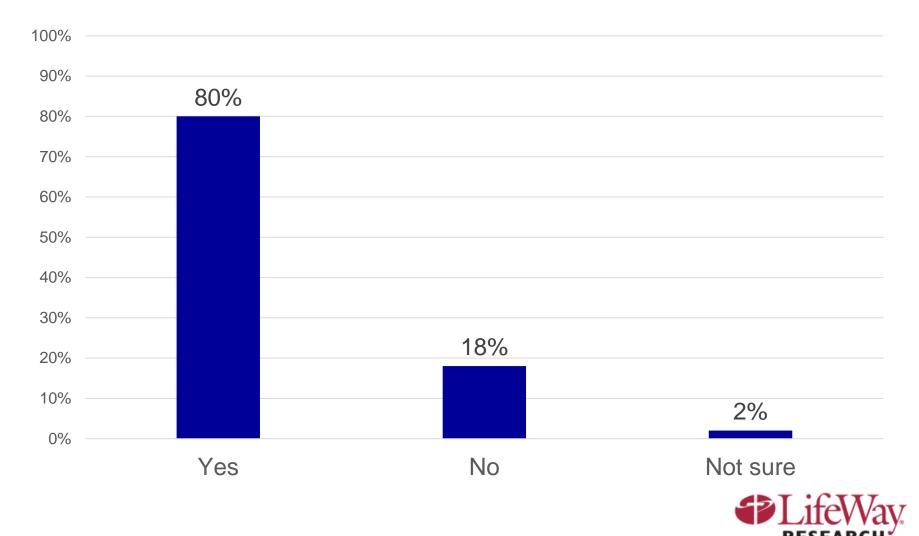
Q51\_6: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Active involvement in the city's political process**"

#### **Evangelistic training including oneon-one training or a class or workshop**



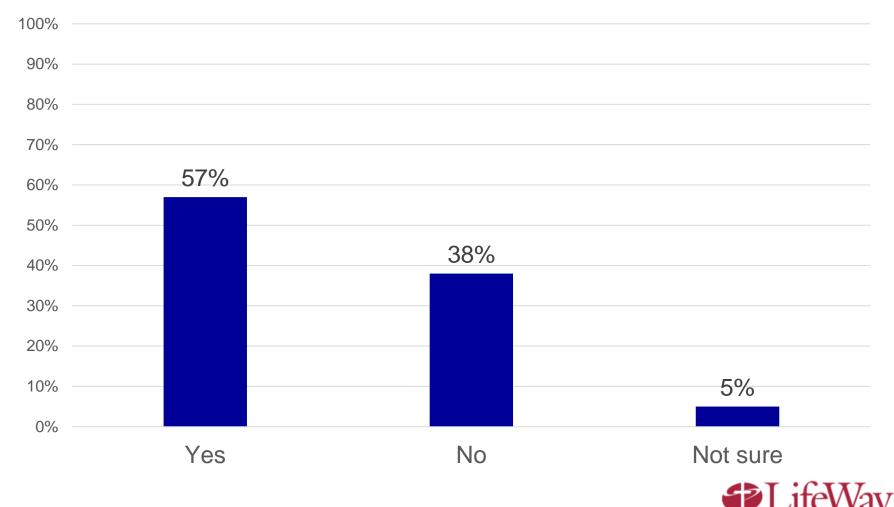
Q52\_1: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Evangelistic training including one-on-one training or a class or workshop**"

### **Delegation of key leadership roles to volunteers**



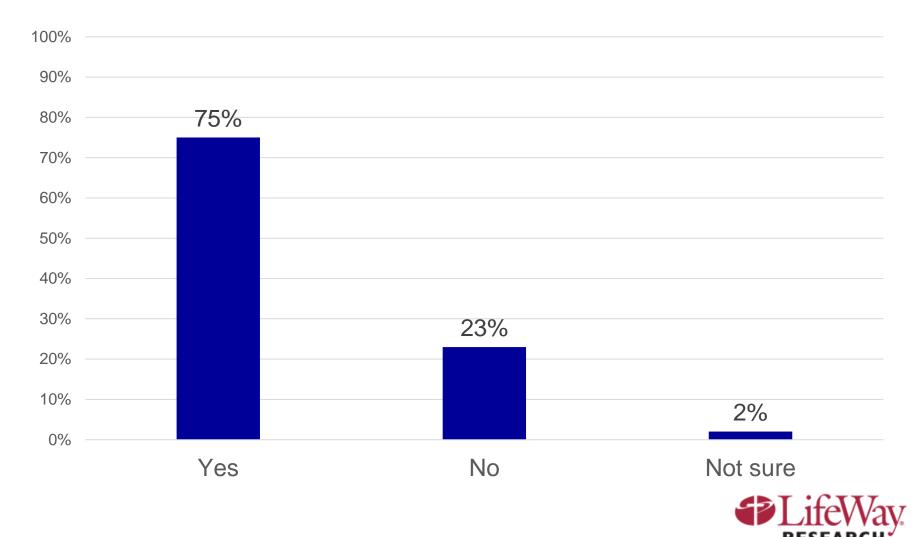
Q52\_2: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Delegation of key leadership roles to volunteers**"

#### A proactive stewardship development plan enabling the church to be financially self-sufficient



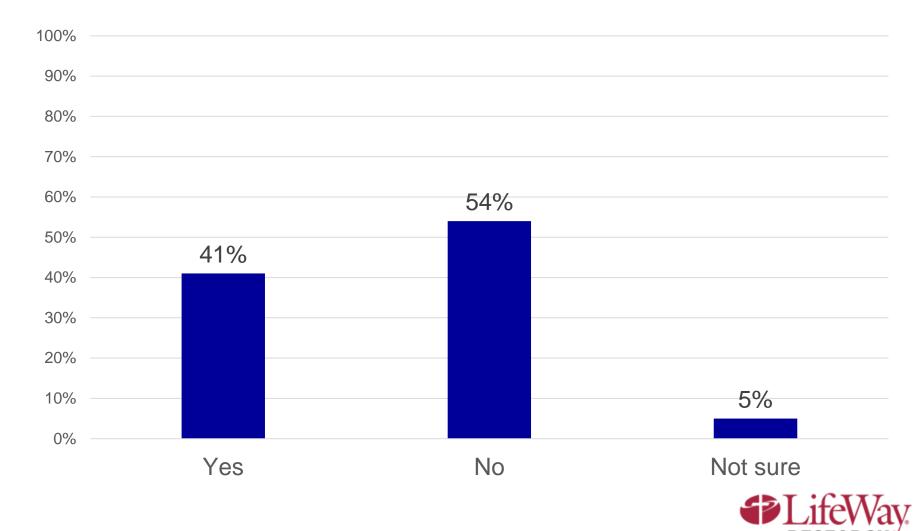
Q52\_3: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) A proactive stewardship development plan enabling the church to be financially self-sufficient"

### Leadership training for new church members



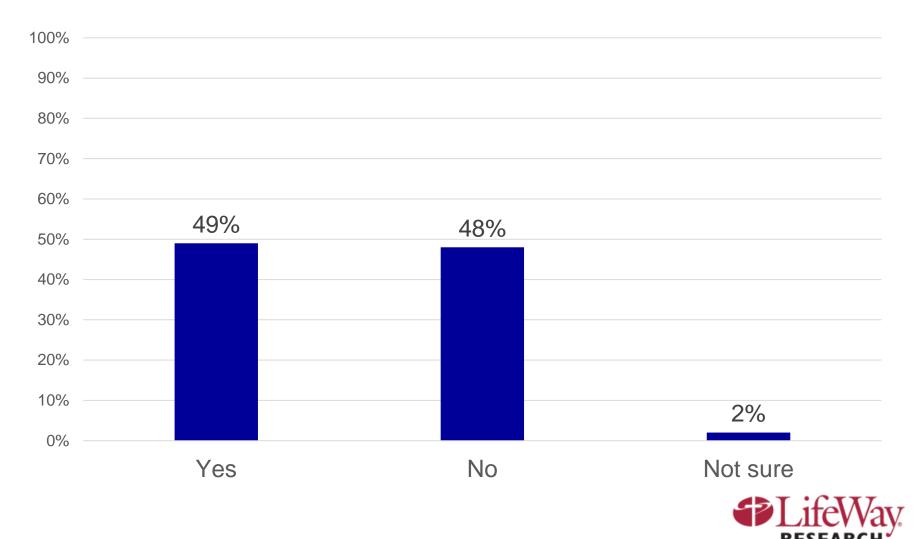
Q52\_4: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Leadership training for new church members**"

#### Meetings and interviews with area leaders to understand the community



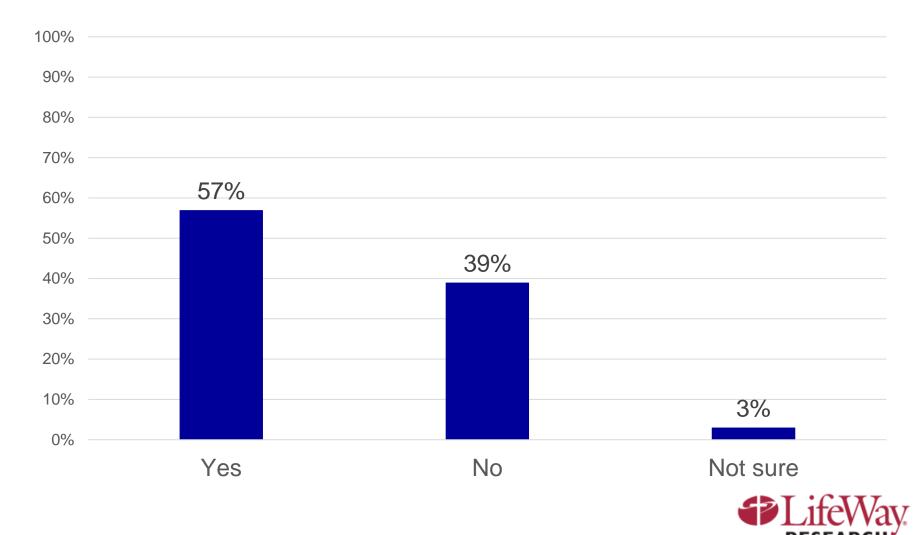
Q52\_5: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Meetings and interviews with area leaders to understand the community**"

#### **Partnering with another organization to start new churches**



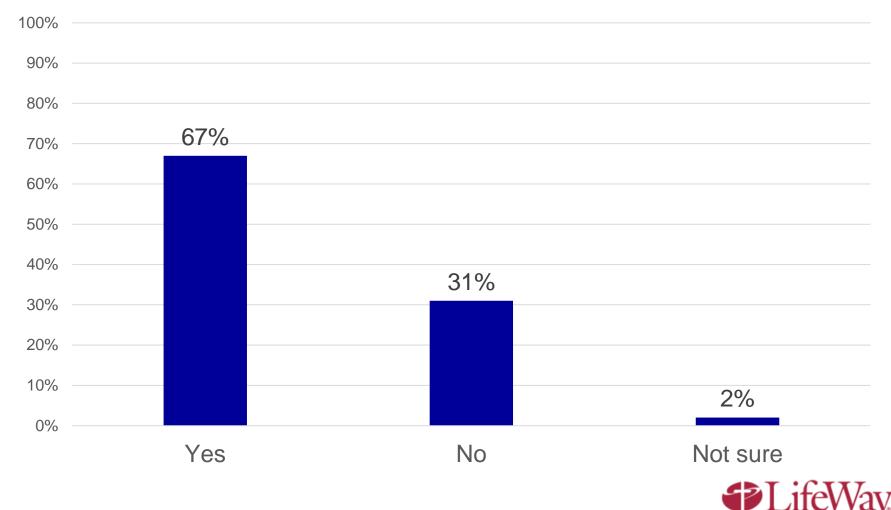
Q52\_6: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **Partnering with another organization to start new churches**"

### The church financially contributes to other church starts



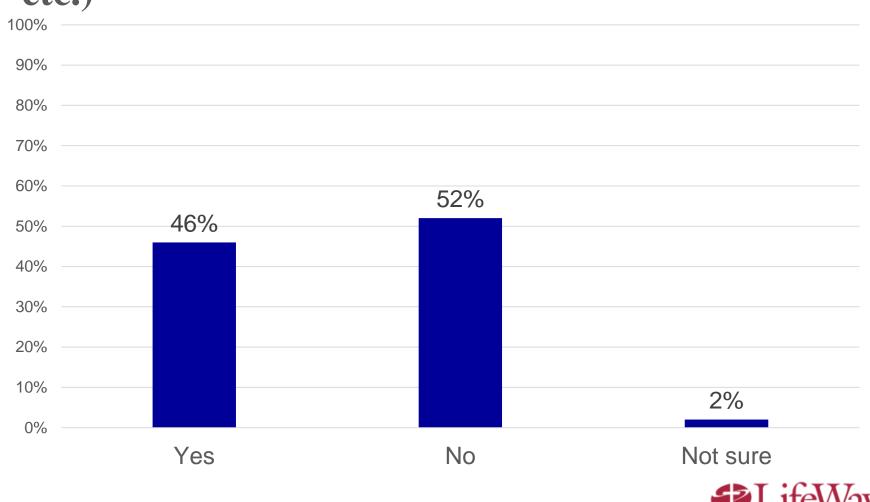
Q52\_7: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **The church financially contributes to other church starts**"

# The church's commitment to being a multiplying church is communicated to the whole congregation each month



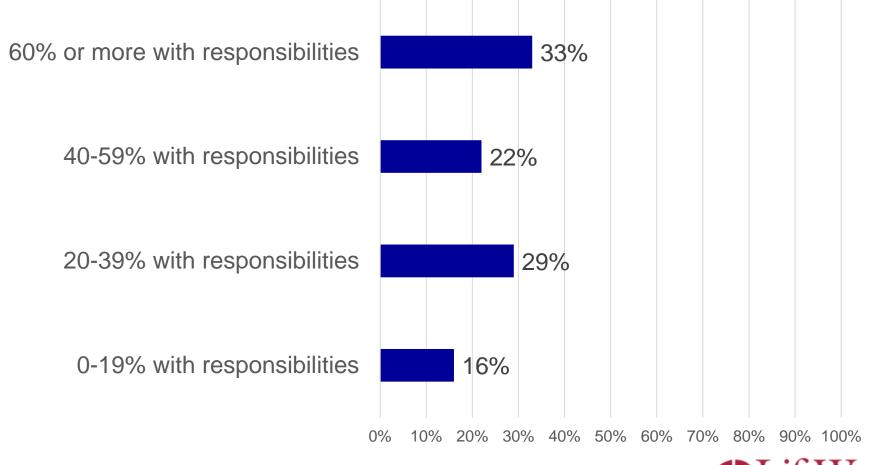
Q52\_8: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) **The church's commitment to being a multiplying church is communicated to the whole congregation each month**"

#### Staff or church leadership invest in new or potential church starters at least each quarter (mentor, train, internship, residency, coach, etc.)



Q52\_9: "Please indicate whether the activity below occurred in the church since the start of the new church work. (Select one response for each activity) Staff or church leadership invest in new or potential church starters at least each quarter (mentor, train, internship, residency, coach, etc.)"

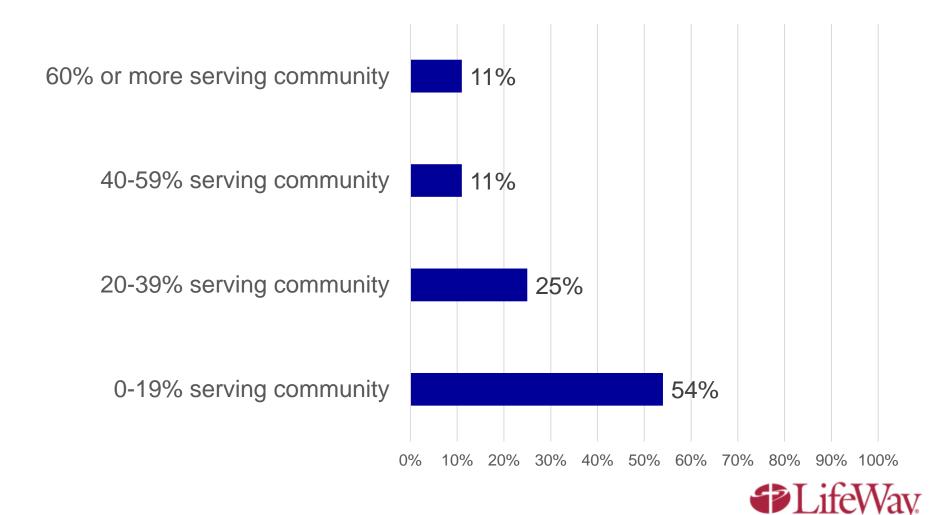
#### Percentage of adults having regular responsibilities at church (average 74%, median 40%)





Q53: "What percentage of adults who attend your church at least once a month have regular responsibilities at your church, for example, greeter, teacher, child care, etc.? (If you are not sure, provide a rough estimate)"

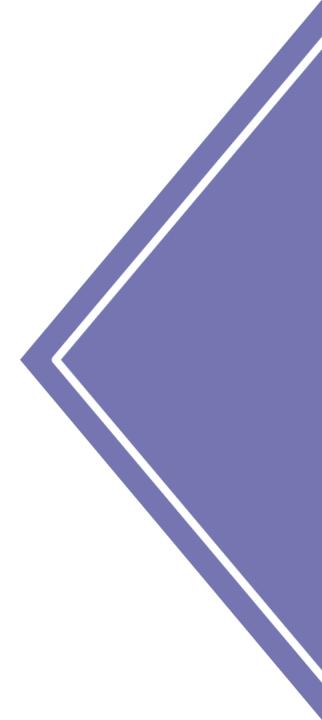
### Percentage of adults serving in the community (average 23%, median 15%)



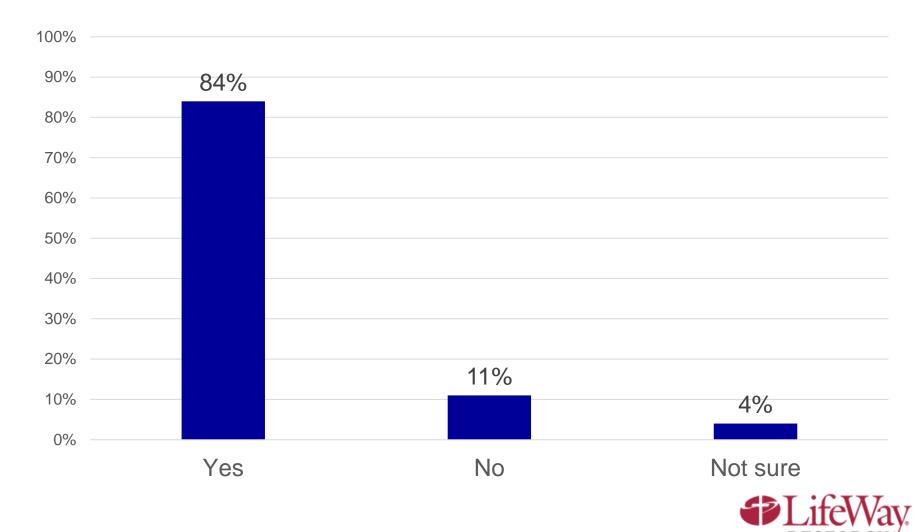
Q54: "What percentage of adults who attend your church at least once a month are involved in ministries or projects that serve people in your community not affiliated with your church? (If you are not sure, provide a rough estimate)"

