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# Adelfi Study of <br> Financial Attitudes and Practices of Young Adults 

A SURVEY OF 905 AMERICANS AGED 25-40

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## Methodology

- The study was originated and sponsored by Adelfi
- The online survey of 905 Americans was conducted by Lifeway Research January 18-22, 2022 using a national pre-recruited panel
- Respondents were screened to only include those ages 25-40
- Quotas and slight weights were used to balance gender, age, region, ethnicity, education, and religion to more accurately reflect the population
- The completed sample is 905 surveys
- The sample provides $95 \%$ confidence that the sampling error from the panel does not exceed $\pm 3.5 \%$ This margin of error accounts for the effect of weighting
- Margins of error are higher in sub-groups


## 69\% currently do business with 2 or less financial institutions



Mean 2.4 Median 2

## 76\% have 2 or less active credit cards



Mean 1.9 Median 1

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# "Which of the following describe your mentality toward spending your money?" 



# "Which of the following describe your mentality toward spending your money?" Continued 



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## "Who has influenced your decisions about how you handle your money?"



## "Who has influenced your decisions about how you handle your money?" Continued



## 83\% make financial decisions based on where they want to be in several years



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## 76\% make financial decisions based on what they want today



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## 36\% say that their religious faith influences their financial decisions



## 42\% say they are always "broke"



## Home Mortgage Debt



## Auto Loan Debt



## Credit Card Debt

## Student Loan Debt



## Home Improvement/ Home Equity Debt

| \$1 to \$1,000 | - $5 \%$ |  |  |
| :---: | :---: | :---: | :---: |
| \$1,001 to \$5,000 | \\| 2\% |  |  |
| \$5,001 to \$10,000 | \| $1 \%$ |  |  |
| \$10,001 to \$50,000 | \| 1\% |  |  |
| \$50,001 to \$100,000 | <1\% |  |  |
|  | \% | 50\% | 100\% |

## Other Loan Debt



## Total Debt (Sum of the 6 types of debt)

| $\$ 0$ |  | $25 \%$ |
| ---: | ---: | ---: |
| $\$ 1$ to $\$ 1,000$ |  | $22 \%$ |
| $\$ 1,001$ to $\$ 5,000$ | $10 \%$ |  |
| \$5,001 to $\$ 10,000$ | $4 \%$ |  |
| $\$ 10,001$ to $\$ 50,000$ | $18 \%$ |  |
| $\$ 50,001$ to $\$ 100,000$ | $7 \%$ |  |
| $\$ 100,000+$ | $14 \%$ |  |

0\% 20\% 40\% 60\% 80\% 100\%
Mean \$41,808 Median \$1,900

## $58 \%$ believe that personal debt is necessary in today's economy



## 70\% say that most personal debt can be avoided



## 45\% have accumulated an excessive amount of debt



## 57\% say that incurring some debt as a young adult is necessary to get ahead



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## $43 \%$ say that taking out a loan is a financial defeat



## $78 \%$ seek to avoid debt at all costs



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## 50\% say that most of their big purchases required a loan



## 77\% say that lenders should only approve loans that the borrower is able to repay



## 85\% say that lenders should only extend loans at reasonable interest rates



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## Donations to Individuals or Families in Need



## Go Fund Me Donations



## Donations to Social Causes



## Donations to Non-religious Charities or Educational Organizations

```
            $0 74%
            $1 to $50 10%
            $51 to $100 6%
            $101 to $500 ■ 7%
            $501 to $1,000 | 1%
            $1,001 to $5,000 | 1%
            $5,000+ <1%
                0% 50% 100%
```


## Donations to Religious Organizations



## Donations to a Local Church



## Total Donations (Sum of the 6 types)

| \$0 |  | 36\% |
| :---: | :---: | :---: |
| \$1 to \$50 | 15\% |  |
| \$51 to \$100 | - 6\% |  |
| \$101 to \$500 | 18\% |  |
| \$501 to \$1,000 | - $8 \%$ |  |
| \$1,001 to \$5,000 | 12\% |  |
| \$5,000+ | - 5\% |  |

Mean \$1,376 Median \$50
$0 \% \quad 20 \% \quad 40 \% \quad 60 \% \quad 80 \% \quad 100 \%$

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## 72\% say that it is important to volunteer their time to help good causes or individuals in need