### **Funding Sources**



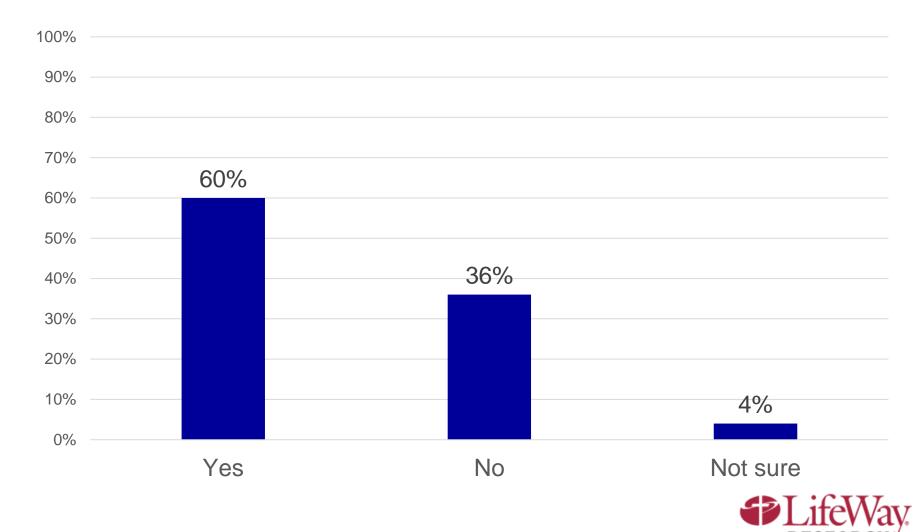


# 84% received initial funding from church attendees (offerings/receipts)



Q55\_1: "Please indicate whether the following funding sources were used to start the new church work (including the pastor's or church staff's salary). Church attendees (offerings/receipts)"

### 60% received initial funding from affiliated denomination



Q55\_2: "Please indicate whether the following funding sources were used to start the new church work (including the pastor's or church staff's salary). Affiliated denomination (local, state, or national office)"

#### 26% received initial funding from a group of individual financial supporters recruited by the staff

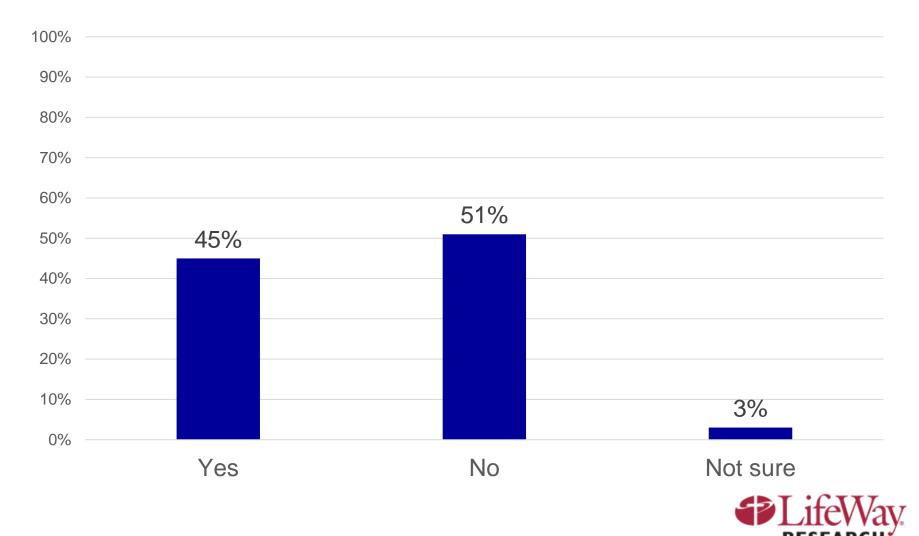
100% -			
90% -			
80% -			
70% -		69%	
60%			
50% -			
40% -			
30% -	26%		
20% -			
10% -			4%
0% -			
	Yes	No	Not sure
			✓ LifeWay.

Q55\_3: "Please indicate whether the following funding sources were used to start the new church work (including the pastor's or church staff's salary). A group of individual financial supporters recruited by the church's lead pastor or church's staff"

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RESEARCH

# 45% received initial funding from sponsoring (mother) church(es)



Q55\_4: "Please indicate whether the following funding sources were used to start the new church work (including the pastor's or church staff's salary). **One or multiple sponsoring (mother) church(es)**"

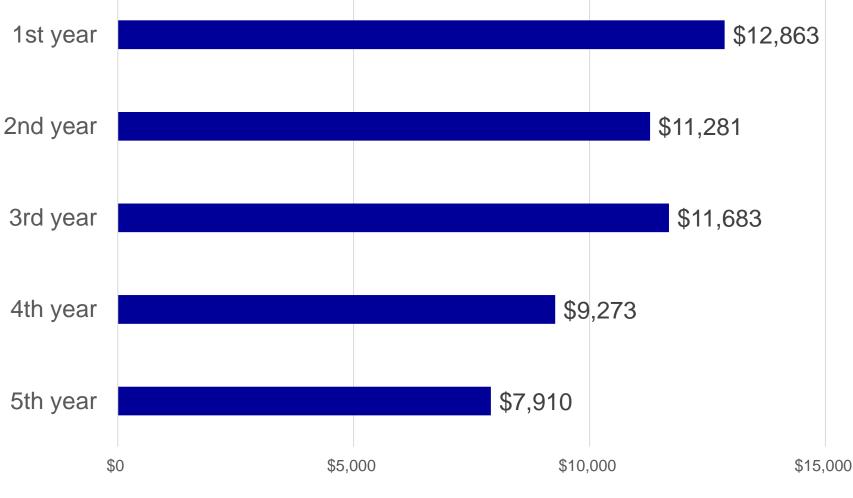
#### 33% received initial funding directly from the church's lead pastor or church staff

100%			
90%			
80%			
70%		62%	
60%			
50%			
40%	33%		
30%			
20%			
10%			4%
0%			
	Yes	No	Not sure

Q55\_5: "Please indicate whether the following funding sources were used to start the new church work (including the pastor's or church staff's salary). Directly from the church's lead pastor or church staff (using savings or funds from a job outside the church)"

RESEARC

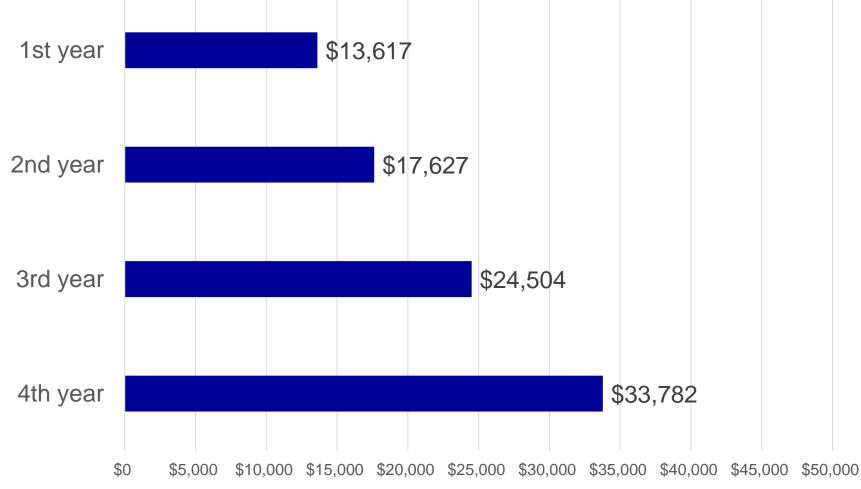
### Average total dollars received from outside sources by year



Q56: "For each year of the new church work's existence, please indicate the amount of TOTAL dollars received from OUTSIDE SOURCES. This does not include funds given by church's members. Rough estimates are acceptable. If later years are not applicable, leave those blank."



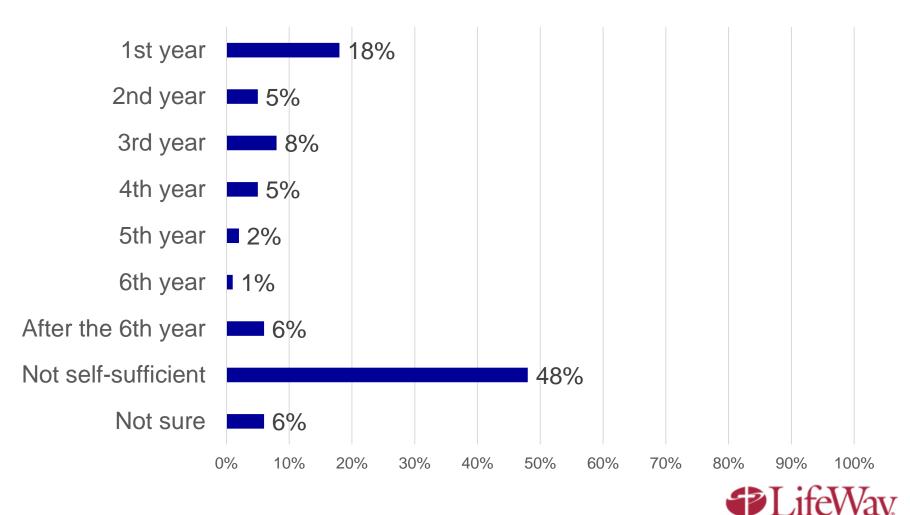
#### Average total dollars received from church members and attendees by year





Q57: "For each year of the new church work's existence, please indicate the amount of TOTAL dollars received from CHURCH MEMBERS AND ATTENDEES. Rough estimates are acceptable. If later years are not applicable, leave those blank."

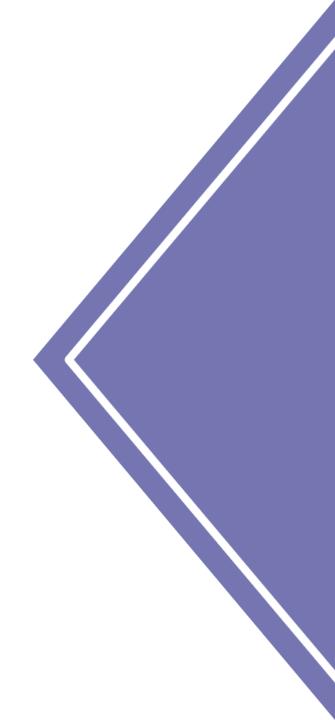
#### 48% of new church works are not selfsufficient



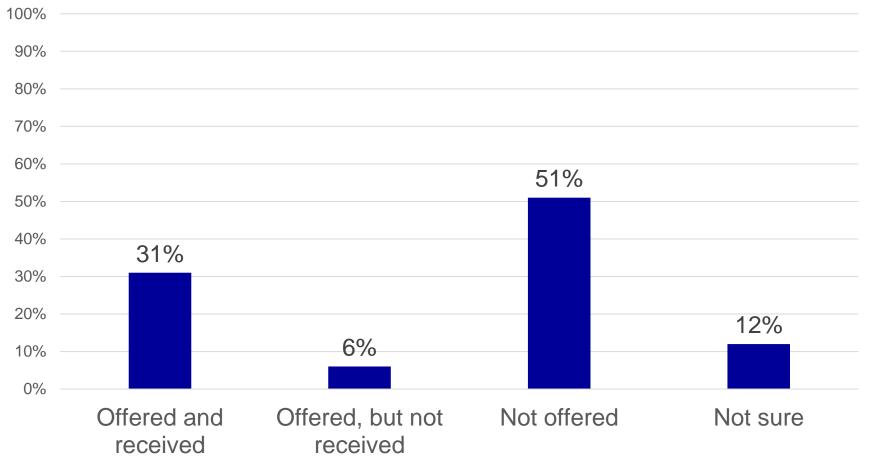
Q58: "During which year (if at all) did the church become financially self-sufficient, meaning no financial support is being received from outside sources."

### **Denomination & Network Support**





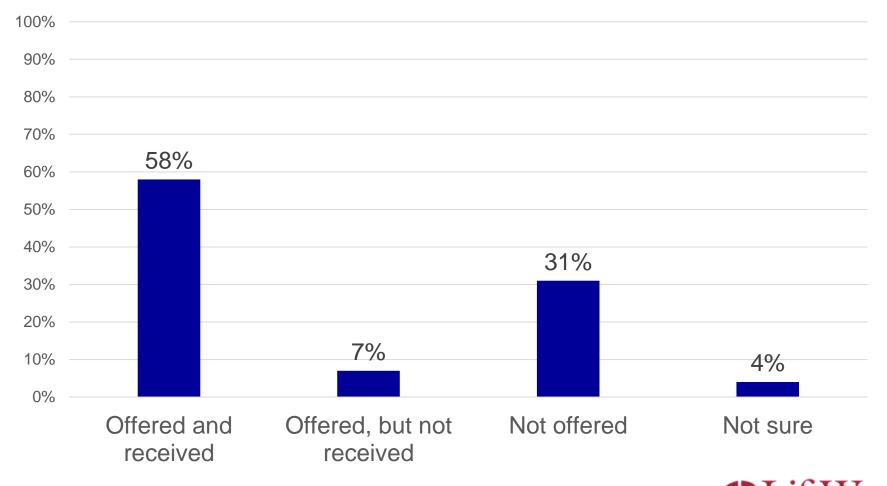
#### 51% say they were not offered demographics and/or research expertise from a denomination or network





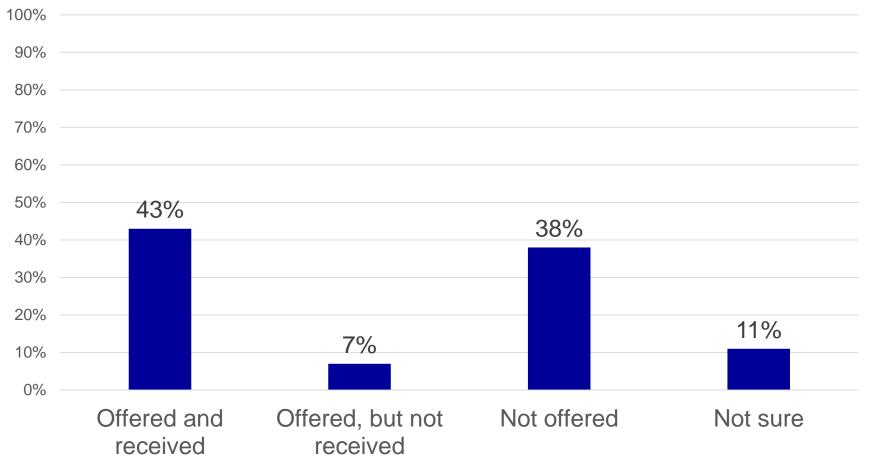
Q59\_1: "For each of the following other forms of support please indicate whether the resource was offered to the church and/or received **from a denomination or network**. (Select one response for each statement) **Demographics and/or research expertise**"

## 58% say they were offered and received church leader mentoring, coaching, and/or supervision



Q59\_2: "For each of the following other forms of support please indicate whether the resource was offered to the church and/or received from a denomination or network. (Select one response for each statement) Church leader mentoring, coaching, and/or supervision"

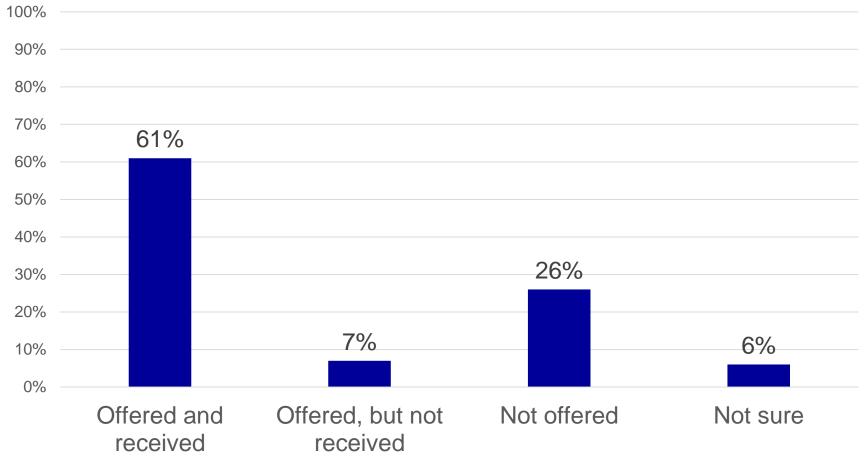
## 43% say they were offered and received support through a starting pastor peer network





Q59\_3: "For each of the following other forms of support please indicate whether the resource was offered to the church and/or received **from a denomination or network**. (Select one response for each statement) **Starting pastor peer network**"

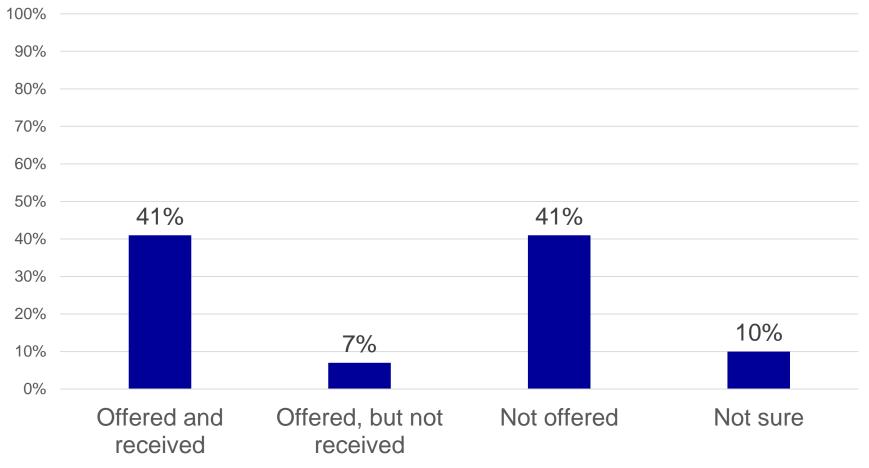
## 61% say they were offered and received support through training for the church's pastor and/or team





Q59\_4: "For each of the following other forms of support please indicate whether the resource was offered to the church and/or received **from a denomination or network**. (Select one response for each statement) **Training for church's pastor and/or team**"

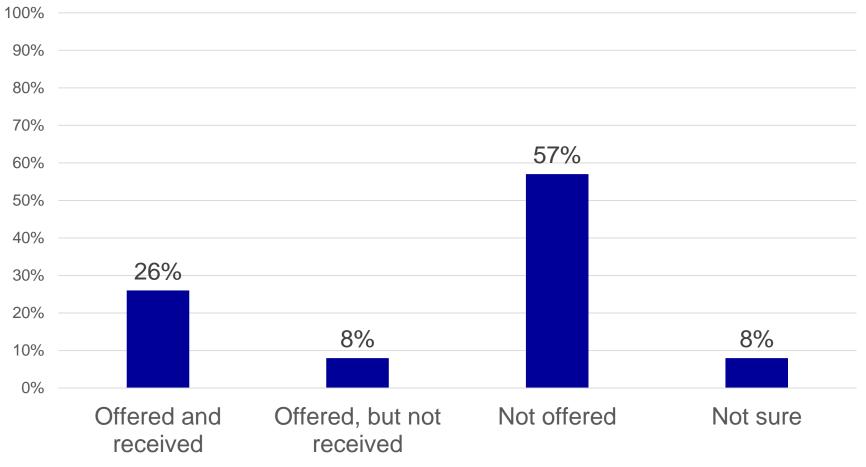
### 41% say they were offered and received support through a church starter assessment program





Q59\_5: "For each of the following other forms of support please indicate whether the resource was offered to the church and/or received **from a denomination or network**. (Select one response for each statement) **Church starter assessment program**"

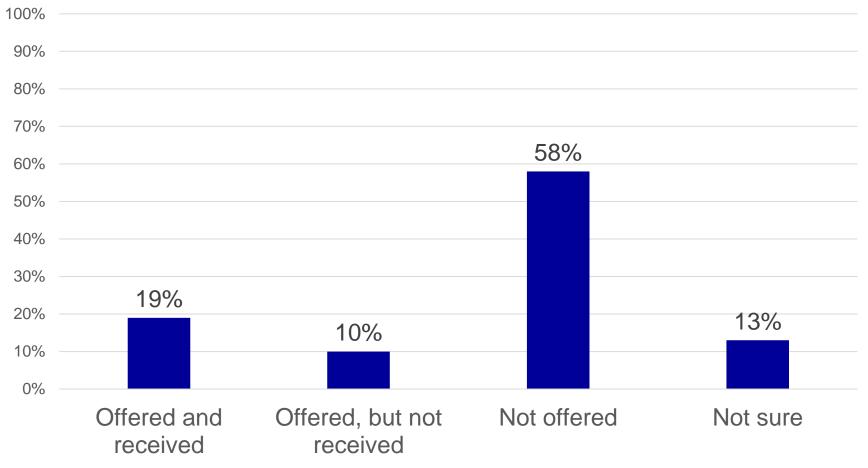
## **57% say they were not offered support for accounting or bookkeeping**





Q59\_6: "For each of the following other forms of support please indicate whether the resource was offered to the church and/or received **from a denomination or network**. (Select one response for each statement) **Accounting or bookkeeping**"

## 58% say they were not offered support for legal work or counsel

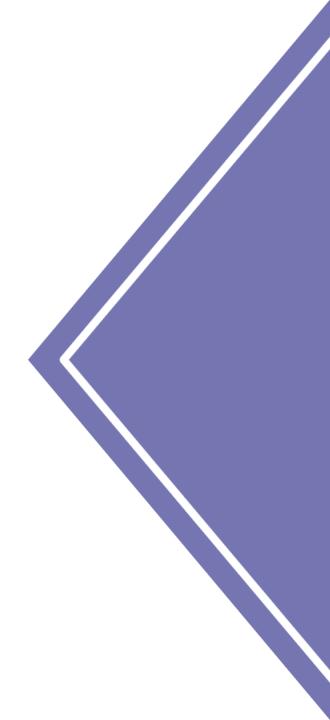




Q59\_7: "For each of the following other forms of support please indicate whether the resource was offered to the church and/or received **from a denomination or network**. (Select one response for each statement) **Legal work or counsel**"

## **Sponsor Church Support**



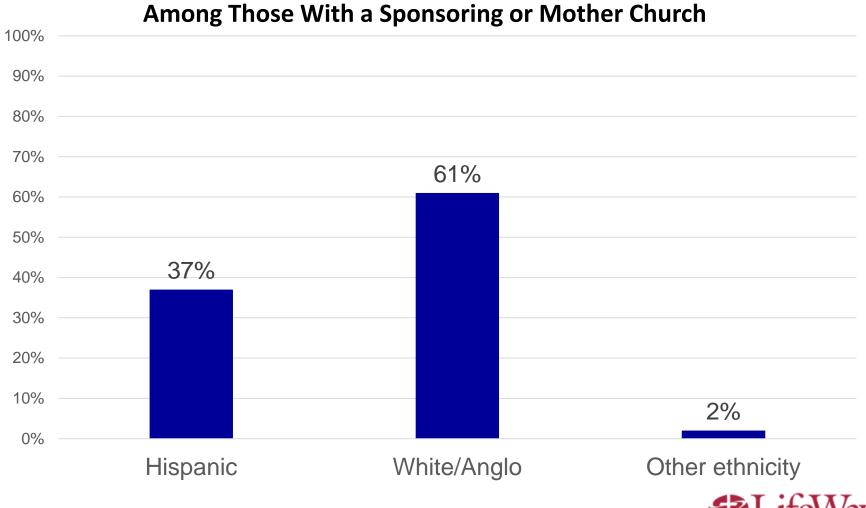


## 61% of new church works say they had a sponsoring or mother church

100%					
90%					
80%					
70%	 61%				
60%	 0170				
50%					
40%		 	39%		
30%		 			
20%		 			
10%					
0%					
	Yes		No		
				LifeWa	IV.

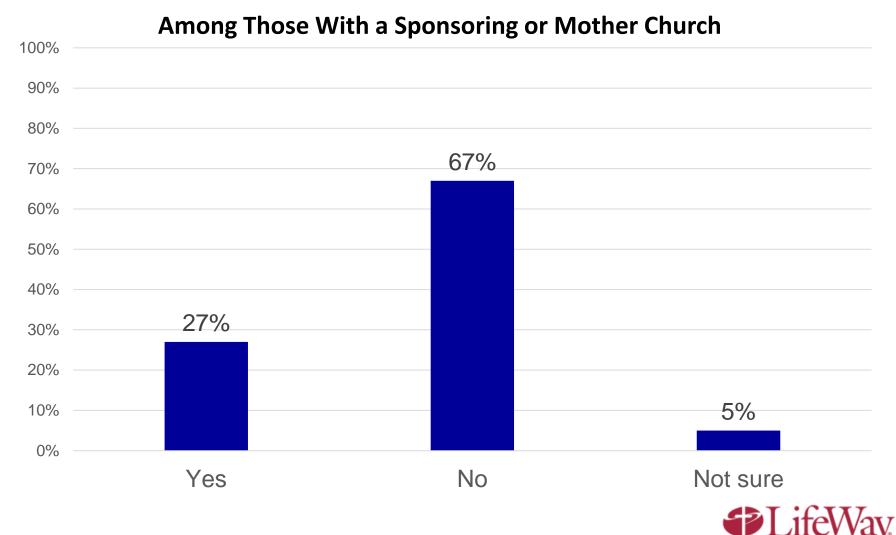
RESEARCH

## 61% of sponsoring or mother churches were primarily White/Anglo



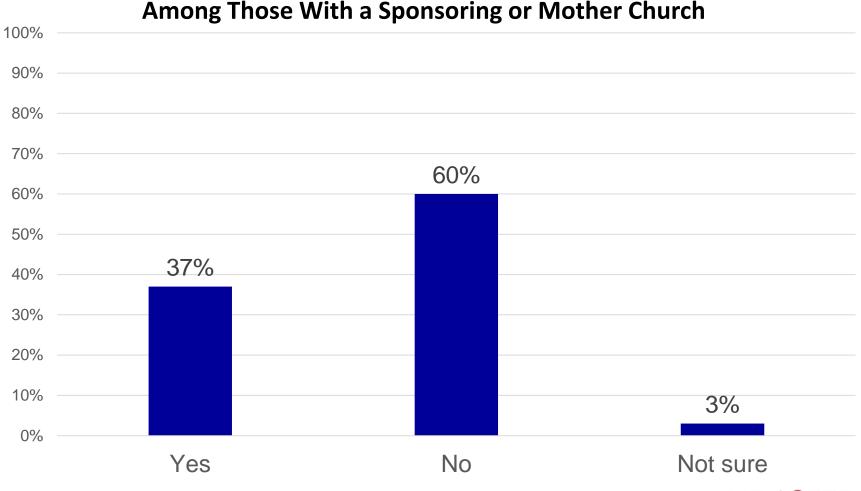
RESEARCH Biblical Solutions for Life

## Loaned lay people for specific time period



Q62\_1: "Please indicate whether the new church work received the following types of assistance **from sponsoring church(es)** during the first 5 years of existence. (Select one response for each activity): **Loaned lay people for specific time period**"

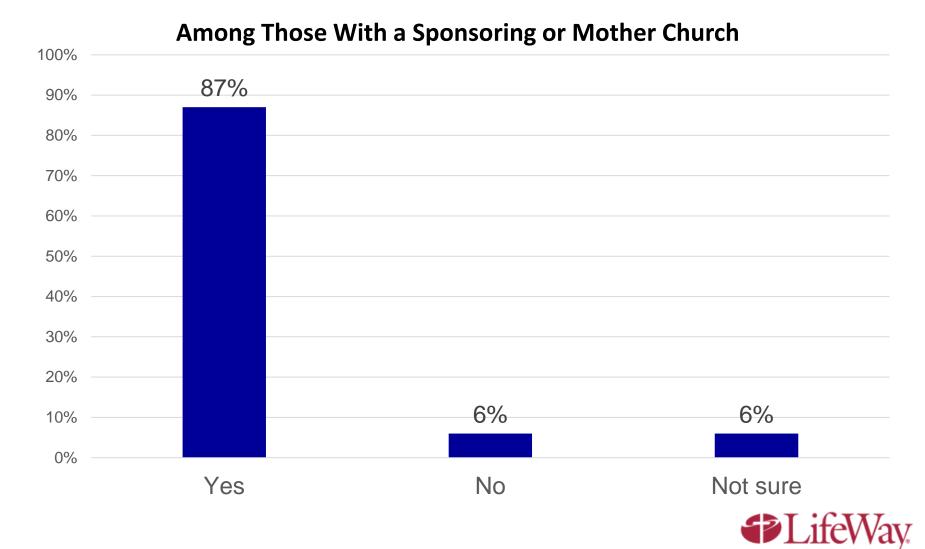
## The sponsoring church pastor preached occasionally at the new church work





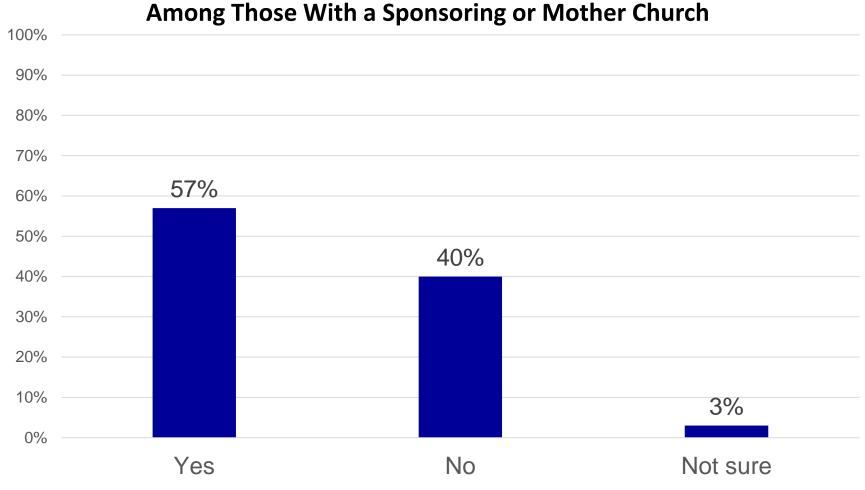
Q62\_2: "Please indicate whether the new church work received the following types of assistance from sponsoring church(es) during the first 5 years of existence. (Select one response for each activity): The sponsoring church pastor preached occasionally at the new church work"

## Active prayer support



Q62\_3: "Please indicate whether the new church work received the following types of assistance **from sponsoring church(es)** during the first 5 years of existence. (Select one response for each activity): **Active prayer support**"

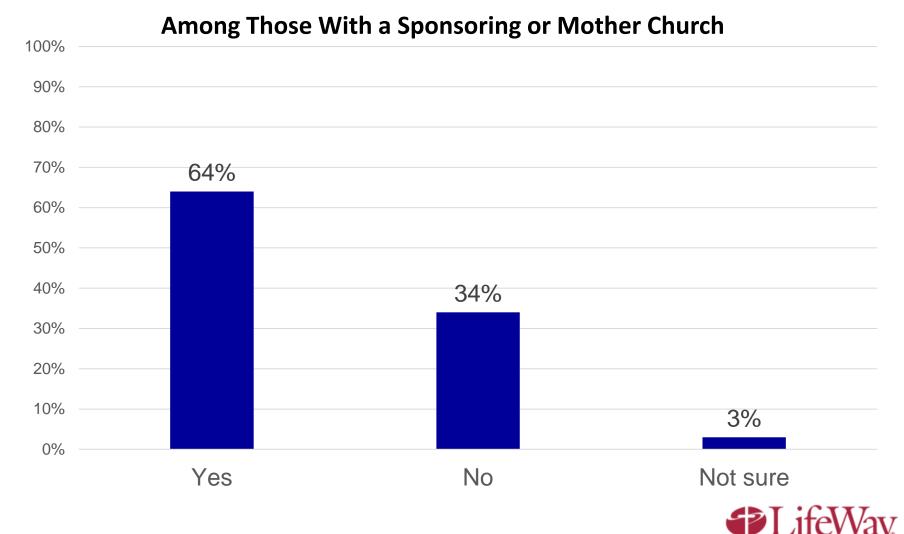
### Permitted the new church work to meet in the sponsoring church building



Q62\_4: "Please indicate whether the new church work received the following types of assistance **from sponsoring church(es)** during the first 5 years of existence. (Select one response for each activity): **Permitted the new church work to meet in the sponsoring church building**"

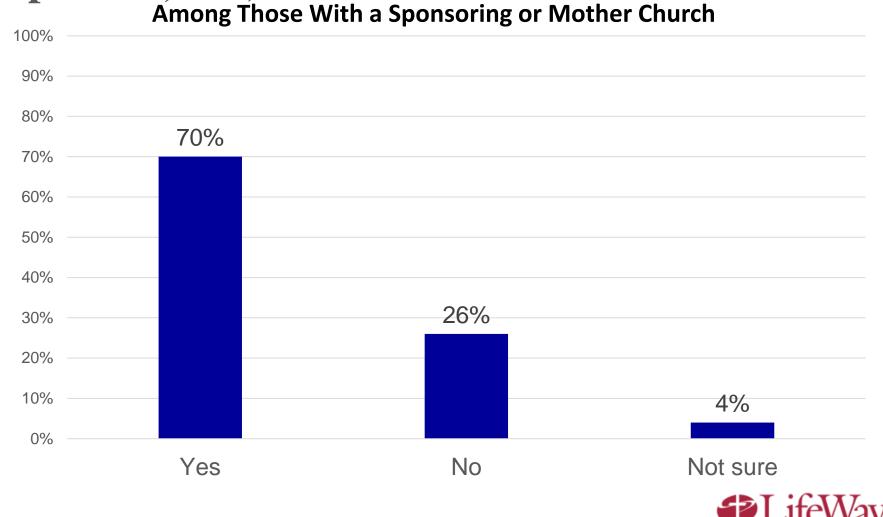


## Provided mentorship to the church's pastor or church starting team



Q62\_5: "Please indicate whether the new church work received the following types of assistance from sponsoring church(es) during the first 5 years of existence. (Select one response for each activity): Provided mentorship to the church's pastor or church starting team"

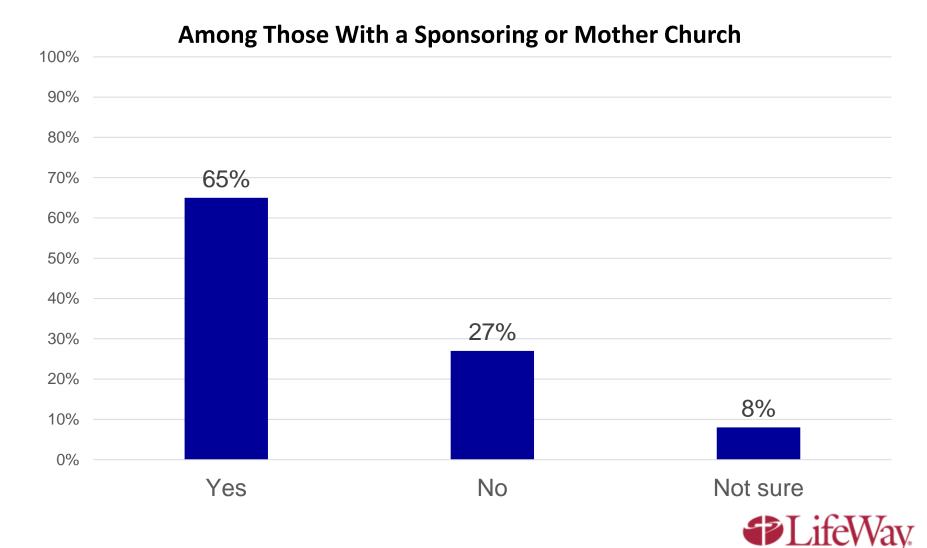
# Provided administrative support (could include clerical, accounting, written policies, etc.)



Q62\_6: "Please indicate whether the new church work received the following types of assistance from sponsoring church(es) during the first 5 years of existence. (Select one response for each activity): Provided administrative support (could include clerical, accounting, written policies, etc.)"