## 71\% intentionally try to purchase from companies that act in socially responsible ways



# 59\% of Christians try to purchase from companies that act in ways that honor Christ 

## Among Christians



## 65\% do not worry about how companies operate the parts of their business that do not affect them



## 72\% try to purchase from companies that operate in sustainable ways



## 67\% purchase from companies that have a social mission that benefits society in tangible ways



## 74\% purchase from companies that share their values



## 70\% purchase from financial institutions that share their values



## $56 \%$ of Christians say that tithing to their local church is a biblical commandment for today

Among Christians



# 69\% of Christians say they have a responsibility to be good stewards of their finances 

Among Christians


## 48\% of Christians say that Christians have a

 responsibility to do business with companies that are owned or operated by ChristiansAmong Christians


## Employment status of participants



# Significant Differences 

Gender<br>Age<br>Ethnicity<br>Region<br>Education Level<br>Religion<br>Religious Preference

## Significant Differences

Comparisons were made to determine if there are any significant statistical differences among gender, age, ethnicity, and region.

| GENDER | AGE | ETHNICITY | REGION |
| :---: | :---: | :---: | :---: |
| Male | $25-29$ | White | Northeast |
| Female | $30-34$ | African American | Midwest |
|  | $35-40$ | Hispanic | South |
|  |  | Other Ethnicities | West |

Note: Region is defined by the US Census locations

## Significant Differences

Comparisons were made to determine if there are any significant statistical differences among education, religion, and religious preference.

| REGION | EDUCATION | RELIGION | RELIGIOUS <br> PREFERENCE |
| :---: | :---: | :---: | :---: |
| Northeast | High School <br> graduate or <br> less | Catholic | Christian |
| Midwest | Some <br> college | Protestant | Non- <br> Christian |
| South | Bachelor's <br> Degree | Other <br> Religions |  |
| West | Graduate <br> Degree | Unaffiliated |  |

"Not including credit cards, with how many different financial institutions are you currently doing business (e.g. loan accounts, checking accounts, savings accounts, etc.)?"

- Males are more likely to answer " 4 or more" than females ( $21 \% \mathrm{v} .9 \%$ )
- Those age $25-29$ are more likely to answer " 1 " ( $38 \%$ )
- Whites (18\%) are more likely to answer "4 or more" than Hispanics (9\%)
- Those in the Midwest ( $23 \%$ ) are more likely to answer " 3 " than those in the Northeast (12\%) and West (15\%)
- Those who are High School Graduates or less (40\%) are more likely to answer " 1 " than those with a Bachelor's degree (24\%) or a Graduate degree (25\%)
- Religiously Unaffiliated (11\%) are more likely to answer "0" than Catholics (5\%)
- Non-Christians are more likely to answer "0" than Christians (9\% v. 6\%)


## "How many active credit cards do you currently have?"

- Females are more likely to answer " 0 " than males ( $28 \%$ v. $17 \%$ )
- Those age 25-29 (34\%) are more likely to answer "1" than those 35-40 (26\%)
- African Americans (38\%) and Hispanics (35\%) are more likely to answer " 1 " than Whites (24\%)
- Those in the Northeast (18\%) are more likely to answer "4 or more" than those in the South (9\%)
- Those who are High School Graduates or less are the most likely to answer " 0 " (38\%) and the least likely to answer " 4 or more" (6\%)
- Protestants ( $25 \%$ ) and Religiously Unaffiliated (28\%) are more likely to answer " 0 " than Catholics (12\%)
- Non-Christians are more likely to answer "0" than Christians (27\% v. 21\%)
"Which of the following describe your mentality toward spending your money?"

I try to only buy things that are discounted

- Females are more likely to select than males ( $36 \% \mathrm{v}$. $26 \%$ )
- Those in the South (34\%) are more likely to select than those in the Northeast (25\%)
- Those with some college are the most likely to select (42\%)

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## "Which of the following describe your mentality toward spending your money?"

## I try to only buy high quality products

- Males are more likely to select than females (34\% v. 19\%)
- Those age 30-34 (31\%) are more likely to select than those 25-29 (23\%)
- Whites (28\%) and Other Ethnicities (37\%) are more likely to select than Hispanics (20\%)
- Those in the Northeast (34\%) are more likely to select than those in the Midwest (24\%) and South (23\%)
- Those who are High School Graduates or less are the least likely to select (14\%)
- Catholics (33\%) are more likely to select than Religiously Unaffiliated (22\%)


## "Which of the following describe your mentality toward spending your money?"

I try to only buy products that are currently in fashion

- Males are more likely to select than females (16\% v. 8\%)
- African Americans (23\%) are more likely to select than Whites (10\%) and Hispanics (8\%)
- Those with a Bachelor's degree (16\%) or a Graduate degree (15\%) are more likely to select than those who are High School Graduates or less (8\%)
- Religiously Unaffiliated are the least likely to select (6\%)
- Christians are more likely to select than Non-Christians (14\% v. 9\%)
"Which of the following describe your mentality toward spending your money?"