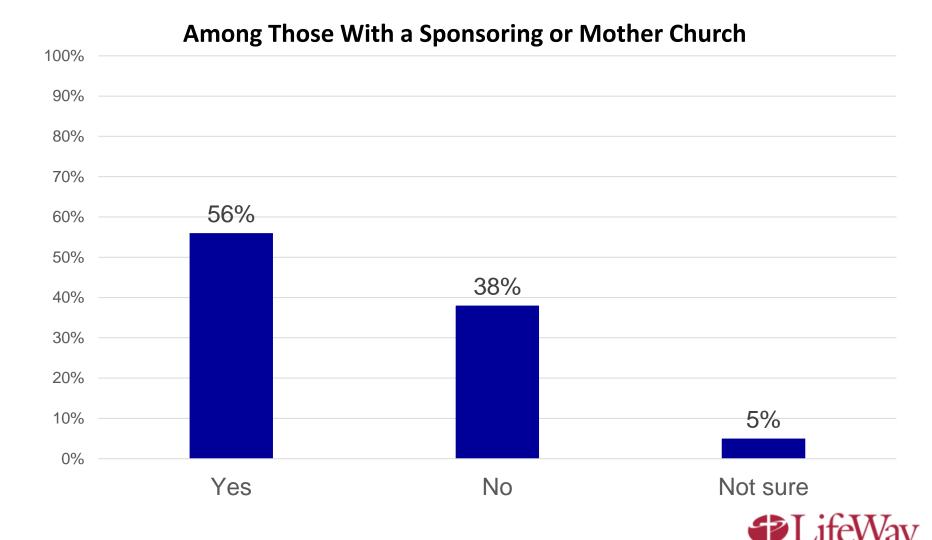
123

### **Assessed church starter**



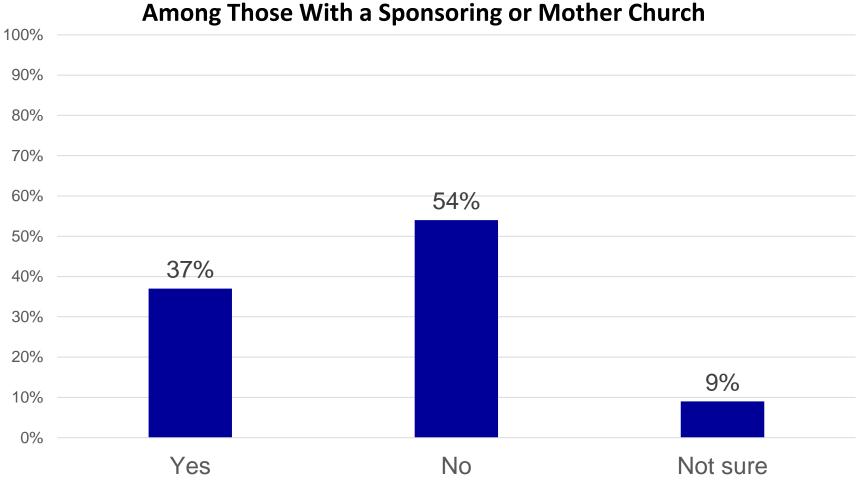
Q62\_7: "Please indicate whether the new church work received the following types of assistance **from sponsoring church(es)** during the first 5 years of existence. (Select one response for each activity): **Assessed church starter**"

## **Provided training**



Q62\_8: "Please indicate whether the new church work received the following types of assistance from sponsoring church(es) during the first 5 years of existence. (Select one response for each activity): **Provided training**"

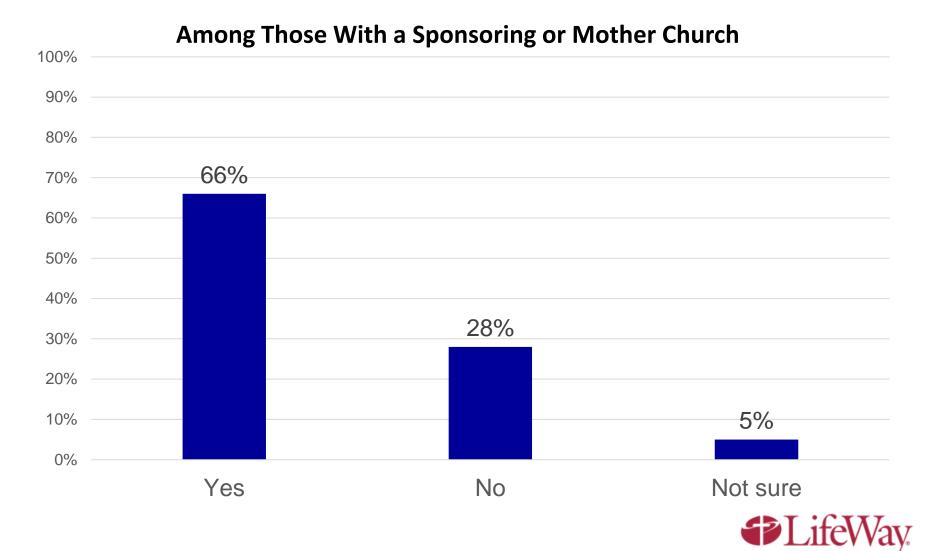
## **Provided internship for starting pastor or key leaders**



**EXAMPLE 1 EXAMPLE 1 EXAMP** 

Q62\_9: "Please indicate whether the new church work received the following types of assistance **from sponsoring church(es)** during the first 5 years of existence. (Select one response for each activity): **Provided internship for starting pastor or key leaders**"

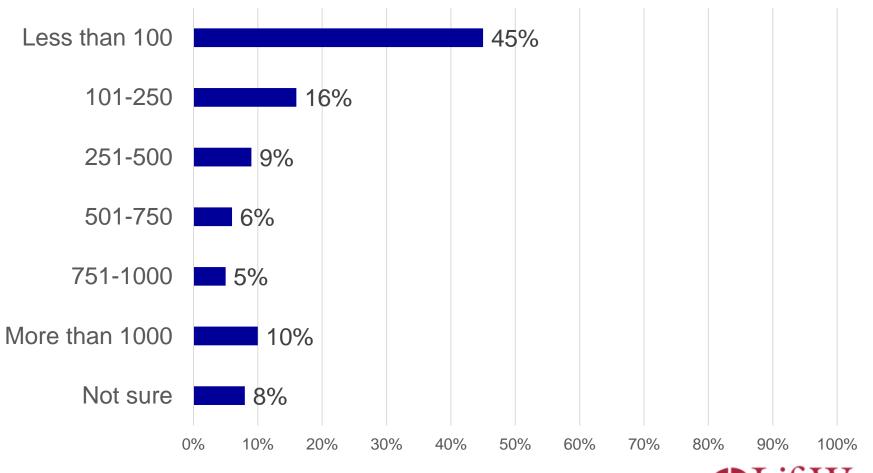
## **Provided financial oversight**



Q62\_10: "Please indicate whether the new church work received the following types of assistance **from sponsoring church(es)** during the first 5 years of existence. (Select one response for each activity): **Provided financial oversight**"

## Average worship attendance of primary sponsoring church

#### Among Those With a Sponsoring or Mother Church

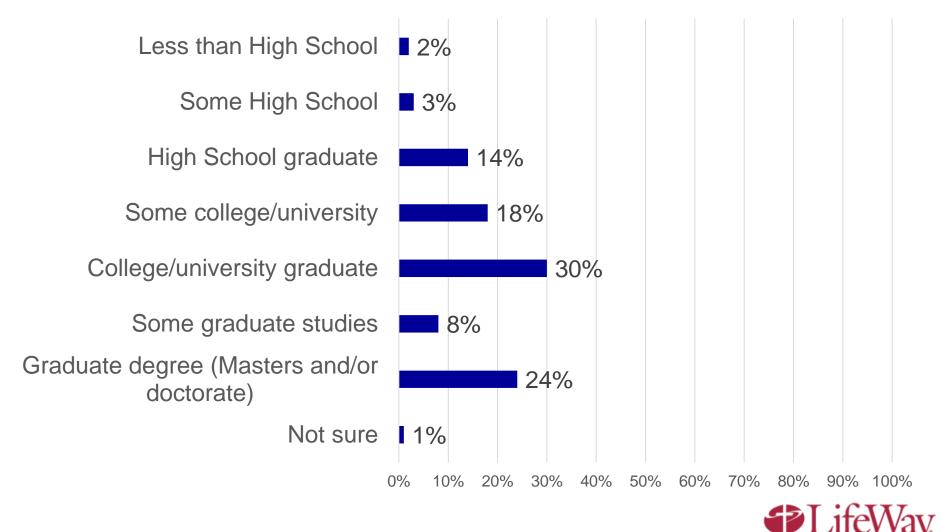


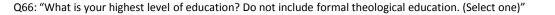
Q63: "What was the average attendance of the <u>primary</u> sponsoring church's weekly worship service(s) at the time your new church work launched? (Select one)"

## **Education & Training**

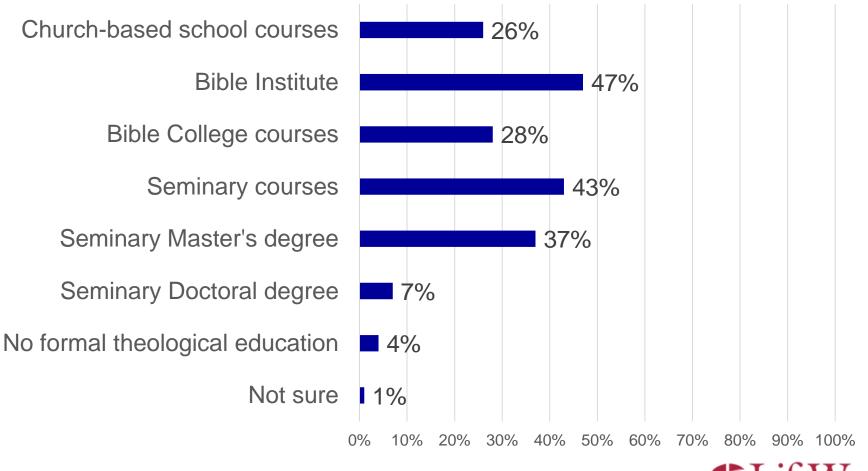


## **Highest level of education among** participants





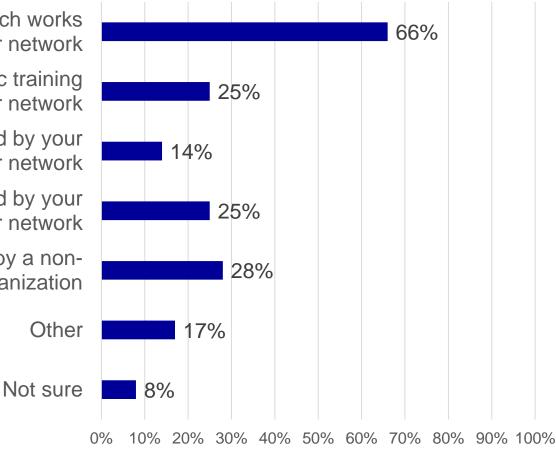
## **Types of theological education completed**





Q67: "What types of theological education have you completed? (Select all that apply)"

## Church starting training taken prior to launching new church work



Conferences on starting new church works provided by your denomination or network

Week or longer boot camp or basic training provided by your denomination or network

Several-month internship provided by your denomination or network

Ongoing training courses provided by your denomination or network

Training courses provided by a nondenominational or para church organization

### 30% received church starting training incorporating dynamics of the Hispanic/Latino context

	Yes	No	Not sure
0%			
10%			
20%			17%
30%	30%		
40%	200/		
50%			
60%		53%	
70%			
80%			
90%			
100%			

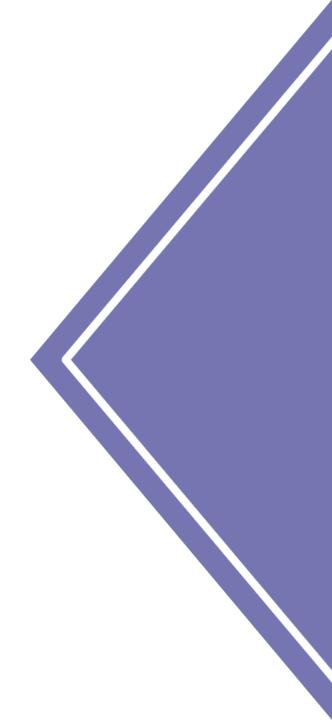


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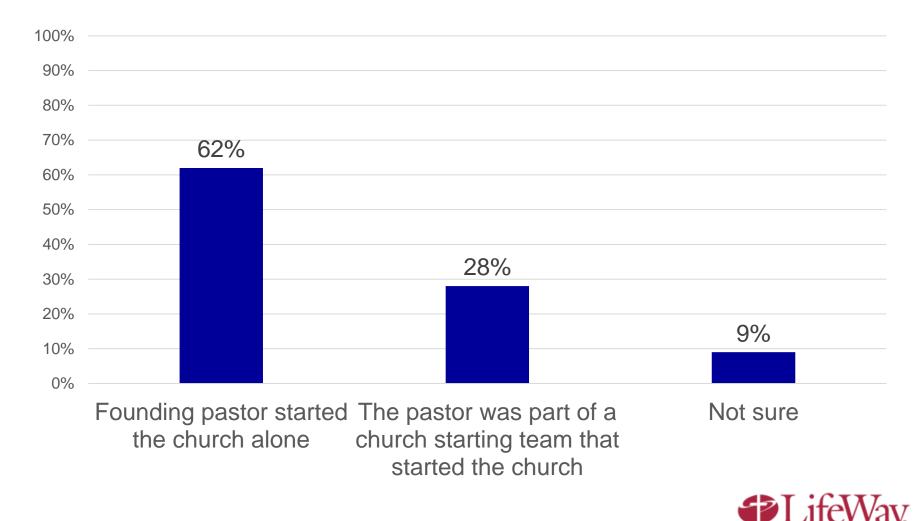
Q69: "Did the founding pastor receive church starting training that specifically incorporated the dynamics of a Hispanic/Latino context prior to starting the church?"

## **Church Starter**





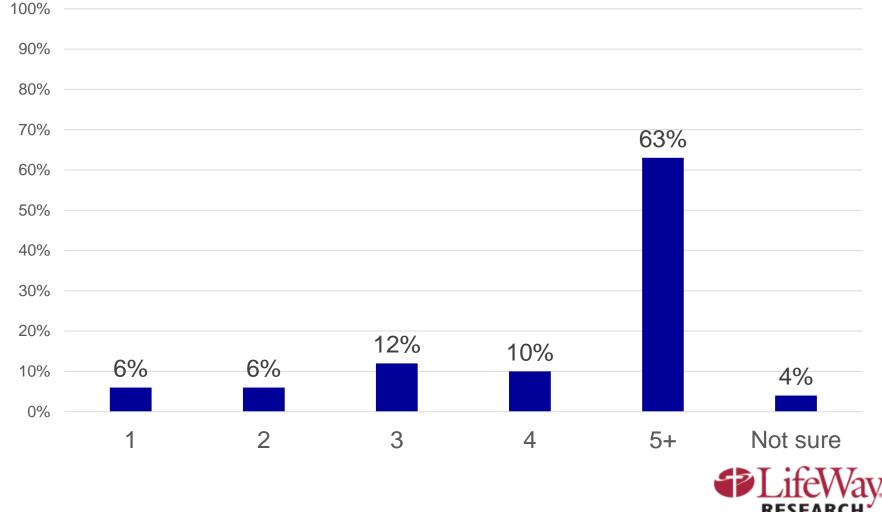
## 62% of new church works were started by the founding pastor alone



Q64: "Did you (or the founding pastor if you didn't start the church) start the church by yourself or was there a church starting team that started the new church work?"

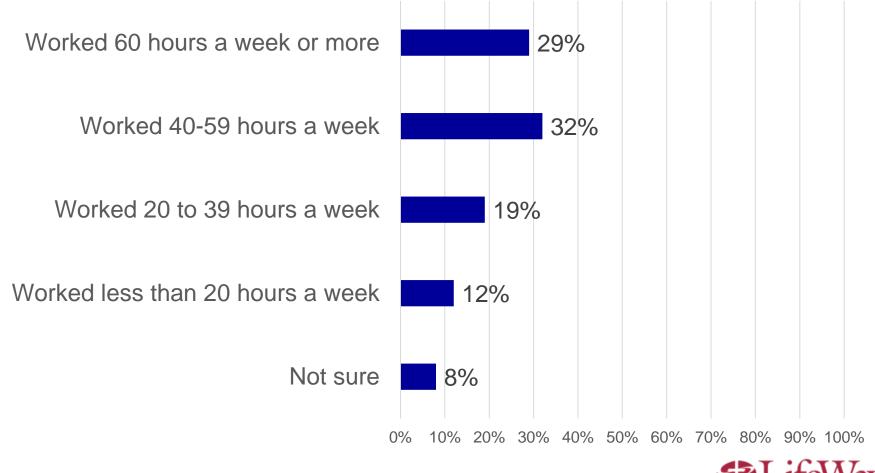
## **Starting teams are most likely to have 5 or more people**

### Among Those Part of a Church Starting Team



Q65: "How many people (including the founding pastor) were on the church starting team when the new church work began? (Select one)"

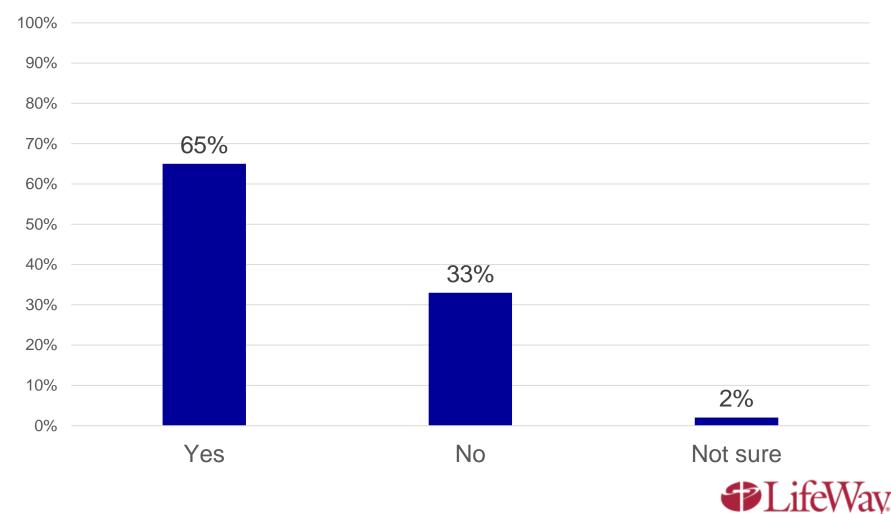
## 61% contributed 40 hours a week or more to the new church start



**EXAMPLE** 

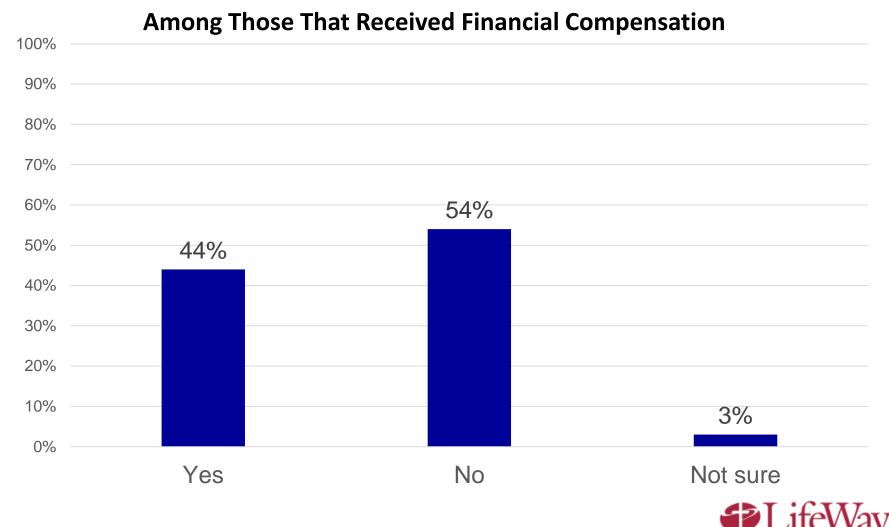
Q70: "What level of involvement did you contribute to the church in the first 5 years? (Select one)"

### 33% did <u>not</u> receive financial compensation for their work with the church in the first five years



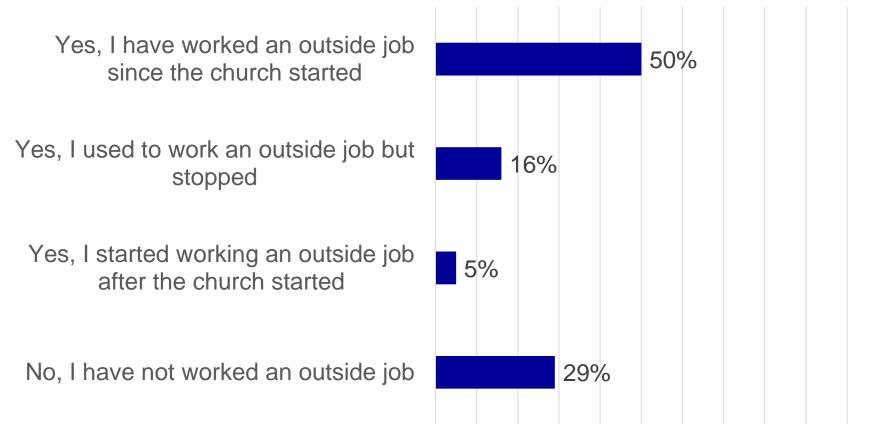
Q71: "Did you receive any financial compensation for your work in the church in the first five years?"

### 54% do not think the financial compensation received was adequate to meet their family's basic needs



Q72: "In your opinion, was the financial compensation received adequate to meet all of your and your family's basic needs in the new church work's location?"