I set a budget that I follow

- African Americans (49\%) are more likely to select than Hispanics (35\%)
- Those with a Graduate degree are the most likely to select (55\%)
"Which of the following describe your mentality toward spending your money?"

I track what I have spent money on

- Those age 35-40 are the least likely to select (39\%)
- Those who are High School Graduates or less are the least likely to select (34\%)
"Which of the following describe your mentality toward spending your money?"

I often buy things impulsively

- Whites (31\%) are more likely to select than Hispanics (21\%)
- Those with some college (32\%) or a Bachelor's degree (32\%) are more likely to select than those who are High School Graduates or less (23\%)
"Which of the following describe your mentality toward spending your money?"

I don't spend what I don't have

- Females are more likely to select than males ( $42 \% \mathrm{v} .35 \%$ )
- Those with some college ( $44 \%$ ) are more likely to select than those with a Bachelor's degree (33\%)
- Protestants (42\%) and Religiously Unaffiliated (41\%) are more likely to select than Catholics (28\%)


## "Which of the following describe your mentality toward spending your money?"

I save for what I want to buy

- Those age 35-40 are the least likely to select (40\%)
- African Americans (54\%) are more likely to select than Whites (41\%)
- Those in the South (50\%) are more likely to select than those in the Northeast (40\%) and Midwest (41\%)
- Those with a Bachelor's degree (50\%) are more likely to select than those who are High School Graduates or less (40\%)
"Which of the following describe your mentality toward spending your money?"

I get a loan or finance purchases when needed

- Males are more likely to select than females ( $20 \%$ v. $13 \%$ )
- Whites (19\%) are more likely to select than African Americans (11\%) and Hispanics (13\%)
- Those who are High School Graduates or less are the least likely to select (10\%)
- Catholics (20\%) are more likely to select than Religiously Unaffiliated (13\%)
"Who has influenced your decisions about how you handle your money?"

Financial publications or websites

- Males are more likely to select than females (32\% v. 17\%)
- Those age 35-40 (28\%) are more likely to select than those 25-29 (20\%)
- Those in the West ( $30 \%$ ) are more likely to select than those in the Midwest (21\%) and South (22\%)
- Those who are High School Graduates or less are the least likely to select (11\%)
- Catholics (32\%) are more likely to select than Protestants (24\%) and Religiously Unaffiliated (20\%)
"Who has influenced your decisions about how you handle your money?"


## Television/radio experts

- Males are more likely to select than females (18\% v. 9\%)
- Those age 30-34 are the most likely to select (19\%)
- Those with a Bachelor's degree ( $21 \%$ ) are more likely to select than those who are High School Graduates or less (9\%) or some college (9\%)
- Catholics (20\%) are more likely to select than Protestants (12\%) and Religiously Unaffiliated (10\%)
"Who has influenced your decisions about how you handle your money?"


## Teachers or professors

- Males are more likely to select than females ( $15 \%$ v. $9 \%$ )
- Those age 30-34 (14\%) are more likely to select than those 35-40 (9\%)
- Those with a Bachelor's degree (16\%) or a Graduate degree (24\%) are more likely to select than those who are High School Graduates or less (6\%) or with some college (8\%)
- Protestants (15\%) are more likely to select than Religiously Unaffiliated (8\%)
- Christians are more likely to select than Non-Christians (13\% v. 9\%)
"Who has influenced your decisions about how you handle your money?"


## Social media experts

- Males are more likely to select than females ( $23 \%$ v. $13 \%$ )
- Those in the Northeast ( $25 \%$ ) are more likely to select than those in the Midwest (15\%) and West (14\%)
- Those who are High School Graduates or less are the least likely to select (11\%)
- Catholics are the most likely to select (32\%)
- Christians are more likely to select than Non-Christians (20\% v. 13\%)
"Who has influenced your decisions about how you handle your money?"


## My parents

- Those age 25-29 are the most likely to select ( $55 \%$ )
- Protestants are the most likely to select ( $55 \%$ )

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"Who has influenced your decisions about how you handle your money?"