## 71% have worked an outside job at some point since the church started

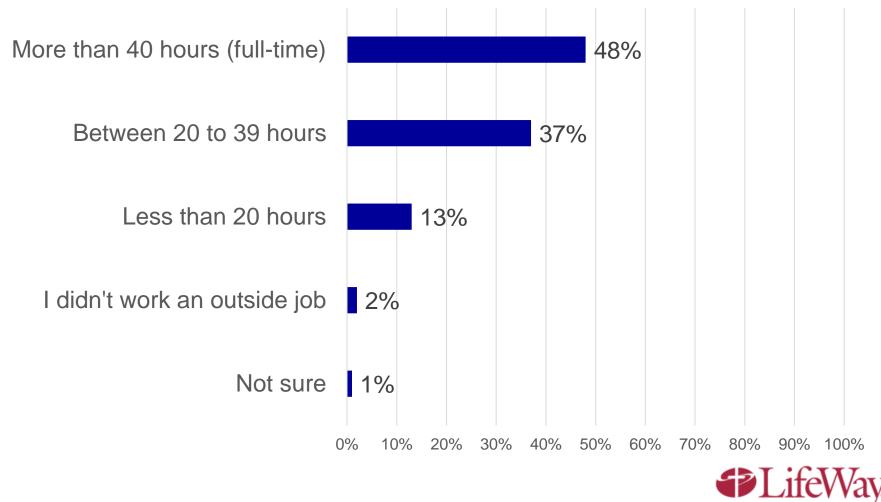


0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%



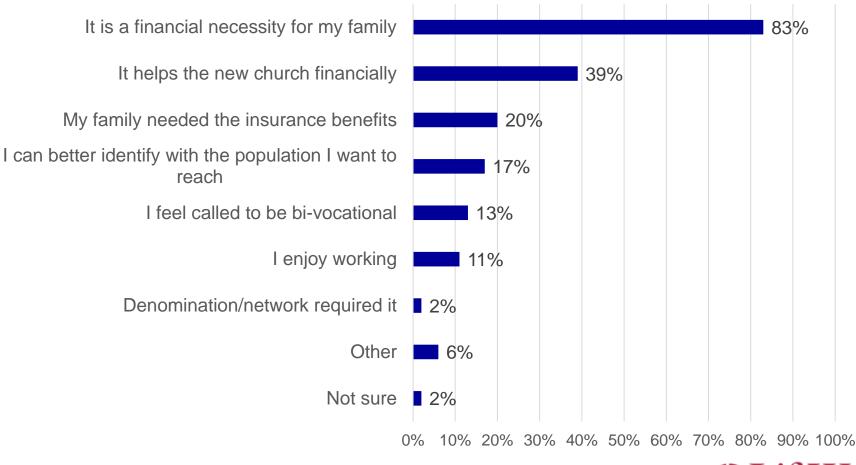
# 48% worked 40 hours or more at an outside job in addition to working as a pastor

#### Among Those That Worked an Outside Job



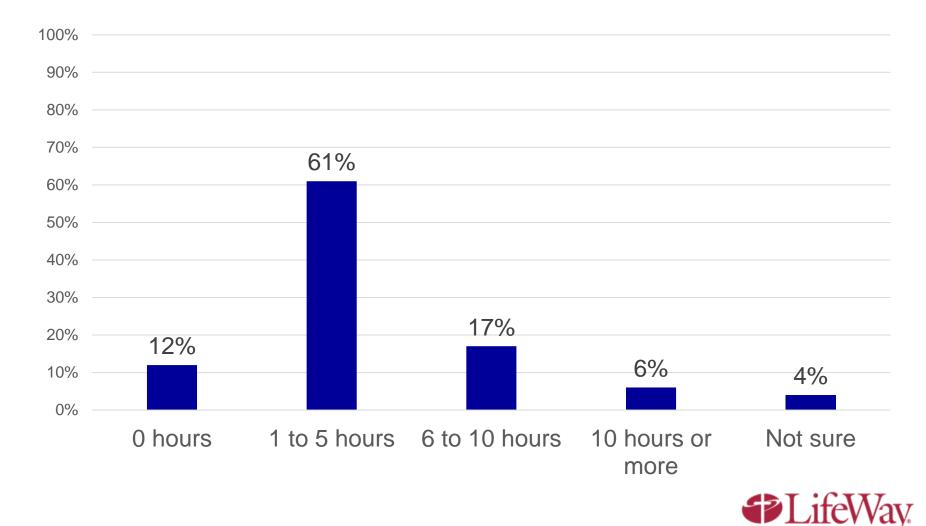
## **Reasons for working an outside job**

#### Among Those That Worked an Outside Job



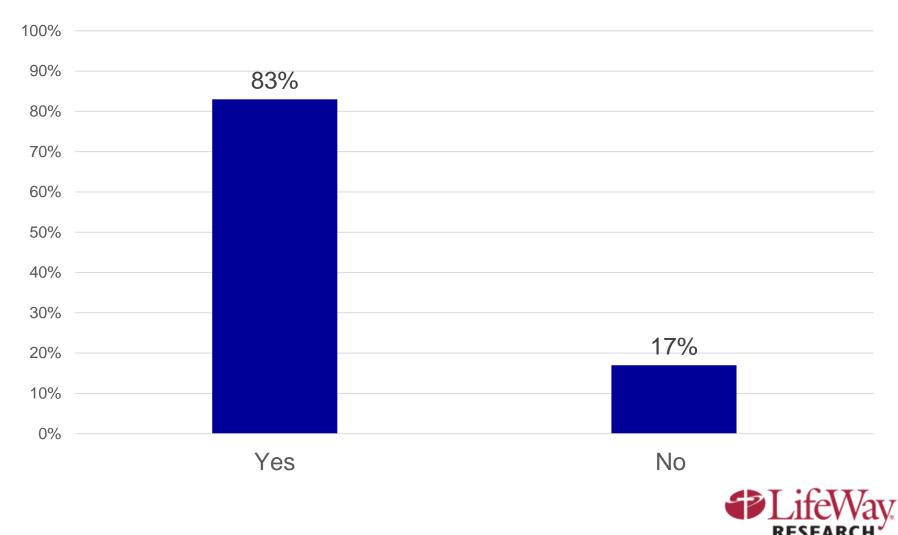


## 61% spend 1-5 hours a week on average using social media



Q76: "How many hours per week on average do you spend using social media, such as Facebook, Instagram, Twitter and Tumblr? (Select one)"

## 83% had previous ministry experience as a pastor



Q77\_1: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) I had previous ministry experience as a pastor or church staff prior to starting the new church work."

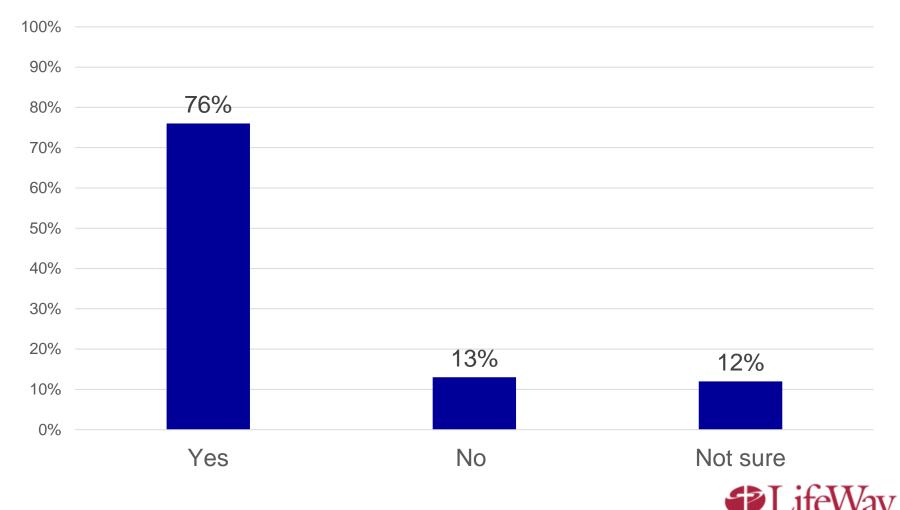
# 53% had previous experience as a church starter or as part of a church starting team

100%			
90%			
80%			
70%			
60%	 53%		
50%		47%	
40%			
30%			
20%			
10%			
0%			
	Yes	No	



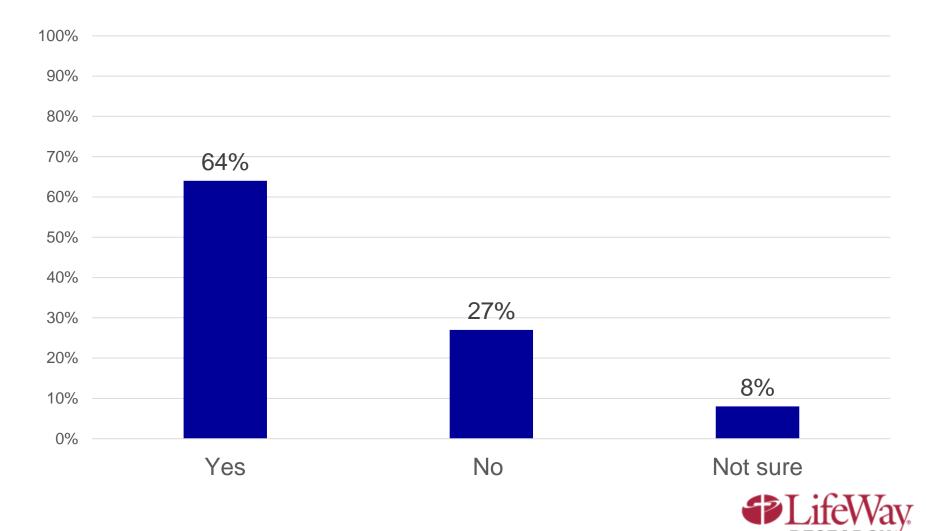
Q77\_2: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) I had previous church starting experience as a church starter or as part of a church starting team."

# 76% had a definite calling to the geographic location of the new church work



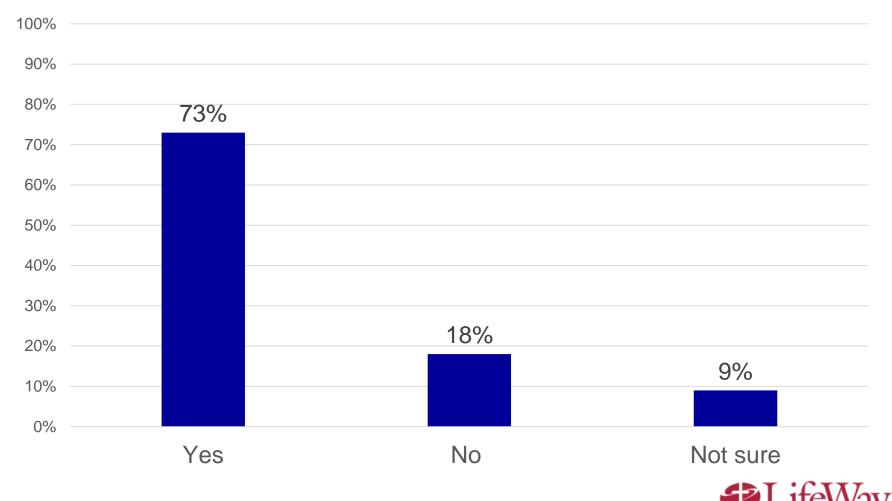
Q77\_3: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) I had a definite calling from the Lord to the geographic location of the new church work."

## 64% had a definite call to a specific people for the new church work



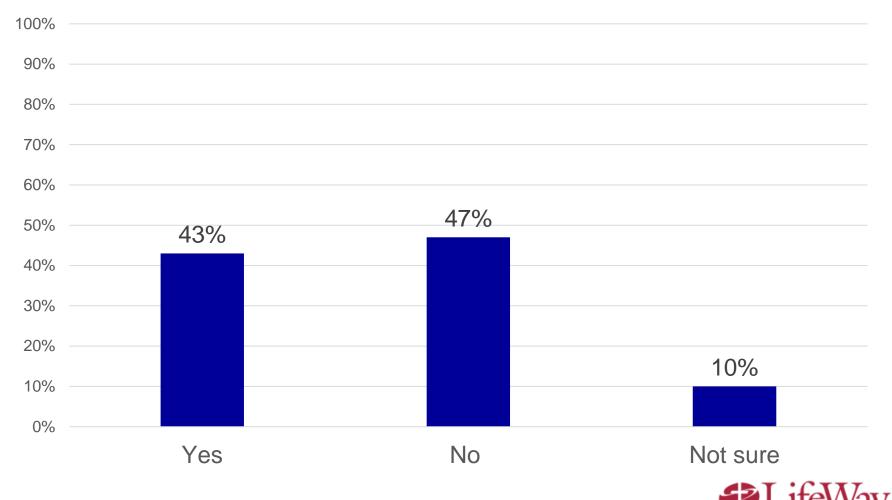
Q77\_4: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) I had a definite calling from the Lord to a specific people for the new church work."

### 73% say their cultural background matched those the new church was seeking to reach



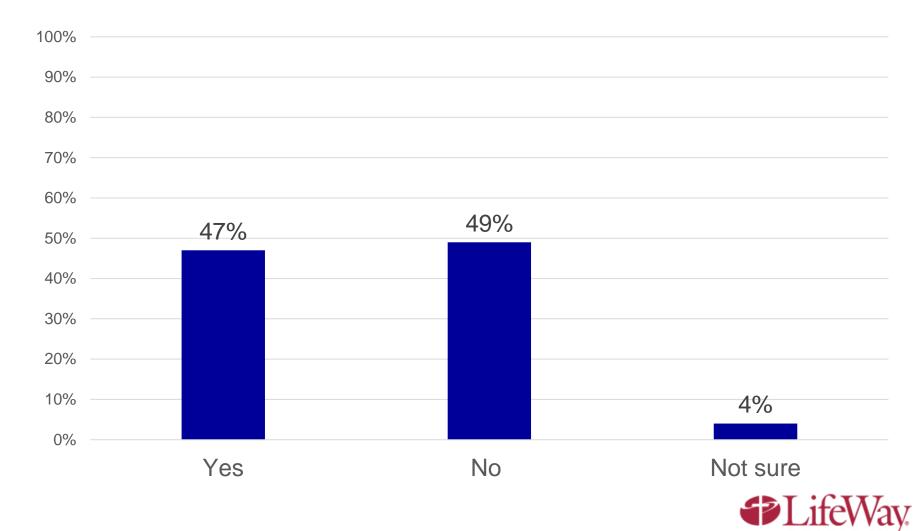
Q77\_5: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) My cultural background matched those the new church work was seeking to reach."

### 43% say their geographic roots are relatively near the new church's setting



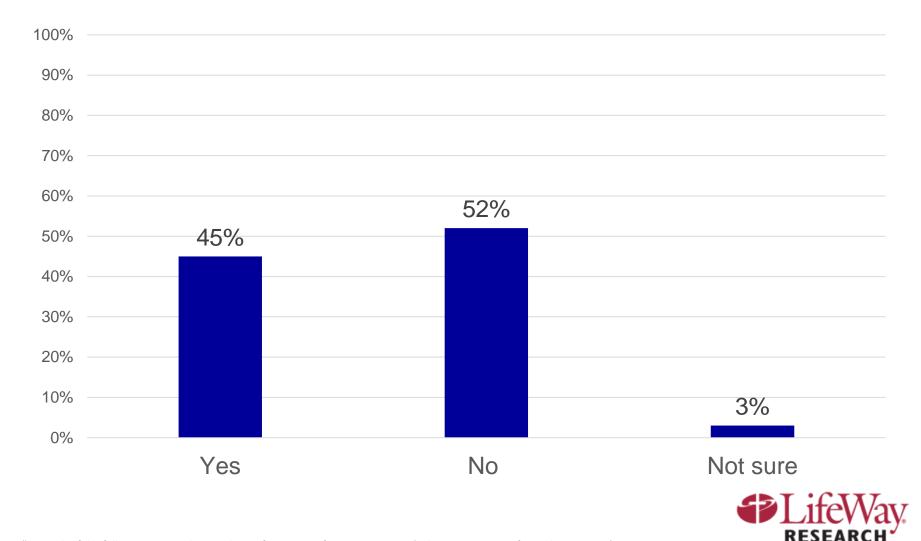
Q77\_6: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) My geographic roots are relatively nearby the new church work's setting."

## 47% met at least monthly with a supervisor



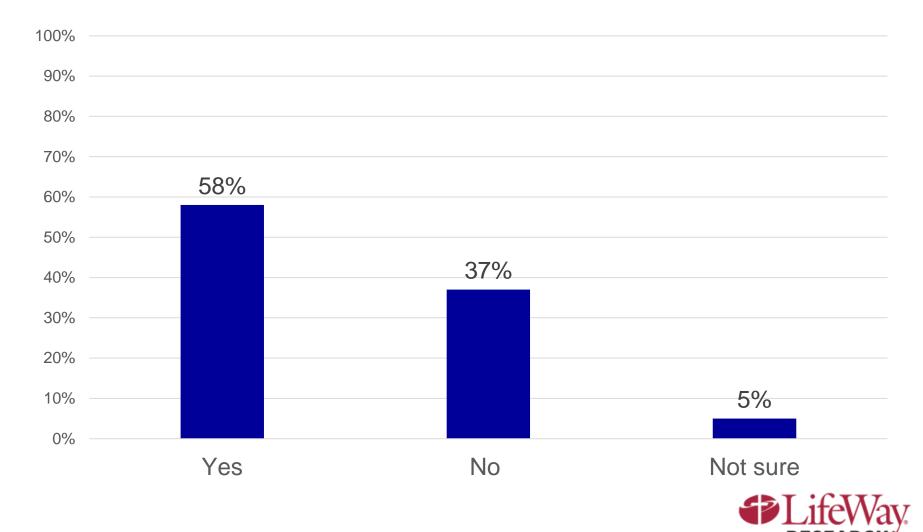
Q78\_1: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) I met at least monthly with a supervisor who guided me in starting the new church work."

## 45% met at least monthly with a mentor



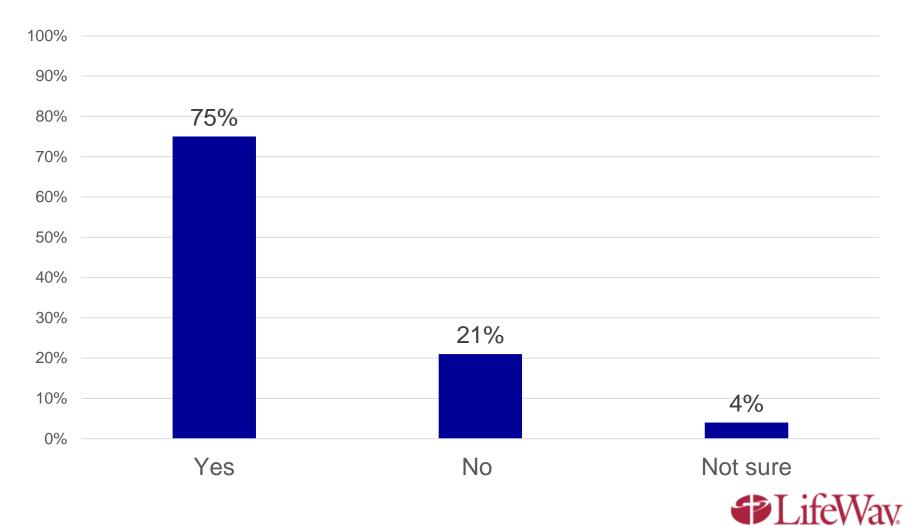
Q78\_2: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) I met at least monthly with a church starting mentor who guided me both in the church starting work and my own personal spiritual formation."