## My friends

- African Americans (37\%) are more likely to select than Hispanics (26\%)
- Those in the Northeast (38\%) are more likely to select than those in the Midwest (27\%) and South (29\%)
- Those with a Bachelor's degree (36\%) are more likely to select than those who are High School Graduates or less (26\%)
"Who has influenced your decisions about how you handle your money?"


## My co-workers

- Males are more likely to select than females ( $17 \%$ v. $9 \%$ )
- Those with a Bachelor's degree (18\%) are more likely to select than those who are High School Graduates or less (10\%) or with some college (10\%)
- Protestants (15\%) are more likely to select than Religiously Unaffiliated (9\%)

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"Who has influenced your decisions about how you handle your money?"

## Political leaders

- Males are more likely to select than females ( $5 \% \mathrm{v} .2 \%$ )
- African Americans (6\%) are more likely to select than Whites (3\%)
- Those with a Bachelor's degree (7\%) or a Graduate degree (6\%) are more likely to select than those who are High School Graduates or less (2\%) or with some college (2\%)
"Who has influenced your decisions about how you handle your money?"


## Religious leaders

- Those with a Graduate degree (13\%) are more likely to select than those who are High School Graduates or less (5\%) or with some college (7\%)
- Protestants (12\%) are more likely to select than Catholics (5\%) and Religiously Unaffiliated (2\%)
- Christians are more likely to select than Non-Christians (10\% v. 4\%)


## "Who has influenced your decisions about how you handle your money?"

## Financial advisors

- Males are more likely to select than females ( $26 \%$ v. $14 \%$ )
- Those age 35-40 (23\%) are more likely to select than those 25-29 (16\%)
- Those in the West ( $25 \%$ ) are more likely to select than those in the Midwest (16\%)
- Those who are High School Graduates or less are the least likely to select (9\%)
- Catholics (24\%) and Protestants (22\%) are more likely to select than Religiously Unaffiliated (14\%)
- Christians are more likely to select than Non-Christians (23\% v. 15\%)


## "I make financial decisions based on where I want to be in several years."

- Males are more likely to Agree than females (86\% v. 79\%)
- Those age 30-34 are the most likely to Agree (88\%)
- Those in the West (85\%) are more likely to Agree than those in the Midwest (77\%)
- Those with a Bachelor's degree (87\%) or a Graduate degree (88\%) are more likely to Agree than those who are High School Graduates or less (77\%)
- Catholics (89\%) and Protestants (84\%) are more likely to Agree than Religiously Unaffiliated (76\%)
- Christians are more likely to Agree than Non-Christians (85\% v. 78\%)
"I make financial decisions based on what I want today."
- African Americans are the most likely to Agree (89\%)
"My religious faith influences my financial decisions."
- Males are more likely to Agree than females ( $44 \% \mathrm{v} .28 \%$ )
- Those age 35-40 (39\%) are more likely to Agree than those 25-29 (30\%)
- African Americans (45\%) are more likely to Agree than Whites (32\%)
- Those in the South $(39 \%)$ are more likely to Agree than those in the Midwest (30\%)
- Those with a Bachelor's degree (44\%) or a Graduate degree (43\%) are more likely to Agree than those who are High School Graduates or less (32\%) or with some college (28\%)
- Religiously Unaffiliated are the most likely to Disagree (81\%)
- Christians are more likely to Agree than Non-Christians (44\% v. 20\%)
"I am always 'broke'."
- Those in the South (45\%) and West (46\%) are more likely to Agree than those in the Northeast (33\%)
- Those who are High School Graduates or less are the most likely to Agree (56\%)
- Protestants (43\%) and Religiously Unaffiliated (46\%) are more likely to Agree than Catholics (33\%)