## 58% met at least monthly with church starting peers



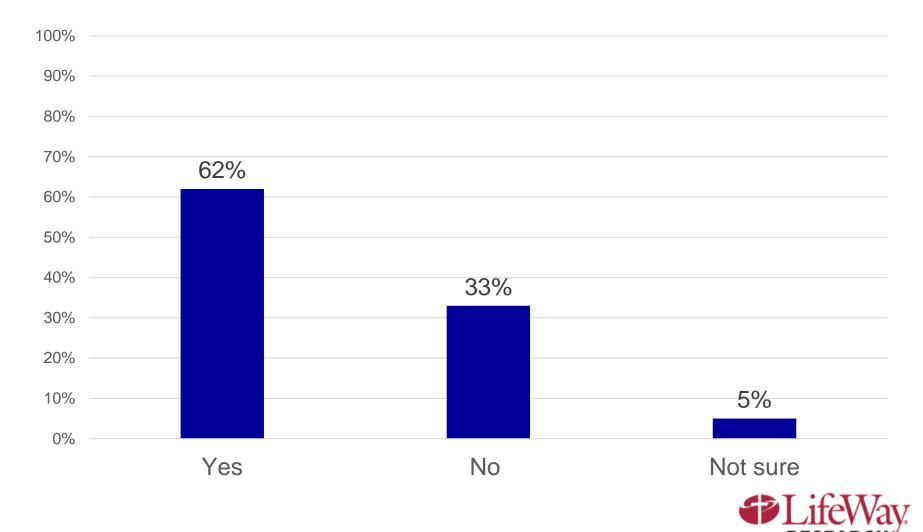
Q78\_3: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) I met at least monthly with church starting peers for accountability and support."

## 75% enlisted several personal prayer partners



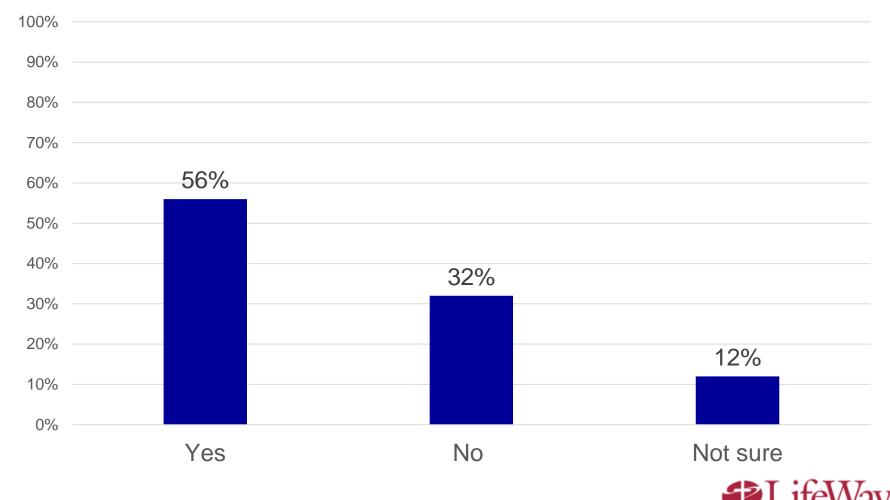
Q78\_4: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) I enlisted several personal prayer partners prior to starting the new work and continued to engage their prayer support during the first few years of the new church work."

## 62% were actively engaged in a plan of personal spiritual formation



Q78\_5: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) I was actively engaged in a plan of personal spiritual formation during the duration of the new church work."

### 56% say their expectations of the new church work met the reality of the church starting experience



Q78\_6: "For each of the following items, please indicate if it was true for your situation. (Select one response for each statement) My expectations of the new church work met the reality of the church starting experience."

155

## Less than 1 in 10 are under age 35

100% —				
90% —				
80% —				
70% —				
60% —				
50% —				
40% —			34%	
30% —		28%		29%
20% —				
10% —	8%			
0% —				
	18-34 years	35-44 years	45-54 years	55+ years
ean 49 v	/ears, median 48 ye	ears		<b>€≥</b> LifeWay

#### Mean 49 years, median 48 years

Q79: "How old are you?"

RESEARCH

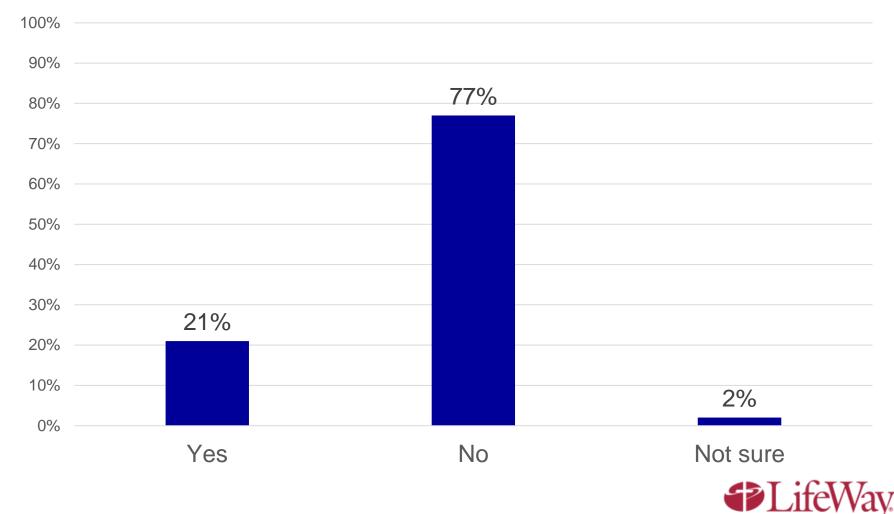
## A quarter have lived in the area for under 5 years

100% —				
90% —				
80% —				
70% —				
60% —				
50% —				
40% —				
30% —	25%	000/	29%	
	2070	23%		22%
20% —				
10% —				
0% —				
070	0-4 years	5-9 years	10-19 years	20+ years
ean 13 v	vears, median 10 ve	ears		€LifeWay

#### Mean 13 years, median 10 years

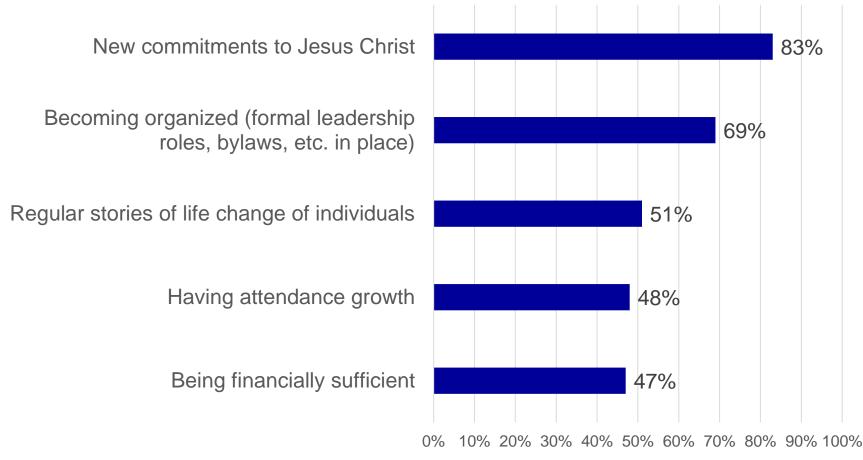
Q80: "How many years had you lived in this town/city?"

### 77% say they did <u>not</u> have health insurance where the majority of the premiums were paid for by others



Q81: "Did you and your family (if married) have health insurance where the majority of the premiums were paid for by the church, the sponsoring church, the denomination or a church starting network? (Select one)"

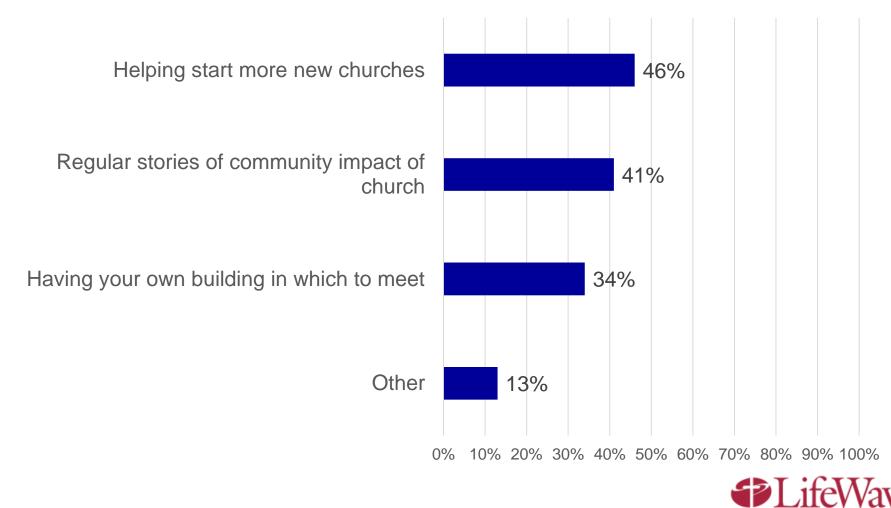
## 83% say that new commitments to Jesus Christ is an appropriate measure of church start success





Q82: "What measures of success are appropriate for starting Hispanic/Latino churches? (Select all that apply)"

#### 34% say having your own building is an appropriate measure of success for starting Hispanic/Latino churches (continued)



## **Significant Factors**



## **Significant Factors**

- These are the most significant factors in relation to attendance, new commitments, whether or not a plant had half or more previously unchurched, being financially self-sufficient, and having planted a daughter church within three years.
- Model selection performed in order to ensure that only factors that have a significant relationship with outcomes of interest in the presence of all other considered explanatory factors are shown

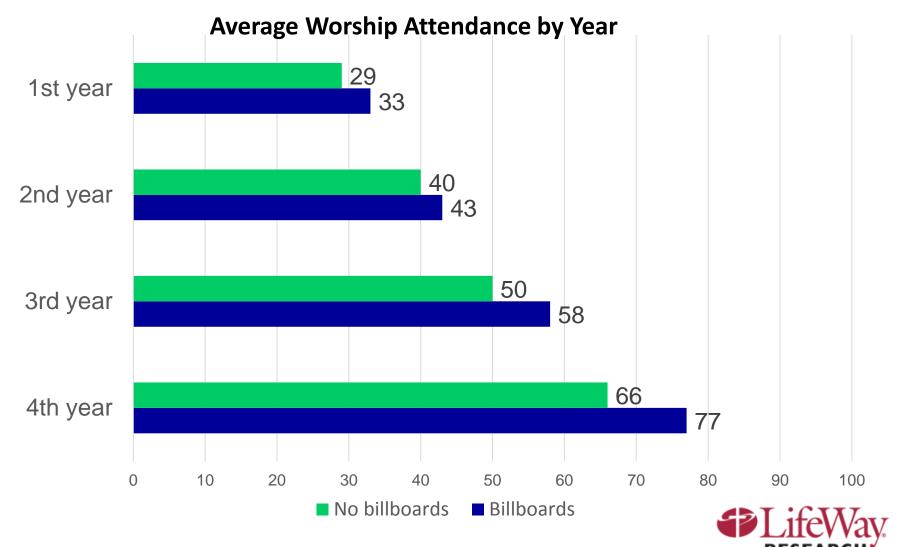


## **Higher Worship Attendance**

- Significant factors that predict higher worship attendance
  - Model determined using stepwise multiple regression analysis
     among factors related to higher worship attendance
  - All values shown are average attendance numbers for each factor level

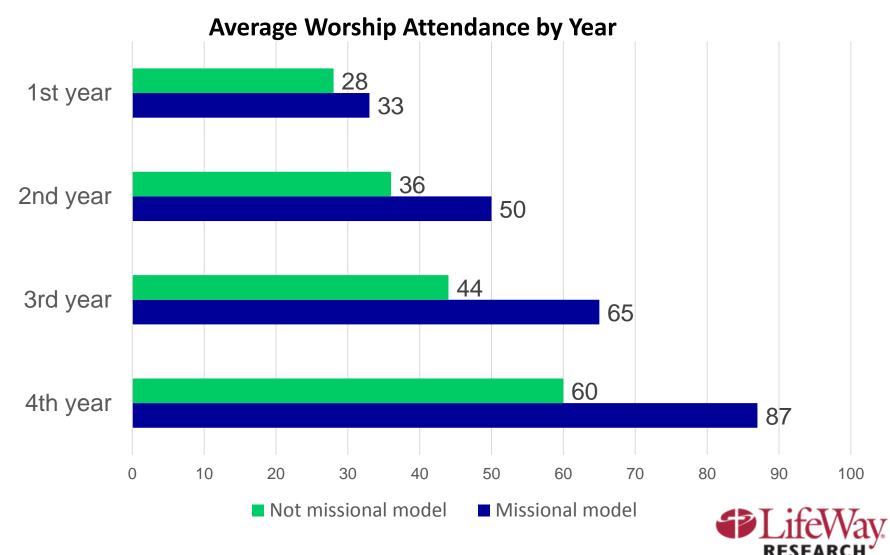


## **Congregation using billboards and/or road signs**

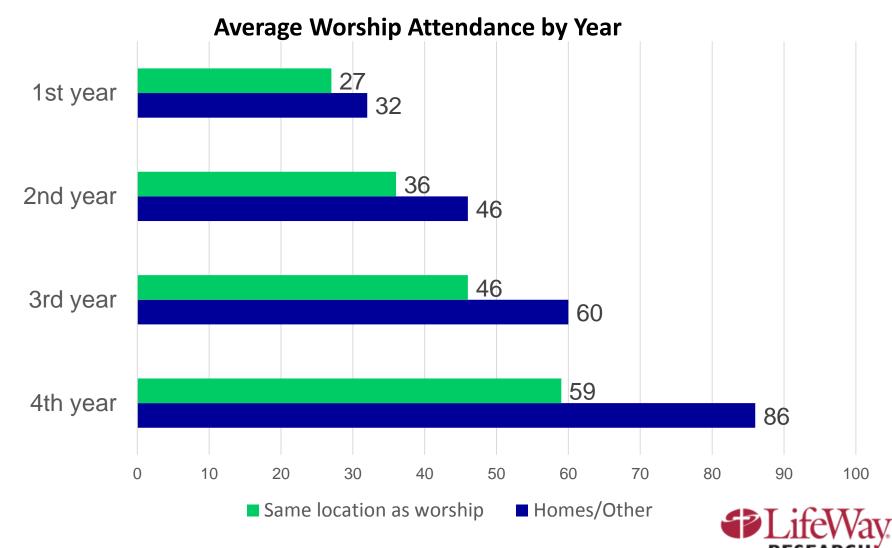


Using billboards and/or road signs among 3 most frequently used forms of publicity

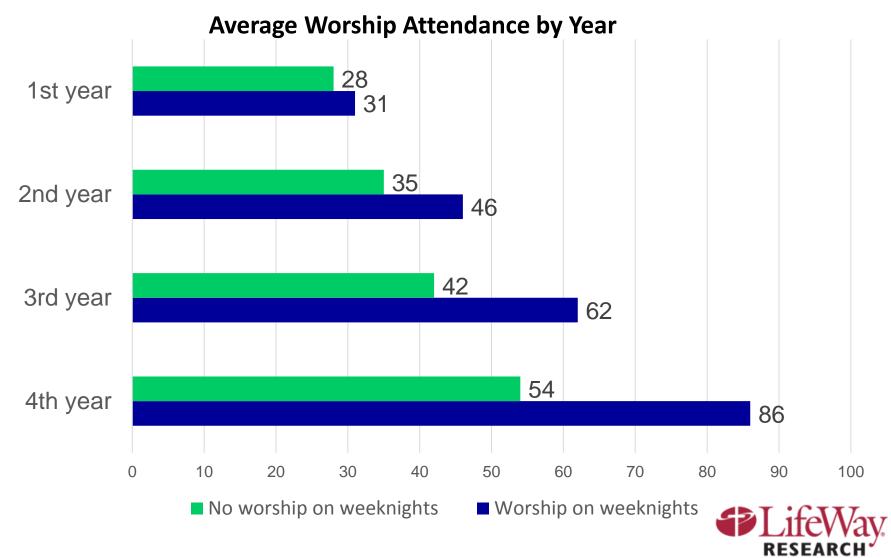
### **Congregation strongly influenced by missional model**



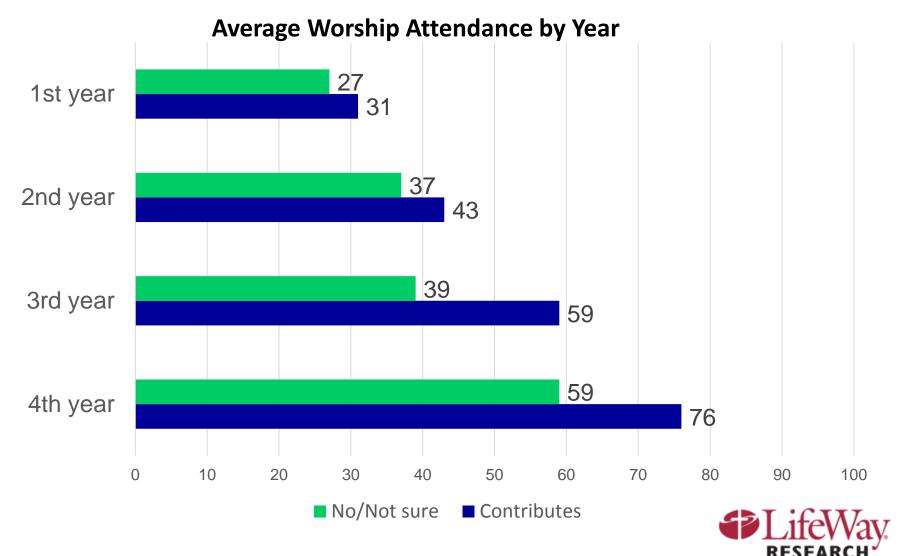
### **Groups meet primarily outside worship location**



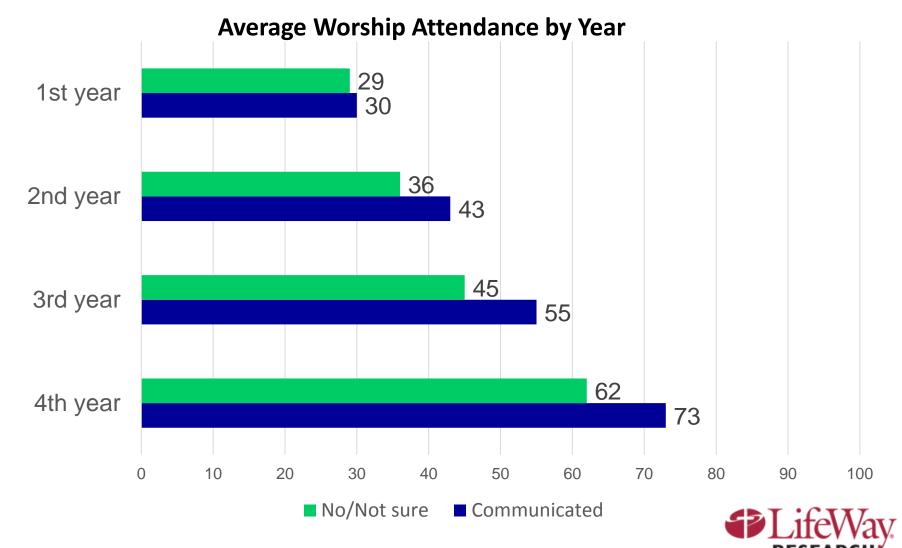
## **Primary worship services on weeknights**