## "Please estimate the amount of debt you have for each category: Home Mortgage"

- Females are more likely to answer " $>\$ 100,000$ " than males ( $12 \% \mathrm{v} .7 \%$ )
- Those age 25-29 are most likely to answer "\$0" (83\%)
- Hispanics (78\%) are more likely to answer "\$0" than Whites (71\%)
- Those in the West (77\%) are more likely to answer "\$0" than those in the Midwest (67\%)
- Those who are High School Graduates or less (82\%) or with some college (79\%) are the most likely to answer " $\$ 0$ " than those with Bachelor's degree (64\%) or Graduate degree (58\%)
- Religiously Unaffiliated (79\%) are more likely to answer "\$0" than Catholics (70\%) or Protestants (71\%)
- Christians are more likely to answer " $\$ 1$ to $\$ 1,000$ " than Non-Christians ( $9 \%$ v. $6 \%$ )
"Please estimate the amount of debt you have for each category: Auto Loan"
- Those age 25-29 (71\%) are most likely to answer " $\$ 0$ " than those 30-34 (62\%)
- Whites (20\%) are more likely to answer " $\$ 10,001-50,000$ " than African Americans (7\%) Hispanics (12\%)
- Those in the Northeast ( $73 \%$ ) are more likely to answer " $\$ 0$ " than those in the South (61\%)
- Those who are High School Graduates or less are the most likely to answer "\$0" (78\%)
- Religiously Unaffiliated (74\%) are more likely to answer "\$0" than Protestants (60\%)
- Christians are more likely to answer "10,001 to $\$ 50,000$ " than NonChristians (18\% v. 11\%)


## "Please estimate the amount of debt you have for each category: Credit Cards"

- Females are more likely to answer " $\$ 0$ " than males ( $49 \%$ v. $41 \%$ )
- Those age 25-29 are the least likely to answer " $\$ 10,001$, to $\$ 50,000$ " (1\%)
- African Americans ( $38 \%$ ) are more likely to answer " $\$ 1$ to $\$ 1,000$ " than Whites (28\%) and Hispanics (23\%)
- Those who are High School Graduates or less are the most likely to answer "\$0" (57\%)
- Religiously Unaffiliated (49\%) are more likely to answer "\$0" than Catholics (39\%)


## "Please estimate the amount of debt you have for each category: Student Loans"

- Males are more likely to answer " 1 to $\$ 1,000$ " than females ( $6 \% \mathrm{v} .3 \%$ )
- Those age $35-40$ are least likely to answer " $\$ 10,001$ to $\$ 50,000$ " (7\%)
- African Americans (8\%) are more likely to answer " $\$ 1,001$ to $\$ 5,000$ " than Hispanics (3\%) and Other Ethnicities (1\%)
- Those who are High School Graduates or less are the most likely to answer "\$0" (92\%)
- Catholics (8\%) are more likely to answer " $\$ 1$ to $\$ 1,000$ " than Protestants (3\%) and Religiously Unaffiliated (3\%)


## "Please estimate the amount of debt you have for each category: Home Improvement or Home Equity"

- Females are more likely to answer " 0 " than males ( $94 \%$ v. $89 \%$ )
- Those in the Northeast ( $96 \%$ ) are more likely to answer " $\$ 0$ " than those in the West (88\%)
- Those who are High School Graduates or less (94\%) or with some college ( $95 \%$ ) are the more likely to answer " $\$ 0$ " than those with a Bachelor's degree ( $88 \%$ ) or Graduate degree ( $86 \%$ )
- Religiously Unaffiliated ( $96 \%$ ) are more likely to answer " $\$ 0$ " than Catholics (86\%) and Protestants (91\%)
- Non-Christians are more likely to answer " $\$ 0$ " than Christians ( $95 \%$ v. $90 \%$ )


## "Please estimate the amount of debt you have for each category: Other Loans"

- Females are more likely to answer " $\$ 0$ " than males ( $86 \% \mathrm{v} .81 \%$ )
- Other Ethnicities (13\%) are more likely to answer "\$1 to 1,000 " than Whites (6\%)
- Those in the West are most likely to answer "\$1 to \$1,000" (13\%)
- Those with some college (8\%) are more likely to answer " $\$ 1,001$ to $\$ 5,000$ " than those with Graduate degree (2\%)


## "Please estimate the amount of debt you have for each category. Total Debt"

- Males are more likely to answer " $\$ 1$ to $\$ 1,000$ " than females ( $26 \%$ v. 19\%)
- Those age 25-29 are the most likely to answer " $\$ 0$ " ( $31 \%$ )
- Whites ( $16 \%$ ) are more likely to answer " $\$ 100,000+$ " than African Americans (9\%)
- Those in the Northeast (33\%) are more likely to answer " $\$ 0$ " than those in the South (23\%) and West (23\%)
- Those who are High School Graduates or less are the most likely to answer "\$0" (40\%)
- Those with a Graduate degree are the most likely to answer " $\$ 100,000+$ " ( $31 \%$ ) followed by those with a Bachelor's degree ( $21 \%$ )
- Catholics ( $30 \%$ ) and Other Religions ( $32 \%$ ) are more likely to answer " $\$ 1$ to $\$ 1,000$ " than Protestants (19\%) and Religiously Unaffiliated (20\%)
"Personal debt is necessary in today's economy."
- Males are more likely to Agree than females ( $61 \% \mathrm{v} .54 \%$ )
- Whites $(60 \%)$ are more likely to Agree than Hispanics (50\%)
- Those with a Graduate degree are the most likely to Agree (71\%)
- Religiously Unaffiliated are the least likely to Agree (51\%)