## **Financially contributes to other church starts**

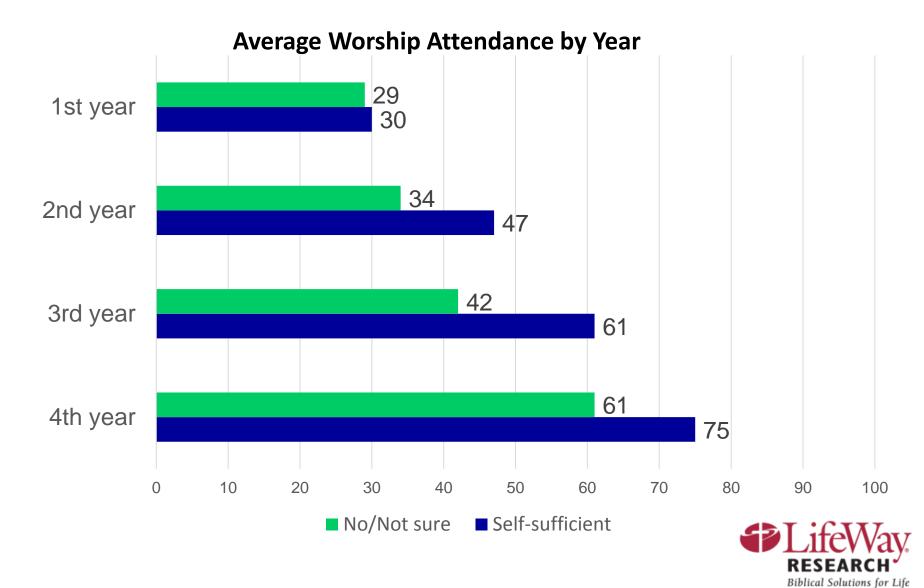


### **Commitment to multiplying communicated each month**

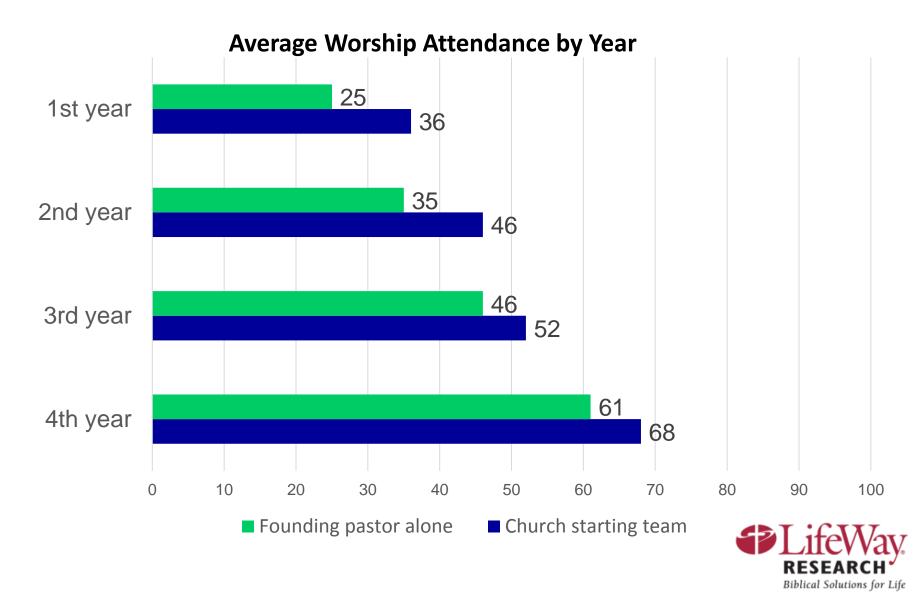


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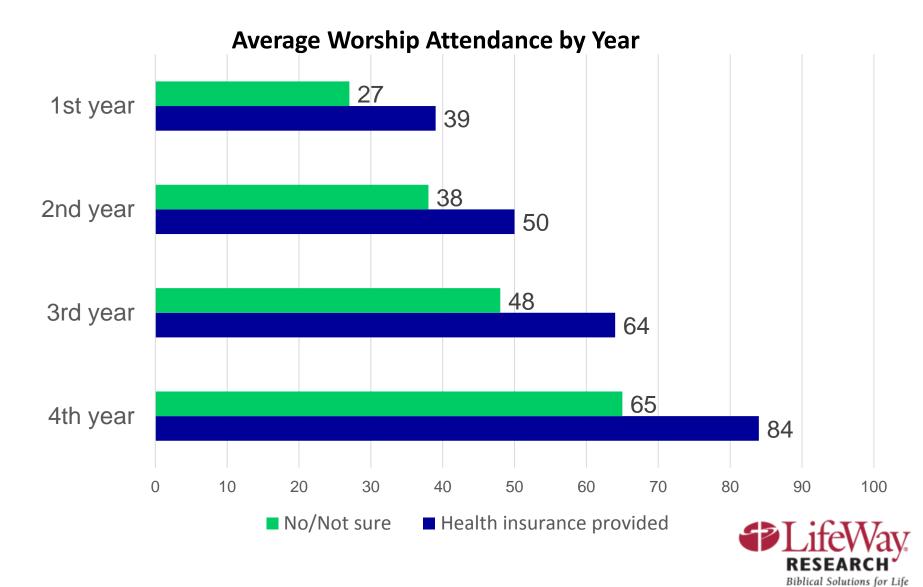
### **Became self-sufficient**



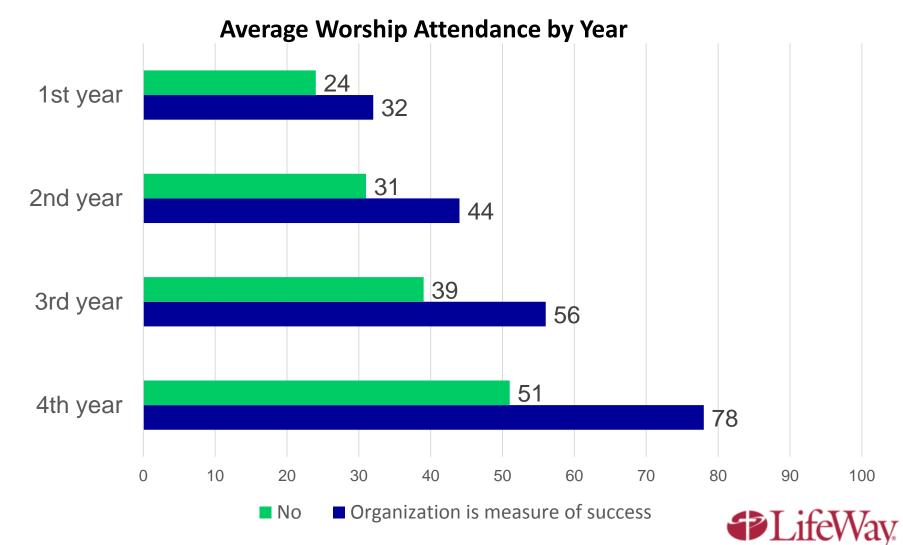
### **Pastor part of church starting team**



### Health insurance provided



## **Becoming organized is appropriate measure of success**



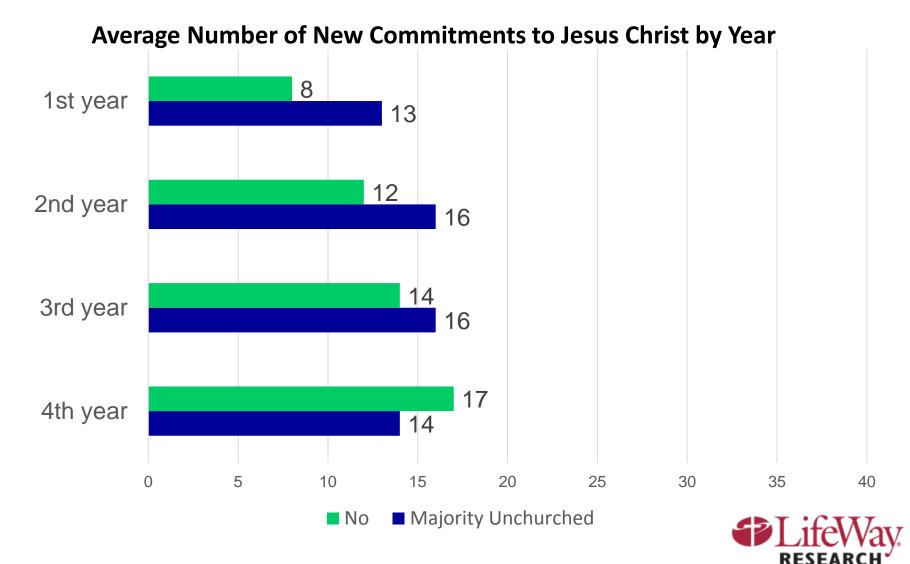
"Organized" was defined as formal leadership roles, bylaws, etc. in place

## **More Commitments to Christ**

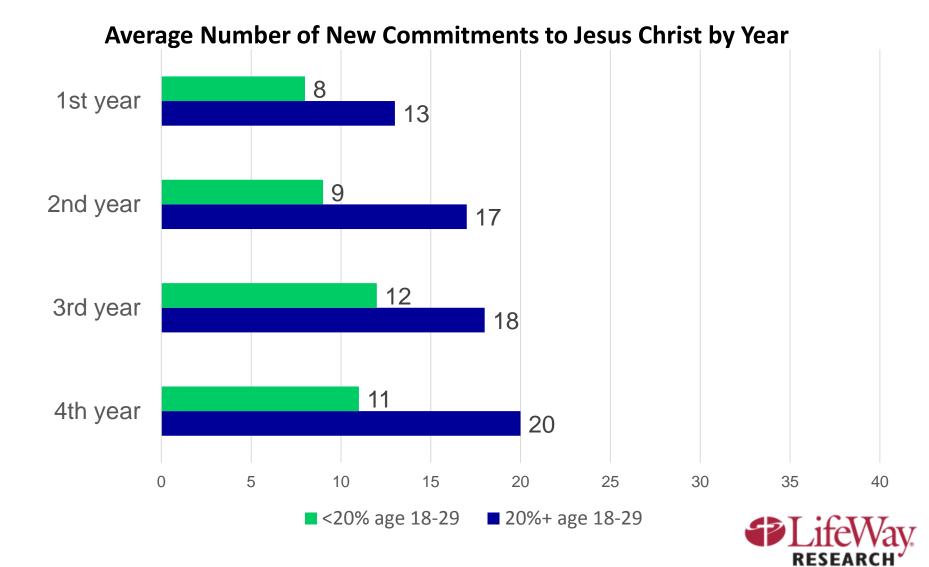
- Significant factors that predict higher number of new, first time commitments to Jesus Christ through the new church work
  - Model determined using stepwise multiple regression analysis among factors related to higher number of new, first time commitments to Jesus Christ
  - All values shown are mean number of commitments for each factor level



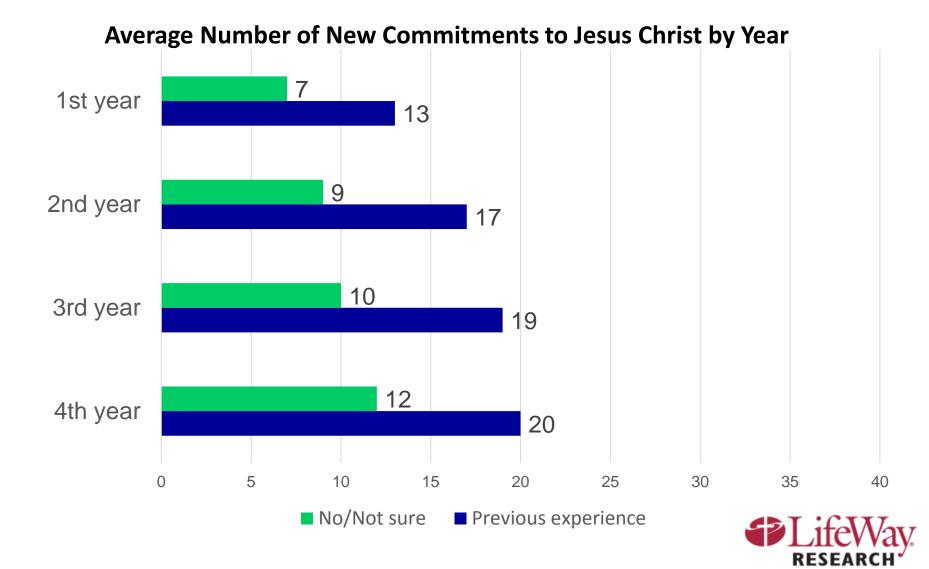
## **Majority Unchurched**



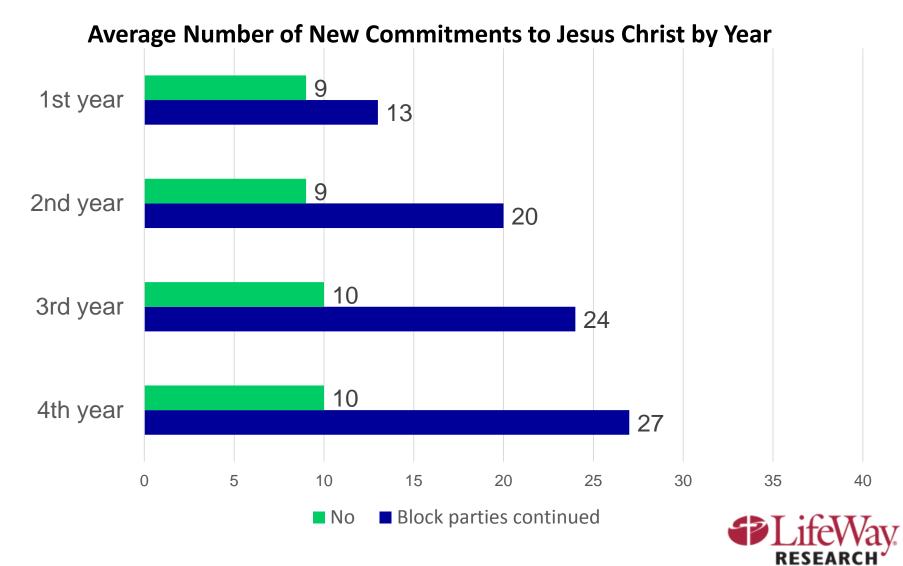
## 20% or more of the church is age 18-29



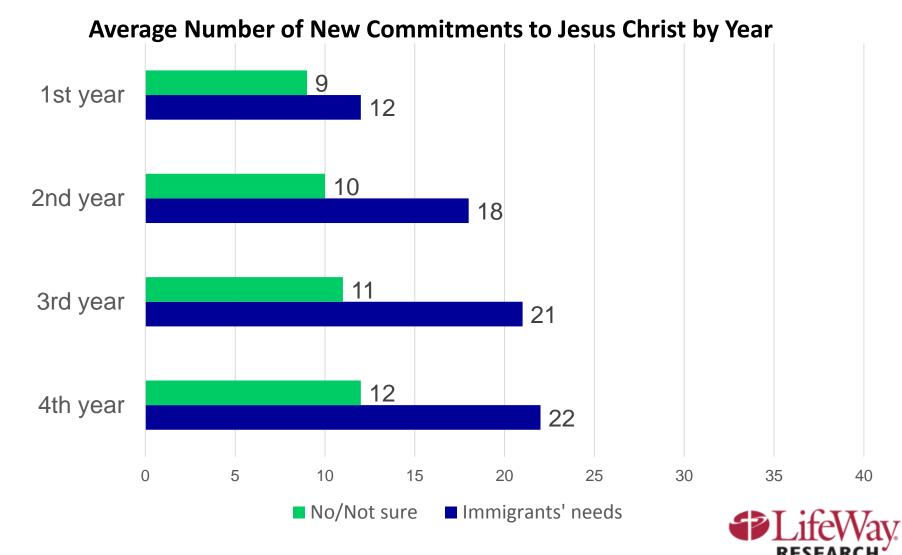
## **Previous church starting experience**



## **Block parties continued to be used**

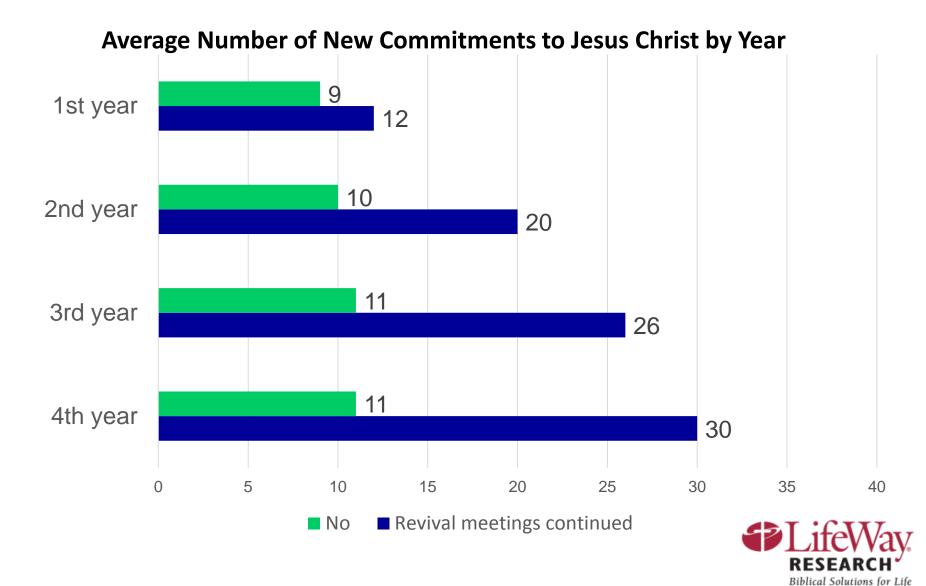


## Meeting immigrants' information needs

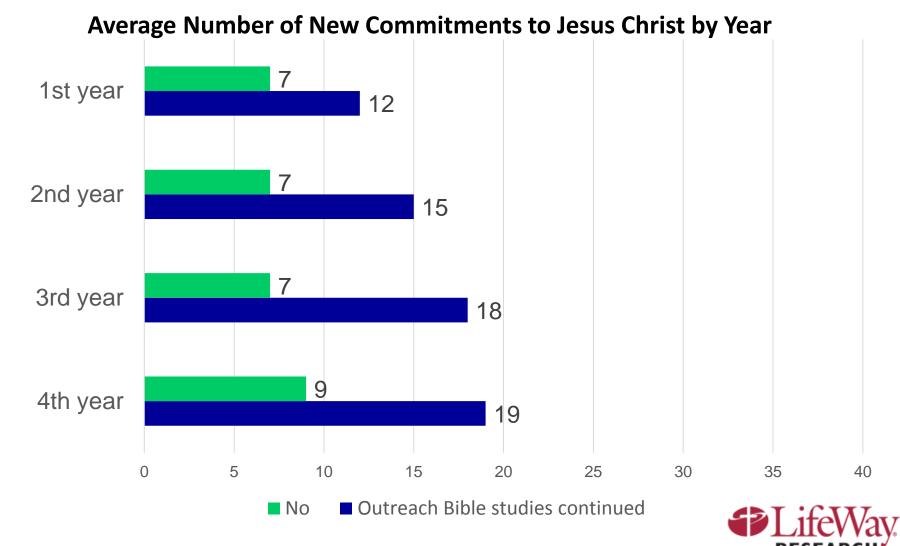


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## **Revival meetings continued to be used**



# **Outreach Bible studies continued to be used**

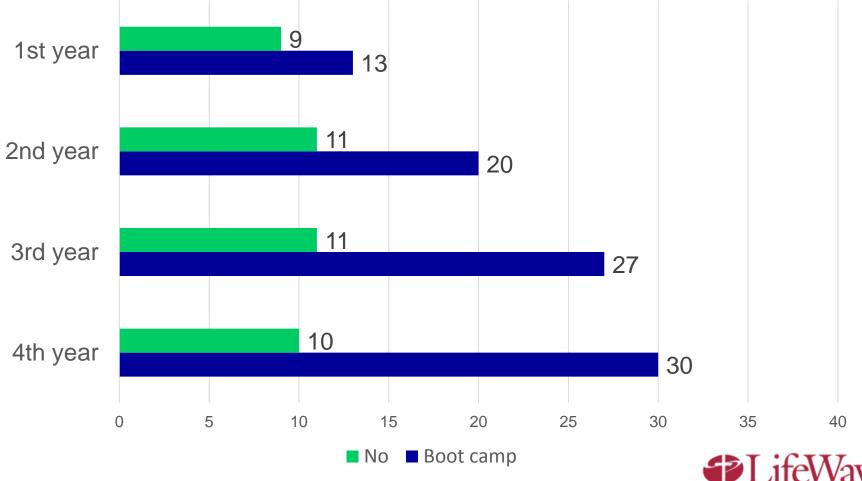


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## Week or longer boot camp or basic training provided by denomination or network

Average Number of New Commitments to Jesus Christ by Year



Training pastor had taken prior to new church work

Biblical Solutions for Life

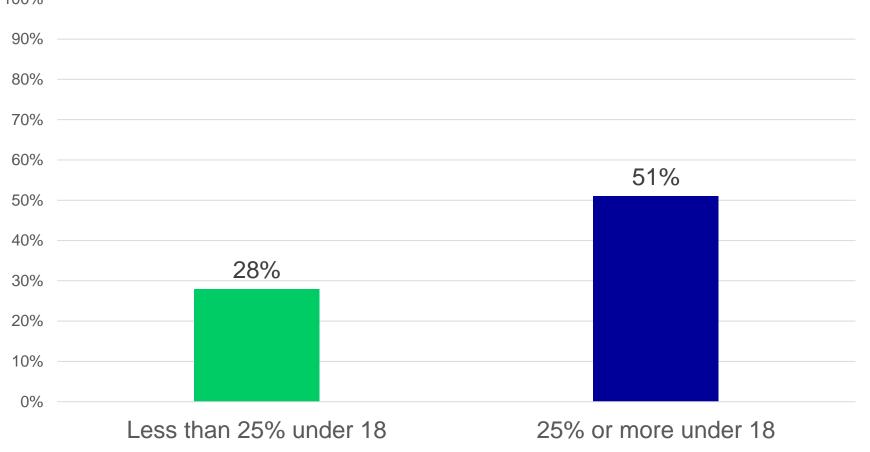
# **Majority Unchurched**

- Significant factors that predict having a majority previously unchurched among people attending the new church work
  - Model determined using stepwise multiple regression analysis among factors related to having a majority previously unchurched among people attending the new church work
  - All values shown are percentage of churches with more than half unchurched for each factor level
  - "Unchurched" includes the percent previously completely unchurched and the percent unchurched for many years among the people attending the new church work since it began



# A quarter or more of attendees being under age 18

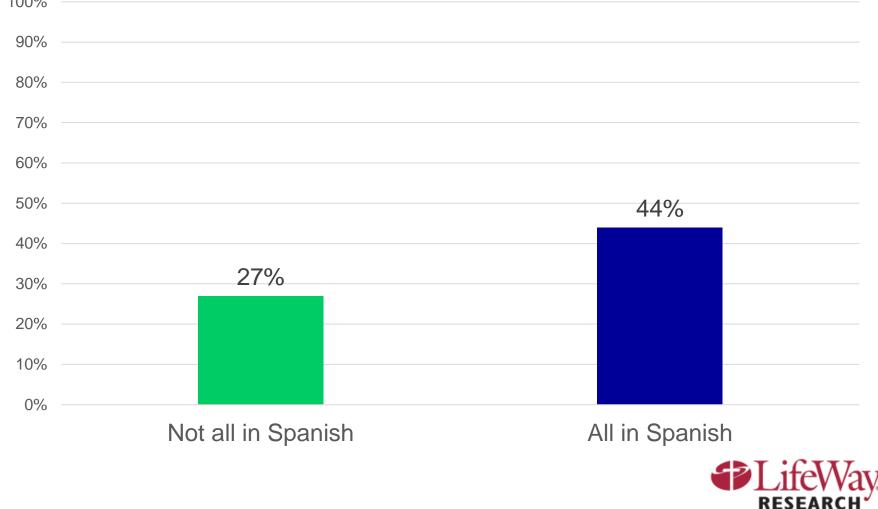
### Percentage of Churches with Majority of Attendees Previously Unchurched





# Worship services all in Spanish

### Percentage of Churches with Majority of Attendees Previously Unchurched



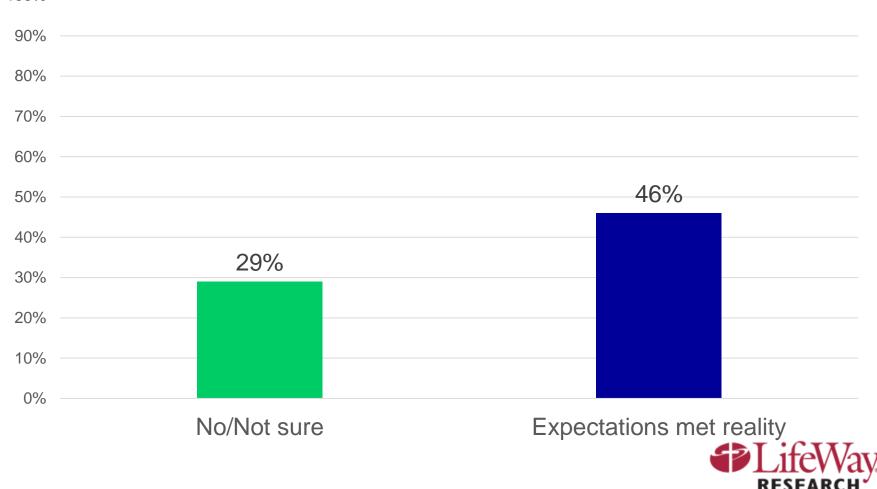
Biblical Solutions for Life

## Planter expectations of new church work met reality of church starting experience

Percentage of Churches with Majority of Attendees Previously Unchurched

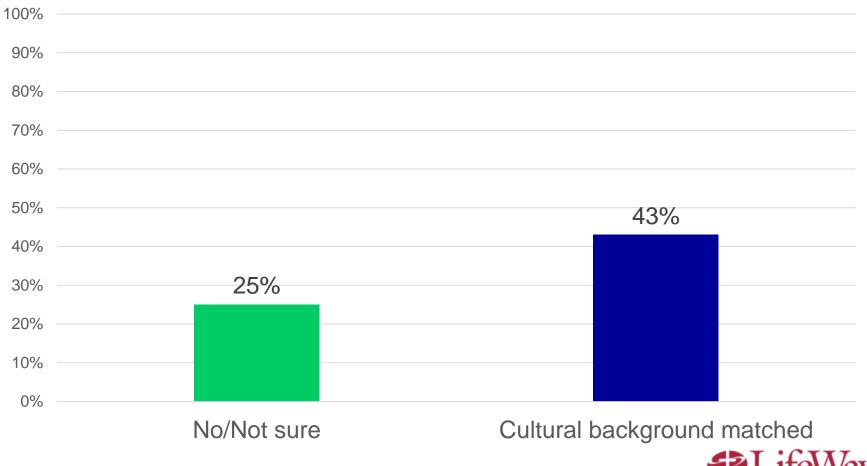
186

Biblical Solutions for Life



# Planter cultural background matched those the new church work was seeking to reach

Percentage of Churches with Majority of Attendees Previously Unchurched



RESEARCH Biblical Solutions for Life

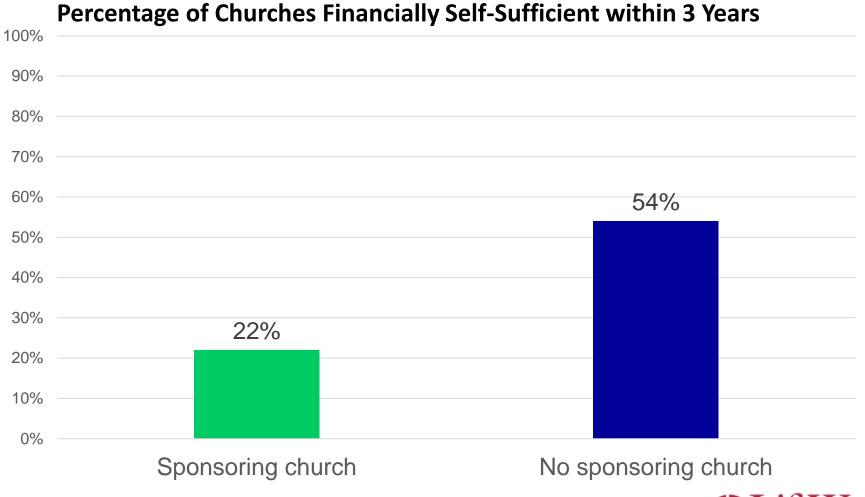
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# **Financial Self-sufficiency**

- Significant factors that predict reaching financial self-sufficiency within three years
  - Model determined using stepwise multiple regression analysis among factors related to reaching financial self-sufficiency within three years
  - All values shown are percentage of churches who reached selfsufficiency within 3 years among those who started prior to or during 2016

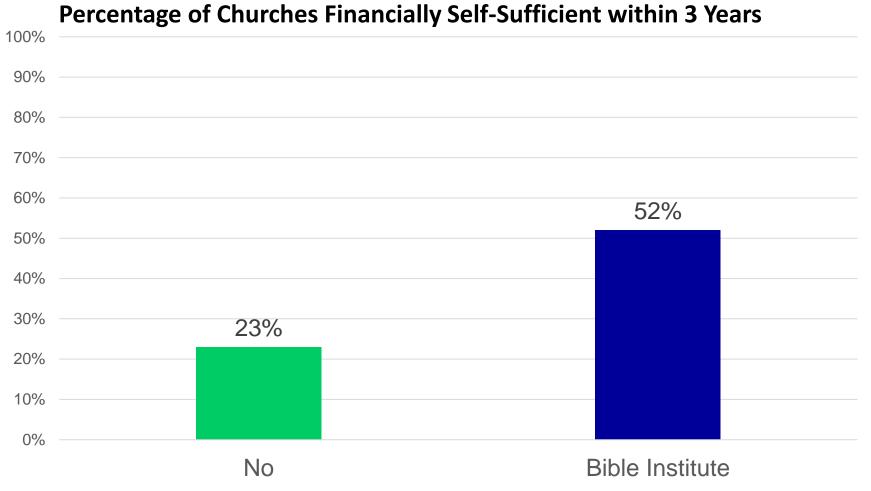


# Not having a sponsoring church





## **Theological training from Bible Institute**





# **Church Multiplication**

- Significant factors that predict starting a daughter church within 5 years
  - Model determined using stepwise multiple regression analysis among factors related to starting a daughter church within 5 years
  - All values shown are percentage of churches who started a daughter church within 5 years among those who started prior to or during 2016

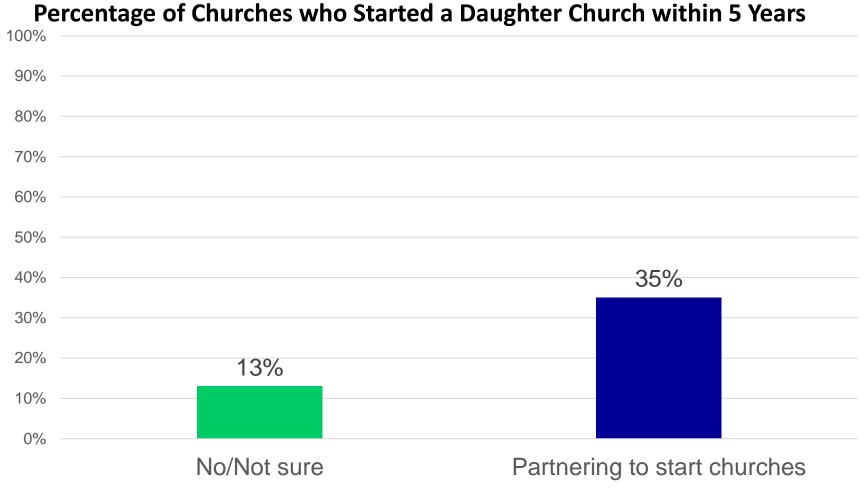


# **Staff or church leadership invest in new or potential church starters**

Percentage of Churches who Started a Daughter Church within 5 Years 100% 90% 80% 70% 60% 50% 38% 40% 30% 20% 11% 10% 0% No/Not sure Investing in church starters



# Partnering with another organization to start new churches





# Songs with Latin rhythm regularly sung

Percentage of Churches who Started a Daughter Church within 5 Years 100% 90% 80% 70% 60% 50% 42% 40% 30% 20% 15% 10% 0% Songs with Latin rhythm No



# Participant Advice for Organizations & Starters







#### Prayer

Prayer Fasting Prayer networks Prayer partners

Prayer for people

*Financially help, pray and provide resources (of all kinds) during the first 6 years of the plantation.* 

Pray. Trust. Wait on the Lord.

Pray for them Take an interest in their work. Call them so they know they are not alone. Encourage the family that is in front ministering.

*Be aware of the spiritual needs of the Hispanic pastors. Have a prayer network.* 



Be in constant prayer while strategizing, connecting with community, collecting funds, planning launch, have a core group leaders before even having the first official service. It will save us from frustrations, comparison, and scarcity of resources.



### Focus on Jesus

Love Christ. Preach His Gospel.



## Seek God's Help

Put at least 10 hours of study for your sermons and ask God to help you care as much as he cares for the people that you will be pastoring.





Know your community and the needs that it has. See what Father is doing and participate in that by asking how you and your ministry may fit.



## Needs are growing

The needs for Hispanic churches are growing, please keep praying, encouraging and supporting church planters and their families.



## Be patient and pray

I would advise to be patient with Hispanic church planters. Support church planters, not only financially, but in prayer and hearing them out with their needs, even just sitting with them and hearing their hearts.



Mentor/Train

Mentorship/mentoring

Training in Hispanic context

Ongoing leadership training and support

Church-planting specific training

To make sure the planter has enough training and ongoing mentorship.

Offer training and assign mentors to support the pastors of the new churches. Send leadership leaders to support the new work.

Study. Listen to other perspectives.

One-on-one mentorship is important

Provide more training for Hispanics from a Hispanic context. Encourage those who have managed to establish solid Hispanic churches.

Spiritual care of the pastor; pastor or leader can have someone with whom he can get support

Provide theological training

The denominations and / or state conventions must have an office for ministries of Hispanic church planting and that the leader of the same have a vast experience in that area.

Train the workers and accompany them on their path towards the new church work. Do not give them funds and then forget them.



Don't dismiss the value of formal training.





I am seeing more effort to have training and guidance to start a new church. I wish I had more specific training and guidance before I was sent to plant. Also, there is a need (after assessments and proper investigation of the planting family) for financial support



# **Q** Teach simply but creatively

Most Hispanic believers you will find have had NO in-depth Bible training and probably have never studied the Bible.

Teach simply but with creativity (Discard your Christian intellectualism and replace it with humility and transparency and practical application. As a culture Hispanics have difficulty differentiating their personal faith from that of their fellow believer leading to criticism, hurt and gossip that ruins fellowships. They must be taught new ways of living!





Seek advice and training about what planting a church entails. Make sure there is formal spiritual and personality assessments guided by a knowledgeable coach. Seek coaching throughout the first 5 years of planting.



Support

Be clear Encourage Communicate Strengthen Provide Love and Care Meet basic needs Help secure facilities Take interest in their work Nurture spiritually Call Less bureaucracy Constant external pastoral support for the health of the soul of those who are at the forefront.

It is very difficult to start without a stable place. The rent is very expensive. If a church with a lot of money does not help you, you will not do anything. These are not the 80's or Billy Graham's time.

Be very clear in what you will provide and what you won't provide. Do it because you love them.

Do not put conditions on aid to the planters according to the numerical results of growth, speed and self-maintenance that they need to achieve.

Support where it is really needed. And make the efforts necessary to direct them to make Christ known.

And financially support the new work, especially regarding the payment of the pastor's salary.



Work through a mother church to start a new Hispanic ministry. Do not go to work if you do not have a core group, ideal is to have a partner team.





- 1. Do not do the new works alone, have a team.
- 2. Seek spiritual, financial and legal help
- 3. Get support of team of experts.





Get help, don't go lonely ranger on it. Get trained, look at the churches that are doing it right and give them a call. Seek other North American churches and ask them to partner with you. Get a team, delegate and trust.





Look, analyze and supply the basic needs of the planters and their families, making sure that they have the calling and the vocation to carry out the new church plant, which entails many personal sacrifices on the part of the planter and his family ...



# Work with the planter

Work directly with the planter and his family. The Hispanic/Latino structure is different than anglo organizing wise. Hispanics tend to be more pragmatic in preaching, and the approaches are different than other cultures. Financial help is essential when the planter has a real call to be a pastor.





Create a work team, train them and generate a strategy. It is also important to consider financial support for the pastor who starts as a planter.



### Build relationships

Have good relationships, encouraging visits to each other and meeting the needs of the members so that they feel that they have a family in the church that they can count on in their difficult times.



# ← Overcommunicate with Sponsor church

Know what model of Hispanic ministry the Lord wants you to pursue from the start and overcommunicate with your sponsoring church.





Define the vision, recruit people, do not be afraid of people or money leaving in the initial stage, and find supporters not only committed to give money but also that are excited about your vision and plan



	Understanding	Hispanic culture(s) , Anglo. multi-Hispanic countries
Culturally Sensitive		
Incorporate Hispanic pastors in network		Hear the heart of the church especially when their method sounds unconventional.
Hispanic centric work (not Anglo- based)		
Open to get to know them	Culturally relevant training	(bi-vocational/bilingual/not as Anglo)
Hispanic works are relational		A program to integrate Hispanic pastors in Anglo church leadership
Listen		Do not try to do church work as an Anglo would. Different
Network		culture.
	Understand	Everyone is different

Incorporate Hispanic pastors into your networks

## Culture training

Church planters need cultural training experience.



## Models that reflect Hispanic culture

Have leadership models that identify with the Hispanic culture and not translated Anglo versions that don't apply.



### See them

Our culture is different. We want to be recognized and allowed to do things our way rather than be a Hispanic version of an English church. Hispanic people tend to be intimidated by Anglo presence.





Be careful with your promises and make sure you keep the ones you make. Be very clear in what you will provide and what you won't provide. If you have an integrated service do all you can to not make them look like the red headed step child, they get that anywhere. Do it because you love them as your neighbor not because it looks good for your church.





Just because you understand something about the people group doesn't mean you know them. So, pray, trust and wait in the Lord.



## Culture and partnerships

American and Hispanics working side by side on planting a multicultural church of a Hispanic church. We need the involvement of Americans in the beginning.



# **Hispanic Church Planting Report**

Survey of 218 New Church Works