## "Most personal debt can be avoided."

- Those age 30-34 (75\%) are more likely to Agree than those 25-29 (66\%)
- Those in the South ( $31 \%$ ) are more likely to Disagree than those in the West (23\%)
- Catholics (76\%) are more likely to Agree than Religiously Unaffiliated (66\%)


## "I have accumulated an excessive amount of debt."

- Those age 30-34 (50\%) are more likely to Agree than those 25-29 (42\%)
- Those with a Graduate degree (52\%) are more likely to Agree than those who are High School Graduates or less (40\%)
- Catholics (52\%) are more likely to Agree than Religiously Unaffiliated (41\%)

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## "Incurring some debt as a young adult is necessary to get ahead."

- Males are more likely to Agree than females (62\% v. 51\%)
- Whites (59\%) and Other Ethnicities (63\%) are more likely to Agree than Hispanics (48\%)
- Those in the Northeast (64\%) are more likely to Agree than those in the Midwest (52\%) and West (53\%)
- Those with a Bachelor's degree (63\%) or a Graduate degree (67\%) are more likely to Agree than those who are High School Graduates or less ( $51 \%$ ) or with some college (52\%)
- Catholics (62\%) are more likely to Agree than Religiously Unaffiliated (52\%)
"Taking out a loan is a financial defeat."
- Those in the West (48\%) are more likely to Agree than those in the Midwest (37\%)
- Catholics (49\%) and Protestants (46\%) are more likely to Agree than Religiously Unaffiliated (34\%)
- Christians are more likely to Agree than Non-Christians (47\% v. 37\%)
"I seek to avoid debt at all costs."
- No significant differences
"Most of my big purchases require a loan to make the purchase possible."
- Males are more likely to Agree than females ( $53 \%$ v. $47 \%$ )
- Those age 35-40 (54\%) are more likely to Agree than those 25-29 (44\%)
- Whites ( $53 \%$ ) and Other Ethnicities ( $60 \%$ ) are more likely to Agree than Hispanics (41\%)
- Those with a Bachelor's degree (57\%) or a Graduate degree (57\%) are more likely to Agree than those who are High School Graduates or less (45\%) or with some college (46\%)
- Catholics (56\%) are more likely to Agree than Religiously Unaffiliated (45\%)
"Lenders should only approve loans that they know the borrower has the ability to repay within the original loan period, taking into account the borrower's income and expenses. "
- Males are more likely to Agree than females ( $81 \%$ v. $74 \%$ )
- Those with a Bachelor's degree (86\%) or a Graduate degree (87\%) are more likely to Agree than those who are High School Graduates or less (69\%) or with some college (75\%)
- Catholics (83\%) and Protestants (79\%) are more likely to Agree than Religiously Unaffiliated (71\%)
- Christians are more likely to Agree than Non-Christians (81\% v. 72\%)
"Lenders should only extend loans at reasonable interest rates."
- Those age $25-29$ are least likely to Agree ( $80 \%$ )
- Whites ( $86 \%$ ) and Other Ethnicities ( $90 \%$ ) are more likely to Agree than Hispanics (80\%)
- Those who are High School Graduates or less are least likely to Agree (79\%)
- Protestants (88\%) are more likely to Agree than Religiously Unaffiliated (81\%)
- Christians are more likely to Agree than Non-Christians (87\% v. 81\%)


## "Please estimate the amount you have donated or given to each of the following groups in the last year: Individuals or families in need"

- Females are more likely to answer " $\$ 0$ " than males ( $57 \%$ v. $48 \%$ )
- African Americans ( $24 \%$ ) are more likely to answer $\$ 101$ to $\$ 500$ " than Whites (16\%) and Hispanics (14\%)
- Those in the Northeast are most likely to answer "\$0" (68\%)
- Those with a Bachelor's degree (22\%) are more likely to answer " $\$ 101$ to $\$ 500$ " than those who are High School Graduates or less (15\%) or with some college (13\%)
- Religiously Unaffiliated are the most likely to answer " $\$ 0$ " (65\%)
- Non-Christians are more likely to answer "\$0" than Christians (62\% v. 47\%)
"Please estimate the amount you have donated or given to each of the following groups in the last year: Go Fund Me"
- Those age 25-29 (80\%) are more likely to answer "\$0" than those 35-40 (73\%)
- Those with a Graduate degree are the most likely to answer " $\$ 1$ to $\$ 50$ " (21\%)
- Those who are High School Graduates or less are the most likely to answer "\$0" (84\%)
- Protestants (76\%) and Religiously Unaffiliated (82\%) are more likely to answer " $\$ 0$ " than Catholics (67\%)
- Non-Christians are more likely to answer " $\$ 0$ " than Christians ( $80 \%$ v. $73 \%$ )
"Please estimate the amount you have donated or given to each of the following groups in the last year: Social Causes"
- Females are more likely to answer "\$0" than males ( $78 \% \mathrm{v} .71 \%$ )
- Those age 25-29 are most likely to answer "\$0" (80\%)
- Whites ( $11 \%$ ) and Hispanics ( $14 \%$ ) are more likely to answer $\$ 1$ to $\$ 50$ " than African Americans (4\%)
- Those who are High School Graduates or less are the most likely to answer "\$0" (87\%)
- Religiously Unaffiliated (79\%) are more likely to answer "\$0" than Catholics (69\%)
- Christians are more likely to answer "\$51 to \$100" than Non-Christians (7\% v. $3 \%$ )


## "Please estimate the amount you have donated or given to each of the following groups in the last year: Non-religious charities or educational organizations"

- Females are more likely to answer " $\$ 0$ " than males ( $78 \% \mathrm{v} .70 \%$ )
- Those age 25-29 are most likely to answer "\$0" (82\%)
- Hispanics $(79 \%)$ are more likely to answer " $\$ 0$ " than Whites ( $71 \%$ )
- Those in the Northeast are the least likely to answer " $\$ 1$ to $\$ 50$ " (4\%)
- Those who are High School Graduates or less are the most likely to answer "\$0" (87\%)
- Religiously Unaffiliated are the most likely to answer " $\$ 0$ " ( $82 \%$ )
- Non-Christians are more likely to answer " $\$ 0$ " than Christians ( $80 \%$ v. $71 \%$ )
"Please estimate the amount you have donated or given to each of the following groups in the last year: Religious Organizations"
- Females are more likely to answer "\$0" than males ( $83 \%$ v. $73 \%$ )
- Those age 25-29 are most likely to answer "\$0" (83\%)
- Those who are High School Graduates or less are the most likely to answer "\$0" (88\%)
- Religiously Unaffiliated are the most likely to answer " $\$ 0$ " (95\%)
- Non-Christians are more likely to answer " $\$ 0$ " than Christians ( $89 \%$ v. $72 \%$ )
"Please estimate the amount you have donated or given to each of the following groups in the last year: A Local Church"
- Females are more likely to answer "\$0" than males ( $77 \%$ v. $69 \%$ )
- Other Ethnicities ( $80 \%$ ) are more likely to answer " $\$ 0$ " than Hispanics (68\%)
- Those who are High School Graduates or less are the most likely to answer "\$0" (84\%)
- Religiously Unaffiliated are the most likely to answer " $\$ 0$ " (95\%)
- Non-Christians are more likely to answer " $\$ 0$ " than Christians ( $92 \%$ v. 63\%)
"Please estimate the amount you have donated or given to each of the following groups in the last year: Total Donated"
- Whites (9\%) and African Americans (9\%) are more likely to answer " $\$ 501$ to \$1,000" than Other Ethnicities (3\%)
- Those in the Northeast ( $45 \%$ ) are more likely to answer " $\$ 0$ " than those in the South (33\%)
- Those in the South are the most likely to answer \$101 to \$500" (25\%)
- Those who are High School Graduates or less are the most likely to answer "\$0" (47\%)
- Religiously Unaffiliated are the most likely to answer " $\$ 0$ " (49\%)
- Non-Christians are more likely to answer " $\$ 0$ " than Christians ( $45 \%$ v. $30 \%$ )


## "It is important to me to regularly volunteer my time to help good causes or individuals in need."

- Whites (74\%) are more likely to Agree than Other Ethnicities (62\%)
- Those with a Bachelor's degree (78\%) or a Graduate degree (81\%) are more likely to Agree than those who are High School Graduates or less (64\%) or with some college (70\%)
- Protestants (75\%) and Other Religions (78\%) are more likely to Agree than Religiously Unaffiliated (65\%)
- Christians are more likely to Agree than Non-Christians (74\% v. 68\%)


## "I intentionally try to purchase from companies that act in socially responsible ways."

- Hispanics (27\%) are more likely to Disagree than Other Ethnicities (15\%)
- Those with a Bachelor's degree (77\%) or a Graduate degree (77\%) are more likely to Agree than those who are High School Graduates or less (65\%)


## "I intentionally try to purchase from companies that act in ways that honor Christ."

- Males are more likely to Agree than females ( $65 \% \mathrm{v}$. $52 \%$ )
- Those with a Bachelor's degree ( $67 \%$ ) are more likely to Agree than those who are High School Graduates or less (54\%) or with some college (54\%)


## "If a company has a good product or service, I buy it without worrying about how they operate the parts of the business that don't affect me."

- Males are more likely to Agree than females ( $69 \%$ v. 61\%)
- Whites (68\%) and African Americans (69\%) are more likely to Agree than Hispanics (55\%)
- Catholics (71\%) and Protestants (70\%) are more likely to Agree than Religiously Unaffiliated (54\%)
- Christians are more likely to Agree than Non-Christians (70\% v. 55\%)
"I intentionally try to purchase from companies that operate in sustainable ways."
- Those age 25-29 (76\%) are more likely to Agree than those 30-34 (68\%)
- Those who are High School Graduates or less are the most likely to Disagree (30\%)
- Religiously Unaffiliated (75\%) are more likely to Agree than Protestants (68\%)
"I intentionally try to purchase from companies that have a social mission that benefits society in tangible ways."
- Males are more likely to Agree than females ( $71 \% \mathrm{v} .63 \%$ )
- Those who are High School Graduates or less (35\%) are more likely to Disagree than those with a Bachelor's degree (19\%) or a Graduate degree (21\%)
"I seek to purchase from companies that share my values."
- Males are more likely to Agree than females ( $77 \% \mathrm{v} .71 \%$ )
- Those who are High School Graduates or less (25\%) are more likely to Disagree than those with a Graduate degree (16\%)
"I seek to purchase from financial institutions that share my values."
- Males are more likely to Agree than females ( $75 \%$ v. 64\%)
- Hispanics (28\%) are more likely to Disagree than Whites (20\%)
- Those in the Northeast are the most likely to Agree (79\%)
- Those with a Bachelor's degree (76\%) or a Graduate degree (76\%) are more likely to Agree than those who are High School Graduates or less (63\%)
- Protestants (25\%) are more likely to Disagree than Other Religions (15\%)
- Christians are more likely to Disagree than Non-Christians (24\% v. 18\%)
"Giving at least 10\% (tithing) to my local church is a biblical command for today."
- Males are more likely to Agree than females ( $62 \% \mathrm{v} .51 \%$ )
- Those in the West ( $60 \%$ ) are more likely to Agree than those in the Midwest (47\%)
- Those with some college (58\%) or a Bachelor's degree (65\%) are more likely to Agree than those who are High School Graduates or less (46\%)
"Christians have a responsibility to be good stewards of their finances."
- Males are more likely to Agree than females ( $74 \% \mathrm{v} .64 \%$ )
- Those age 30-34 (77\%) are more likely to Agree than those 25-29 (63\%)
- Whites $(71 \%)$ and Other Ethnicities ( $80 \%$ ) are more likely to Agree than Hispanics (61\%)
- Those in the West (75\%) are more likely to Agree than those in the Midwest (62\%)
- Those who are High School Graduates or less (27\%) are more likely to Disagree than those with a Bachelor's degree (17\%)
- Protestants (72\%) are more likely to Agree than Catholics (62\%)
"Christians have a responsibility to try to spend their money with companies that are owned or operated by Christians"
- Males are more likely to Agree than females ( $55 \% \mathrm{v} .41 \%$ )
- African Americans ( $56 \%$ ) and Other Ethnicities ( $61 \%$ ) are more likely to Agree than Hispanics (42\%)
- Those in the West (60\%) are more likely to Agree than those in the Midwest (41\%) and South (43\%)

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A SURVEY OF 905 AMERICANS AGED 25-40

## Lifeway research

